

## Trend of handling revenues (from April 2011 to March 2012)

\*Percentage indicates year-on-year increase / (decrease)

	Handling revenues	Breakdowns				
	YOY (%)	Short-haul (%)	Medium- & Long-haul (%)	Commuter Pass (%)		
April	(3.7)	(2.4)	(7.1)	1.5		
Мау	0.8	(2.1)	2.3	0.3		
June	3.6	1.8	5.7	(0.9)		
1st Quarter	(0.1)	(1.0)	(0.1)	0.7		
July	3.1	2.7	4.4	(0.3)		
August	5.2	3.5	7.1	0.1		
September	3.4	0.5	7.4	(3.6)		
2nd Quarter	3.9	2.3	6.3	(1.6)		
First half	1.9	0.7	3.3	(0.4)		
October	5.6	4.8	6.8	3.6		
November	3.4	1.5	5.2	(0.2)		
December	5.5	5.1	6.9	0.2		
3rd Quarter	4.8	3.8	6.3	1.7		
January	1.1	2.3	1.5	(1.3)		
February	2.8	2.8	2.9	2.0		
March	10.8	6.3	18.8	(4.2)		
4th Quarter	5.1	3.9	7.9	(1.7)		
Second half	5.0	3.9	7.1	0.0		
Total	3.4	2.3	5.2	(0.2)		

\* Figures in bracket () are negative values.

\* Handling revenues are the revenues from ticket sales in our ticket offices, at ticket vending machines and group tours tickets sold in travel agencies in JR-West area.

\* Handling revenues include transactions between JR-West and other railway companies and consumption tax.

They are not equivalent to the the theorem of the statements of income. \* "P" denotes preliminary figures, which does not include ticket sales in travel agencies in JR-West area.

\*Percentage indicates year-on-year increase / (decrease)

Trend of passenger volume (from April 2011 to March 2012)

	L	Sanyo Sh	Conventional Lines			
	Nozomi/	Hikari/	Kodama	Total	Urban	Express
	Mizuho	Sakura			Network	Trains
	(%)	(%)	(%)	(%)	(%)	(%)
April	(3)	(10)	(5)	(5)	(1)	(10)
Мау	0	(6)	(5)	(1)	0	(9)
June	7	0	1	5	2	(4)
1st Quarter	1	(5)	(3)	0	0	(8)
July	9	3	4	8	2	(3)
August	5	7	6	5	4	(1)
September	11	4	5	10	0	(3)
2nd Quarter	8	5	5	7	2	(2)
First half	5	0	1	4	1	(5)
October	7	2	1	6	5	(1)
November	6	2	4	5	1	(2)
December	8	4	6	7	4	5
3rd Quarter	7	3	4	6	3	0
January	4	0	3	3	2	0
February	4	2	8	4 [0]	2 [(2)]	(2) [(5)]
March	13	3	21	11	5	13
4th Quarter	7	2	11	6 [5]	3 [2]	4 [3]
Second half	7	2	7	6 [6]	3 [2]	[ <u>3]</u> 2 [2]
Total	6	1	4	5 [5]	2 [2]	(1) [(2)]

\* Figures in bracket () are negative values.

\* With regard to the Sanyo Shinkansen, above figures are based on the passenger volume between Shin-Osaka and Nishi-Akashi.

\* With regard to the Urban Network, above figures are based on the number of short-haul tickets sold.

\* "P" denotes preliminary figures.
\*Figures in bracket [ ] are values without leap year effect (YoY for passeger volume per day).