Company name: West Japan Railway Company
President: Takayuki Sasaki
(Code number: 9021 Stock listings: Tokyo Stock Exchange, Osaka Securities Exchange, Nagoya and Fukuoka Stock Exchanges)
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## Notice of the Variance Between Forecasts and Actual Results

West Japan Railway Company had a marked variance between its forecasts for the year ended March 31, 2010, released on January 29, 2010, and actual results, on both a consolidated and non-consolidated basis. Details of this variance are as follows.

## 1. Variance Between Forecasts and Actual Results

(1) Consolidated Forecasts and Actual Results for the Year Ended March 31, 2010

|  | Millions of Yen |  |  |  | Yen |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Operating <br> revenues | Operating <br> income | Recurring <br> profit | Net income | Net income <br> per share |
|  | $1,187,000$ | 65,000 | 36,000 | 20,000 | $10,328.36$ |
| Actual Result (B) | $1,190,135$ | 76,530 | 48,106 | 24,858 | $12,837.31$ |
| Change (B-A) | 3,135 | 11,530 | 12,106 | 4,858 |  |
| Percent Change (\%) | 0.3 | 17.7 | 33.6 | 24.3 |  |
| (Reference) <br> Year ended March 31, 2009 | $1,275,308$ | 122,519 | 94,850 | 54,529 | $27,729.03$ |

(2) Non-Consolidated Forecasts and Actual Results for the Year Ended March 31, 2010

|  | Millions of Yen |  |  |  | Yen |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Operating revenues | Operating income | Recurring profit | Net income | Net income per share |
| Forecast (A) | 816,000 | 51,500 | 22,500 | 15,500 | 8,000.63 |
| Actual Result (B) | 816,784 | 58,503 | 29,800 | 20,577 | 10,621.42 |
| Change (B-A) | 784 | 7,003 | 7,300 | 5,077 |  |
| Percent Change (\%) | 0.1 | 13.6 | 32.4 | 32.8 |  |
| (Reference) <br> Year ended March 31, 2009 | 875,030 | 102,094 | 73,411 | 44,380 | 22,557.62 |

## 2. Reasons for the Variance

Revenue was basically in line with the previous forecast, but operating expenses fell below forecast as a result of revisions to bonuses and other costs. As a result, operating revenues, operating income, recurring profit and net income all exceeded the previous forecast on both a consolidated and non-consolidated basis.

