

Connect more. Spring into the future.

Supplemental Data

(Results for 3 months ended June 30, 2024)

August 1, 2024 West Japan Railway Company

1. Overview of Financial Results

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<c< th=""><th colspan="12"><consolidated results=""> 3 months onded 3 months ended YoY YoY YoY</consolidated></th></c<>	<consolidated results=""> 3 months onded 3 months ended YoY YoY YoY</consolidated>											
			3 months ended Jun. 30, 2023	3 months ended Jun. 30, 2024	Yc Increase/ (Decrease)	9Y %	Forecasts FY2025.3	Yo Increase/ (Decrease)	Y %			
	Operating I	Revenues	369.2	402.7	33.5	9.1	1,718.0	82.9	5.1			
~	(Transportation Revenues)		197.5	212.5	14.9	* 7.6	887.0	46.4	5.5			
~	Operating Income		52.2	58.2	6.0	11.5	170.0	(9.7)	(5.4)			
6	Recurring Income		48.6	55.2	6.6	13.6	155.5	(11.8)	(7.1)			
2	Income att owners of p	ributable to parent	33.3	38.2	4.9	14.9	100.0	1.2	1.3			
Key the 1. (y Points of e Results Overview	 brackets () are negative of the second secon	f <mark>it increased for</mark> okuriku Shinkans	sen to Tsuruga	pefore the 99.4 pandemic		very in custome	-	the effect of			
	 Segment Information In the mobility segment and retail segment, revenue and profit increased due to a recovery in usage, the effect of extending the Hokuriku Shinkansen to Tsuruga, increase in inbound demand, and other factors. In the real estate segment, revenue and profit increased due to an increase in real estate sales and other factors despite an increase in expenses for the opening of city development projects. In the travel and regional solutions segment, revenue and profit decreased due to a year-on-year decrease in sales of the COVID-19-related contract business despite an increase in travel demand. 											
	rnings recast	•The earnings forec estimates.	cast for FY2025.3	remains unchange	ed as the fore	cast announce	ed on April 30, 20)24 are broad	y in line with			
	areholder turns	•Share buyback of worth of shares).	-		· · · ·	,	<i>,</i> , ,	ny acquired ¥	28.5 billion			

2. Consolidated Statements of Income



					1			¥ Billions
	3 months ended	3 months ended	Yc	γ		Forecasts	Yo	Y
	Jun. 30, 2023	Jun. 30, 2024	Increase/ (Decrease)	%	Major factors	FY2025.3	Increase/ (Decrease)	%
Operating Revenues	369.2	402.7	33.5	9.1	[Increase for a fourth straight fiscal year]	1,718.0	82.9	5.1
Mobility	221.5	239.4	17.8	8.1	Increase in transportation revenue	1,037.5	51.0	5.2
Retail	46.5	49.7	3.2	7.0	Increase in sales of goods and food services	201.5	4.4	2.3
Real estate	46.3	63.3	17.0	36.8	Increase in real estate lease and sale, and hotel business	237.5	19.7	9.1
Travel and regional solutions	49.6	44.2	(5.3)	(10.8)	Decrease in contracted business	213.0	6.9	3.4
Other businesses	5.2	5.9	0.6	13.2	_	28.5	0.6	2.3
Operating Expenses	317.0	344.5	27.4	8.7		1,548.0	92.7	6.4
Operating Income	52.2	58.2	6.0	11.5	[Increase for a fourth straight fiscal year]	170.0	(9.7)	(5.4)
Mobility	32.8	39.5	6.7	20.4	Increase in transportation revenue	120.0	5.5	4.8
Retail	3.4	3.9	0.5	14.7	Increase in sales of goods and food services	12.0	(1.0)	(8.2)
Real estate	10.3	13.2	2.8	27.4	Increase in real estate lease and sale Decrease in hotel business	35.0	(5.6)	(13.9)
Travel and regional solutions	5.1	0.5	(4.6)	(89.6)	Decrease in contracted business	1.5	(6.3)	(80.9)
Other businesses	0.1	0.7	0.5	432.3		3.0	(1.2)	(29.1)
Non-operating revenues and expenses, net	(3.5)	(2.9)	0.5	_	-	(14.5)	(2.1)	_
Recurring Income	48.6	55.2	6.6	13.6	[Increase for a fourth straight fiscal year]	155.5	(11.8)	(7.1)
Extraordinary profit and loss, net	(0.1)	0.7	0.8	_		(5.0)	17.2	_
Income taxes	13.7	16.9	3.2	23.6		45.5	4.6	11.5
Income attributable to owners of parent	33.3	38.2	4.9	14.9	[Increase for the first time in two fiscal years]	100.0	1.2	1.3
Comprehensive Income	36.5	39.7	3.1	8.6	Include 38.9 billion of comprehensive income attributable to shareholders of parent company	_	_	_

Note: Figures in brackets () are negative values.

3. Major Factors of Increase/Decrease in Each Segment



							¥ Billions
			3 months ended Jun. 30, 2023	3 months ended Jun. 30, 2024	Yc Increase/ (Decrease)	9Y %	Major factors
	Mobility	Operating Revenues	221.5	239.4	17.8	8.1	•Recovery in demand (train usage) •Increase in inbound demand
	Mobility	Operating Income	32.8	39.5	6.7	20.4	
		Operating Revenues	40.7	43.6	2.8	7.0	•Increase in sales of station concourse stores
	Sales of goods	[restated:Accommodation-oriented budget hotels]	[5.0]	[5.8]	【0.7】	【15.6】	•Increase in average daily rate
	and food services	Operating Income	3.0	3.4	0.3	11.4	
Retail		[restated:Accommodation-oriented budget hotels]	[0.8]	【1.1】	[0.3]	【44.5】	
	Department stores	Operating Revenues	5.3	5.7	0.3	7.0	•Increase in duty-free sales
		Operating Income	0.3	0.4	0.1	50.8	
		Operating Revenues	22.5	37.6	15.0	66.8	•Increase in sales to investors
	Real estate lease	[restated:Real estate sale]	【9.1】	[21.6]	【12.5】	【136.9】	
	and sale	Operating Income	5.2	7.8	2.6	49.7	
		[restated:Real estate sale]	[0.9]	[1.9]	【1.0】	【107.1】	
Real estate	Shopping center	Operating Revenues	14.2	15.0	0.8	5.9	•Increase in rent income due to a rise in tenant sales
	Shopping center	Operating Income	2.7	3.3	0.5	21.3	
	Hotel	Operating Revenues	9.2	10.3	1.0	11.7	•Increase in average daily rate
	посег	Operating Income	0.2	(0.6)	(0.9)	_	•The Osaka Station Hotel opening expenses
Travelan	d regional solutions	Operating Revenues	49.6	44.2	(5.3)	(10.8)	•Reduction due to the rebound in contracted business
	a regional solutions	Operating Income	5.1	0.5	(4.6)	(89.6)	

Notes:

•The breakdowns of operating revenues and operating income by each segment are the sums of those of major subsidiaries and do not match the total segment figures.

•Figures in brackets () are negative values.

4. Non-Consolidated Statements of Income



						·		¥ Billions
	3 months	3 months	Yo	ſ		Forecasts	Yc	γ
	ended Jun. 30, 2023	ended Jun. 30, 2024	Increase/ (Decrease)	%	Major factors	FY2025.3	Increase/ (Decrease)	%
Operating Revenues	221.4	237.4	16.0	7.2	[Increase for a fourth straight fiscal year]	992.0	47.7	5.1
Transportation revenues	197.5	212.5	14.9	7.6		887.0	46.4	5.5
Transportation incidentals	3.8	3.7	(0.0)	(1.2)		15.5	(0.4)	(2.7)
Other operations	7.0	7.1	0.1	1.8		28.0	(0.4)	(1.6)
Miscellaneous	13.0	14.0	0.9	7.5	Increase in intercompany settlements, etc.	61.4	2.2	3.7
Operating Expenses	183.7	193.2	9.5	5.2		872.0	43.1	5.2
Personnel costs	48.1	Structural reforms ¥(7.5) billion 51.8	3.7	7.8	Increase in bonus, etc.	Structural reforms ¥(38.0) billion 205.5	1.0	0.5
Non personnel costs	88.5	91.5	2.9	3.4		459.5	29.8	6.9
Energy costs	16.4	14.2	(2.2)	(13.7)	Reduction in fuel unit prices, etc.	60.0	(0.0)	(0.1)
Maintenance costs	25.5	26.4	0.9	3.7		166.0	7.8	5.0
Miscellaneous costs	46.4	50.8	4.3	9.3	Increase in intercompany settlements, Increase in WESTER-related expenses, etc.	233.5	22.0	10.4
Rental payments, etc.	6.6	8.9	2.3	34.4	Increase due to the extension of the Hokuriku Shinkansen to Tsuruga	35.5	8.2	30.5
Taxes	9.4	9.6	0.2	2.3		40.0	0.5	1.3
Depreciation and Amortization	30.9	31.2	0.2	0.8		131.5	3.4	2.7
Operating Income	37.6	44.1	6.5	17.3	[Increase for a fourth straight fiscal year]	120.0	4.5	3.9

Note: Figures in brackets () are negative values.

5. Transportation Revenues and Passenger-Kilometers



	Transportation Revenues Pa %, ¥ Billions %									Passenge	Passenger-Kilometers %, Millions of passenger-kilometers		
			3 months	Yo	γY	compared with	Forecasts	Yc		3 months	%, ™III Yo		compared with
			ended Jun. 30, 2024	Increase/ (Decrease)	%	CY2019	FY2025.3	Increase/ (Decrease)	%	ended Jun. 30, 2024	ended Increase/ Jun. 30, 2024 (Decrease)		% CY2019
		Commuter Passes	2.8	0.1	3.8	7.5	1	-	_	231	11	5.4	8.8
	Sanyo Shinkansen	Non-Commuter Passes	97.0	6.5	7.2	(4.8)	-	_	_	4,163	53	1.3	(13.1)
		Total	99.8	6.6	7.1	(4.5)	427.0	21.5	5.3	4,394	65	1.5	(12.1)
		Commuter Passes	0.4	0.2	104.1	107.0	-	_	_	32	17	116.0	111.4
Shinkansen	Hokuriku Shinkansen	Non-Commuter Passes	17.3	8.4	94.1	71.1	_	_	_	562	275	96.2	71.4
		Total	17.8	8.6	94.3	71.8	78.0	35.7	84.4	594	293	97.2	73.2
	Commuter Passes		3.3	0.3	11.5	15.3	-	_	_	263	29	12.6	15.8
	Non-Commuter Passes		114.4	14.9	15.0	2.0	_	_	_	4,725	329	7.5	(7.7)
	Total		117.7	15.2	14.9	2.4	505.0	57.2	12.8	4,989	358	7.7	(6.7)
	Kansai Urban Area	Commuter Passes	27.4	0.7	2.8	(7.6)	-	—	_	4,399	49	1.1	(9.8)
	(Kyoto- Osaka-Kobe Area)	Non-Commuter Passes	48.4	3.2	7.1	(5.4)	_	—	_	2,492	105	4.4	(12.4)
		Total	75.8	3.9	5.5	(6.2)	305.0	10.7	3.6	6,891	155	2.3	(10.8)
		Commuter Passes	5.2	(0.3)	(6.7)	(16.7)	1	-	_	893	(66)	(6.9)	(15.5)
Conventional lines	Other	Non-Commuter Passes	13.6	(3.9)	(22.3)	(35.4)	_	—	_	645	(183)	(22.1)	(37.4)
		Total	18.8	(4.2)	(18.5)	(31.1)	77.0	(21.5)	(21.9)	1,539	(249)	(14.0)	(26.3)
	Comr	nuter Passes	32.7	0.3	1.2	(9.2)	-	—	—	5,293	(16)	(0.3)	(10.9)
	Non-Co	mmuter Passes	62.0	(0.6)	(1.1)	(14.2)	_	—	_	3,138	(77)	(2.4)	(19.0)
		Total	94.7	(0.3)	(0.3)	(12.5)	382.0	(10.8)	(2.8)	8,431	(94)	(1.1)	(14.1)
	Comr	nuter Passes	36.0	0.7	2.0	(7.4)	-	_	_	5,556	13	0.2	(9.9)
Total	Non-Co	mmuter Passes	176.4	14.2	8.8	(4.3)	_	—	_	7,864	251	3.3	(12.6)
		Total	212.5	14.9	7.6	(4.8)	887.0	46.4	5.5	13,421	264	2.0	(11.5)

 $\cdot \ensuremath{\mathsf{Revenues}}$ from luggage transportation are omitted due to the small amount.

•Figures in brackets () are negative values.

6. Major Factors for Increase/Decrease in Transportation Revenue



		F	Results for 3 mont	hs ended June 30, 2024	¥Billi
		Υογ			
	-	Increase/ (Decrease)	%	Major factors	
				Fundamental trend 0.0%	
				Special factors	
Sanyo	99.8	6.6	6 7.1	Recovery of travel demand	4.
Shinkansen	99.0	0.0	/.1	Increase in inbound demand	0
				etc.	
				Fundamental trend 0.0%	
				Special factors	
Hokuriku Shinkansen 17.	17.8	8.6	94.3	•Hokuriku Shinkansen Extension to Tsuruga	8
				etc.	
Shinkansen	117.7	15.2	14.9		
				Fundamental trend 0.0%	
				Special factors	
Kansai Urban Area	75.0	2.0	5.5	•Recovery of travel demand	2
(Kyoto-Osaka- Kobe Area)	75.8	3.9		Increase in inbound demand	1
Kobe Area)				•Hokuriku Shinkansen Extension to Tsuruga	(0
				etc.	
				Fundamental trend 0.0%	
				Special factors	
Other	10.0	(4.2)	(10 5)	Recovery of travel demand	1
lines	18.8	(4.2)	(18.5)	Increase in inbound demand	0
				•Hokuriku Shinkansen Extension to Tsuruga	(5
				etc.	
Conventional lines	94.7	(0.3)	(0.3)		
Total	212.5	14.9	7.6		

Notes:

Revenues from luggage transportation are omitted due to the small amount.
 Figures in brackets () are negative values.



					¥ Billions
	3 months	3 months	Yo	ρΥ	Forecasts
	ended Jun. 30, 2023	ended Jun. 30, 2024	Increase/ (Decrease)	%	FY2025.3
Capital Expenditures					
Consolidated	44.0	48.8	4.8	10.9	_
Own fund	42.8	47.9	5.0	11.9	294.0
External fund	1.2	0.9	(0.2)	(23.0)	_
Capital Expenditures					
Non-consolidated	20.3	19.1	(1.1)	(5.8)	-
Own fund	19.1	18.2	(0.9)	(4.7)	174.0
[Break [Safety-related capital expenditures]	[13.8]	[13.5]	[(0.2)]	[(2.0)]	[101.0]
down] [Other, etc.]	[5.3]	[4.7]	[(0.6)]	[(11.8)]	[73.0]
External fund	1.2	0.9	(0.2)	(23.0)	_

Note: Figures in brackets () are negative values.

- Major capital expenditure projects (Non-consolidated)
 - new rolling stock (N700S series, Yakumo Ltd. Exp., Okayama area commuter trains)
 - safety and disaster prevention measures (earthquake countermeasures) etc.

8. Consolidated Balance Sheet



							¥ Billions
	As of March 31,	As of June 30,	Difference	М	ajor facto		
	2024	2024	increase/(decrease)	1*10		15	
Current assets	700.9	539.2	(161.6)				
Cash and deposits	233.4	134.7	(98.7)				
Inventories	160.6	174.3	13.7				
Other current assets	306.8	230.2	(76.6)	Decrease in notes a	and accou	unts receiv	/ables,
Non-current assets	3,078.9	3,073.5	(5.3)	Decrease in accoun	ts receiva	ables	
Property, plant and equipment, etc.	2,557.2	2,552.8	(4.3)				
Construction in progress	122.6	132.8	10.1				
Investments and other assets	398.9	387.8	(11.1)				
Deferred assets	0.1	0.0	(0.1)				
Total assets	3,780.0	3,612.9	(167.1)				
Current liabilities	710.1	645.3	(64.7)				
Current portion of long-term payables, etc.	138.4	161.2	22.7		As of March 31, 2024	As of June 30, 2024	Difference increase/(decrease)
Accounts payable-other, etc.	571.7	484.1	(87.5)	Liabilities with interest	1,563.4	1,491.4	(72.0)
Non-current liabilities	1,842.7	1,750.0	(92.7)	[Average interest rate (%)]	[1.22]	[1.25]	[0.03]
Bond and Long-term debt, etc.	1,415.9	1,319.7	(96.2)	Shinkansen Purchase Liability	97.4	97.4	-
Accrued retirement benefits	211.6	213.4	1.7	[Average interest rate (%)]	[6.55]	[6.55]	[-]
Other long-term liabilities	215.1	216.8	1.7	Bonds	859.9	810.4	(49.4)
Total liabilities	2,552.9	2,395.4	(157.5)	[Average interest rate (%)]	[1.01]	【1.07】	[0.06]
Shareholders' equity	1,103.4	1,092.5	(10.8)	Other(Long-term debt etc.)	606.0	583.5	(22.5)
Common stock	226.1	226.1	-				
Capital surplus	183.9	183.9	-				
Retained earnings	694.6	712.2	17.6	Profit attributable to	o owners	of parent	::38.2
Treasury stock	(1.2)	(29.7)	(28.5)	Dividend:(20.6)			
Accumulated other comprehensive income	4.6	5.2	0.6				
Non-controlling interests	119.0	119.6	0.6				
Total Net assets	1,227.1	1,217.5	(9.5)				
Total Liabilities and net assets	3,780.0	3,612.9	(167.1)				

Notes:

• Accounting policies have been changed from the beginning of FY2025.3, and the figures for the FY2024.3 have been retroactively applied.

 \cdot Figures in brackets () are negative values.

9. Various Management Indicators



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persons, ¥ Billions										
		FY2024.3				FY20)25.3			
	3 months ended Jun. 30		As of N	As of Mar. 31		s ended . 30	Forecasts As of Mar. 31			
ROA (%, Consolidated)		_		4.8		_		4.6		
ROE (%, Consolidated)		_		9.2		-		9.1		
EBITDA (Consolidated)		91.7		343.0		98.1		343.0		
Depreciation (Consolidated)		39.5		163.3 39		39.9		173.0		
	Consolidated	Non-Consolidated	Consolidated	Non-Consolidated	Consolidated	Non-Consolidated	Consolidated	Non-Consolidated		
No. of employees at the end of period	45,897	22,262	44,366	21,314	46,294	22,150	—	_		
Financial Expenses, net	(4.6)	(3.4)	(19.1)	(17.1)	(4.2)	(3.2)	(18.4)	(16.0)		
Interest and dividend income	0.4	1.6	0.9	3.0	0.5	1.6	1.0	3.6		
Interest expenses	5.0	5.0	20.1	20.1	4.8	4.9	19.4	19.6		
Net Debt / EBITDA		_		3.9		_		_		
Equity ratio (%)		_		29.3		30.4	4 –			
Net income per share (EPS) (¥)) 68.35 202.63 79		79.03	205.16						
Net assets per share (BPS) (¥)		_		2,273.29		2,295.65		_		

Note: Figures in brackets () are negative values.

	FY20	24.3	Forecasts FY2025.3		
	Interim	Year-end [total] Interim		Year-end [total]	
Dividends (¥)	57.5	84.5 [142.0]	36.0	36.0 [72.0]	

Notes:

•The Company conducted a 2-for-1 stock split of shares of common stock that became effective on April 1, 2024. Net income per share (EPS) and net assets per share (BPS) are calculated assuming this stock split was conducted at the beginning of the fiscal year ending March 31, 2024. Please note that dividends for FY2024.3 are pre-stock split dividends.

•Accounting policies have been changed from the beginning of FY2025.3, and the figures for the FY2024.3 have been retroactively applied.

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- JR-WEST
- This presentation contains forward-looking statements that are based on JR-West's current expectations, assumptions, estimates and projections about its business, industry, and capital markets around the world.
- These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as "may", "will", "expect", "anticipate", "plan" or similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of JR-West's financial condition, or state other forward-looking information.
- Known or unknown risks, uncertainties and other factors could cause the actual results to differ materially from those contained in any forward-looking statements. JR-West cannot promise that the expectations expressed in these forward-looking statements will turn out to be correct. JR-West's actual results could be materially different from and worse than expectations.
- Important risks and factors that could cause actual results to be materially different from expectations include, but are not limited to:
 - enexpenses, liability, loss of revenue or adverse publicity associated with property or casualty losses;
 - economic downturn, deflation and population decreases;
 - adverse changes in laws, regulations and government policies in Japan;
 - service improvements, price reductions and other strategies undertaken by competitors such as passenger railway and airlines companies;
 - infectious disease outbreak and epidemic;
 - earthquake and other natural disaster risks; and failure of computer telecommunications systems disrupting railway or other operations
- All forward looking statements in this release are made as of August 1, 2024 based on information available to JR-West as of August 1, 2024 and JR-West does not undertake to update or revise any of its forward looking statements or reflect future events or circumstances.
- Compensation for damages caused by the accident on Fukuchiyama Line happened on April 25, 2005 is NOT considered in this presentation.

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