



# FY2025.3 2Q Financial Results Presentation

November 1, 2024
West Japan Railway Company



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# Highlight (1)

- In FY2025.3 2Q, consolidated operating revenues increased for the fourth consecutive year due to a recovery in customer usage and the effect of extending the Hokuriku Shinkansen to Tsuruga. Income attributable to owners of parent increased for the fourth consecutive year.
- Consolidated operating income declined for the first time in four years due to the costs associated with the openings of projects in Osaka
- As we will continue to create demand in each Group business to achieve the consolidated operating income target, the earnings forecast has not been changed
- Considering the share buyback and the number of shares after the cancellation of the treasury stock, the dividend payout is planned to be increased by ¥2 to ¥74 per share

(¥ Billions)

	FY24.3	FY25.3	YoY		FY25.3	Yo'	Y
	2Q Results	2Q Results	Increase/ (Decrease)	%	Forecasts	Increase/ (Decrease)	%
Consolidated]							
Operating Revenues	769.9	811.3	+41.4	5.4%	1,718.0	+82.9	5.1%
Operating Expenses	663.6	706.5	+42.9	6.5%	1,548.0	+92.7	6.4%
Operating Income	106.2	104.7	(1.5)	-1.4%	170.0	(9.7)	-5.4%
Recurring Income	98.4	98.5	+0.1	0.1%	155.5	(11.8)	-7.1%
Income attributable to owners of parent	67.1	69.7	+2.5	3.8%	100.0	+1.2	1.3%
EBITDA	186.1	186.6	+0.5	0.3%	343.0	(0.0)	0.0%
Non-Consolidated							
Transportation Revenue	407.1	434.6	+27.4	6.7%	887.0	+46.4	5.5%
Operating Expenses	378.9	403.6	+24.6	6.5%	872.0	+43.1	5.2%

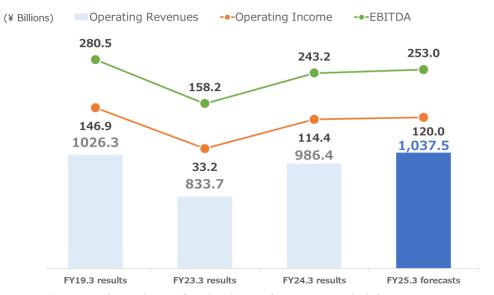
# Highlight (2)

- The **mobility business** performed **below expectations** due to the impact of disasters and other factors, but income increased due to the recovery of customer usage and an increase in inbound demand compared to the previous period.
- Performance in the retail business and shopping center business exceeded expectations, firmly capturing the inbound demand.
- In the **real estate lease and sales business**, profits increased due to an **increase in sales to investors** despite the increase in costs associated with the openings of projects in Osaka.
- In the hotel business, costs increased due to the opening of a new hotel. In the travel and regional solutions business, profits decreased due to a year-on-year decrease in sales of the COVID-19-related contract business.



# **Mobility Segment**

### **Mobility Results and Forecasts** (full year)



<sup>\*</sup> FY2019.3 figures do not reflect the adoption of accounting standards for revenue recognition.

(¥ Billion)	FY24.2Q results	FY25.3 2Q results	FY25.3 forecasts (full year)
<b>Operating Revenues</b>	465.6	496.0	1,037.5
Of which, non-consolidated transportation revenues	407.1	434.6	887.0
Shinkansen	214.3	244.7	505.0
Kansai Urban Area	144.1	150.9	305.0
Other conventional lines	48.6	38.8	77.0
Operating Income	70.5	75.0	120.0
EBITDA	133.4	138.6	253.0

### FY2025.3 2Q Results Highlights

Transportation revenue was approximately 3% below the plan due to the impact of people refraining from going out in response to typhoons and the release of additional information on the Nankai Trough earthquake. The points of effects other than those mentioned are indicated below.

Sanyo Shinkansen Although it exceeded the previous year's level, basic usage was lower than expected due to weak holiday leisure demand
Results were in line with expectations due to firm usage from the Tokyo metropolitan area following the Tsuruga extension
(Non-commuter passes) Basic use for short-distance transport was slightly below 1Q but broadly in line with estimates

Due to a low usage between the Kansai/Chukyo and Hokuriku regions caused by the impact of the Noto Earthquake, usage of limited-express trains was lower than expected

(Commuter passes) No. of commuter pass users and revenue were broadly in line with estimates

Inbound Tourist (Transportation Revenue)

+12% year-on-year, broadly in line with estimates

Cost Structure Reform

Cost structure reform steadily led to a ¥17.0 billion reduction in FY2025.3 2Q, compared to a full-year estimate of ¥38.0 billion

# **Mobility Segment: Related Indicators**

### Transportation revenue and usage (vs. 2019)

Sanyo Shinkansen

: Despite the impact of disasters and weak domestic leisure demand, the trend remained broadly in line with the estimates from September

Kansai Urban Area

: Declined in August due to disasters and other factors, but trended

favorably despite being slightly below the 1Q results

Hokuriku Shinkansen

: Usage from the Tokyo metropolitan area has been firm

Conventional line express\*: Low flow between the Kansai/Chukyo and Hokuriku regions due to the

impact of the Noto Earthquake \*Thunderbird and Shirasagi



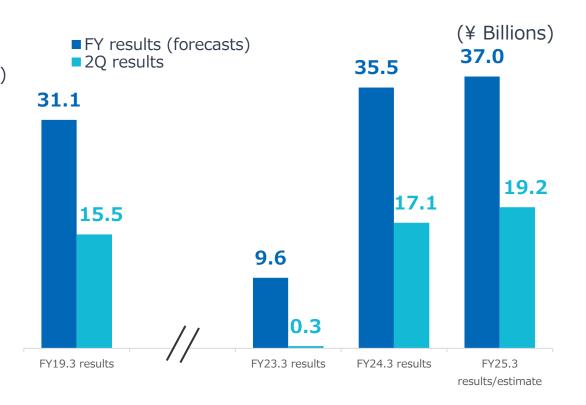
July October January 2024 April July October January 2025 Basic usage excludes increases and decreases in usage due to special factors such as inbound tourist-based usage and the day-date relationships during holiday periods.

### Usage of Hokuriku Shinkansen, etc. (vs. 2019)

		_	
Lines	Sections	1Q total	2Q total
Hokuriku Shinkansen	Joetsumyoko to Itoigawa	108%	113%
Conventional line express	Kyoto/Maibara to Tsuruga	71%	76%

### Inbound revenue (transportation revenue)

Cumulative inbound revenue in 2Q was a record high at ¥19.2 billion Mostly progressed in line with the annual estimate of ¥37 billion



### Percentage of transportation revenue (full year)

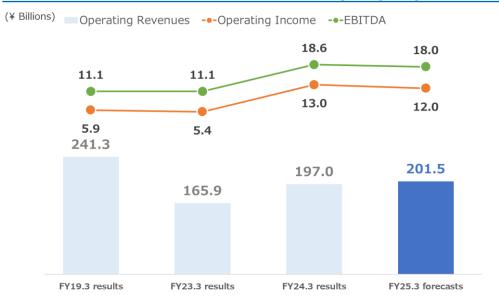
3.6%	0.1%	4.2%	4.4%
		_	_

The figures are the totals of our revenues from products for inbound travelers and regular ticket use (estimated)

(Inbound traveler product revenues made up about 50% of total inbound revenue)

# **Retail Segment**

### Retail Results and Forecasts (full year)



<sup>\*</sup> FY2019.3 figures do not reflect the adoption of accounting standards for revenue recognition.

(¥ Billion)	FY24.3 2Q results	FY25.3 2Q results	FY25.3 forecasts (full year)
Operating Revenues (major breakdown)	96.2	102.2	201.5
Sales of goods and food services  Portion of revenues from VIA INN	84.3 9.9	89.7 11.5	175.5 21.5
Department stores	11.2	11.6	24.5
Operating Income (major breakdown)	6.7	7.6	12.0
Sales of goods and food services  Portion of income from VIA INN	6.0 1.2	6.7 2.0	10.0 2.5
Department stores	0.7	0.8	2.0
EBITDA	9.4	10.4	18.0

<sup>\*</sup> The breakdowns of the figures for each segment are the sums of the figures of major subsidiaries and do not match the segment totals.

### FY2025.3 2Q Results Highlights

Revenues in the Retail segment reached a record high for the second consecutive year due to increased sales at stores within train stations, thanks to the recovery in train usage, increased accommodation revenue from VIA INN, and other factors

Sales of goods

- Sales of goods are trending higher year-on-year and above expectations due to steady customer traffic within train stations and strong demand for souvenirs
- In 2Q, revenue is trending above CY2019 existing same-store revenue

VIA INN

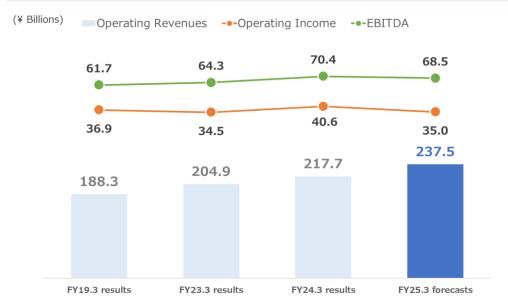
- ADR was higher than expected, partly due to capturing inbound demand
- ADR in the Tokyo area, Osaka area, and other areas increased; 2Q (July to September) ADR was up 12% year-on-year and +26% compared to CY2019

Department stores

• Revenue and profit increased year-on-year due to an increase in duty-free sales and other factors. Performance was broadly in line with estimates, and sales at the Kyoto store were above 2019 levels

# **Real Estate Segment**

### Real Estate Results and Forecasts (full year)



 $<sup>\</sup>ensuremath{^*}$  FY2019.3 figures do not reflect the adoption of accounting standards for revenue recognition.

(¥ Billion)	FY24.3 2Q results	FY25.3 2Q results	FY25.3 forecasts (full year)
Operating Revenues (major breakdown)	102.1	113.8	237.5
Real estate lease and sales business Portion of revenues from real estate leases Portion of revenues from sales business	54.6 27.3 27.3	62.4 30.3 32.0	125.5 57.0 68.5
Shopping center business	28.9	30.9	61.5
Hotel business	18.0	19.9	49.5
Operating Income (major breakdown)	21.2	20.2	35.0
Real estate lease and sales business Portion of income from real estate leases Portion of income from sales business	11.1 8.9 2.2	11.5 9.0 2.5	15.0 10.5 4.5
Shopping center business	5.3	6.3	10.0
Hotel business	0.1	(1.9)	0.5
EBITDA	35.8	36.0	68.5

<sup>\*</sup> The breakdowns of the figures for each segment are the sums of the figures of major subsidiaries and do not match the segment totals.

### FY2025.3 2Q Results Highlights

Real estate lease and sales business

- Costs increased, including depreciation, due to the costs associated with the openings of projects in Osaka. Costs of asset repair are expected in the second half.
- Revenue and profit increased due to the sales of rental properties we invested in (1Q) and the increase in sales to investors.

Shopping center business

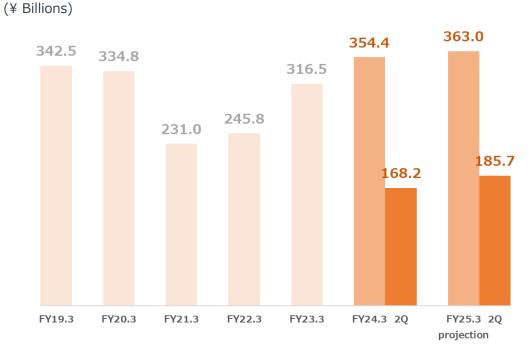
- Shopping center business performance in terminal stations in the Kyoto-Osaka-Kobe area(such as LUCUA) was strong due to stable domestic and inbound demand.
- The shopping center business achieved a record-high profit due to new openings (BARCHICA 03, CURU-F Fukui Station) and sales at existing shopping centers exceeded 2019 levels.

Hotel business

- Accommodation revenue increased year-on-year due to capturing inbound demand. ADR of HOTEL GRANVIA increased by 37% compared to FY2019.3 (July to September)
- Revenue increased but profit decreased year-on-year due to the costs of Osaka Station Hotel, which opened on July 31.

# **Real Estate Segment: Related Indicators**

### **Shopping center sales**



<sup>\*</sup> Shopping center sales prior to FY23.3 have been adjusted to reflect the segment change at the beginning of FY24.3

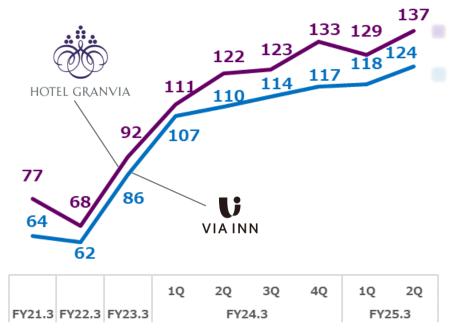
### **Newly opened properties**

FY24.3	Tete Myodani	Shamine Yonago	CURU-F Fukui Station	
In or after FY25.3	BARCHICA 03 (Osaka)	Umekita Green Place	Hiroshima Station building minamoa	Sannomiya Station building

### **Hotel ADR**

When ADR index is set to 100 for FY19.3

(%)



<sup>\*</sup> The hotel chain VIA INN is a retail segment business.

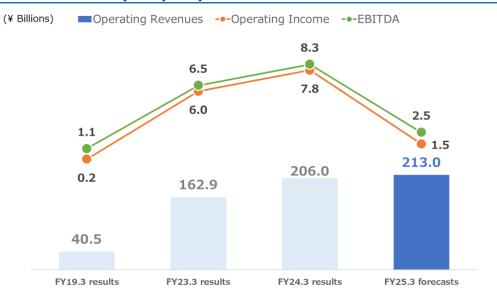
### ADR of hotels in the earnings forecast

	GRANVIA	VIA INN
FY25.3	End of FY2024.3 level	Same level as previous year

<sup>\*</sup> Figures for each period are based on an ADR index set to 100 for FY19.3. Each quarter is based on an ADR index set to 100 for the 2019 calendar year.

# **Travel and Regional Solutions Segment**

# Travel and Regional Solutions Results and Forecasts (full year)



 $<sup>\</sup>ensuremath{^*}$  FY2019.3 figures do not reflect the adoption of accounting standards for revenue recognition.

(¥ Billion)	FY24.3 2Q results	FY25.3 2Q results	FY25.3 forecasts (full year)
Operating Revenues	95.0	86.5	213.0
Tourism business	41.0	40.3	96.0
Solution business	54.0	46.2	117.0
Operating Income	6.5	0.0	1.5
Tourism business	1.6	0.4	0.0
Solution business	4.9	(0.4)	1.5
EBITDA	6.7	0.3	2.5

### FY2025.3 2Q Results Highlights

Selling, general and administrative expenses increased year-on-year due to costs related to digital tourism and investments in human capital

### **Tourism business:**

- International travel was limited to business trips and other essential travel due to the impact of the weak yen
- The tourism business experienced a decrease in both revenue and profit year-on-year, as domestic travel demand remained sluggish year-on-year due to the backlash from the government's nationwide travel assistance and rising prices

### **Solution business:**

• There was a significant decrease in revenue and profit year-on-year for Q1 FY2024.3 (January-March) due to a year-on-year decrease following the conclusion of COVID-19 related contracted services

### **Shareholder returns**

### Financial discipline

• Net interest-bearing debt / EBITDA Approx. 4x (FY26.3), Under 4x (FY28.3)

### **Shareholder returns**

- Pay a stable dividend targeting a dividend payout ratio of at least 35%
- Implement a capital policy that takes into account opportunities while aiming for sustained improvements in corporate value

### FY25.3

### **Share buybacks**

- Bought back approx. 17 million shares worth ¥49.9 billion (May 1 to August 14)
- Resolved to cancel all shares (as of November 1)

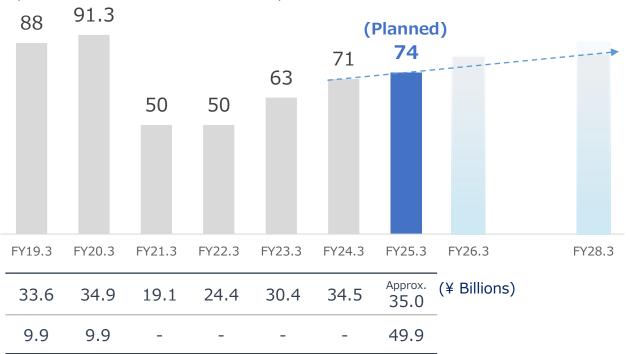
### **Dividends**

 Considering the number of shares after the cancellation of treasury stock, the dividend payout is planned to be increased by ¥2 to ¥74 per share [First half: ¥37.0 Second half: ¥37.0 (planned)]

> Total Amount Paid for Dividends Share buybacks

### Dividends Per Share (¥)

2-for-1 stock split of common shares on April 1, 2024. Indicated amounts of dividends per share are those after the stock split





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# **Consolidated Statements of Income**

¥ Billions

	6 months ended	6 months ended	Yo	Υ		Forecasts	YoY	
	Sep. 30, 2023	Sep. 30, 2024	Increase/ (Decrease)	%	Major factors	FY2025.3	Increase/ (Decrease)	%
Operating Revenues	769.9	811.3	41.4	5.4	[Increase for a fourth straight fiscal year]	1,718.0	82.9	5.1
Mobility	465.6	496.0	30.3	6.5	Increase in transportation revenue	1,037.5	51.0	5.2
Retail	96.2	102.2	5.9	6.2	Increase in sales of goods and food services	201.5	4.4	2.3
Real estate	102.1	113.8	11.7	11.5	Increase in real estate lease and sale, shopping center, and hotel business	237.5	19.7	9.1
Travel and regional solutions	95.0	86.5	(8.5)	(9.0)	Decrease in contracted business	213.0	6.9	3.4
Other businesses	10.8	12.7	1.9	17.9		28.5	0.6	2.3
Operating Expenses	663.6	706.5	42.9	6.5		1,548.0	92.7	6.4
Operating Income	106.2	104.7	(1.5)	(1.4)	[Decline for the first time in four fiscal years]	170.0	(9.7)	(5.4)
Mobility	70.5	75.0	4.4	6.3	Increase in transportation revenue	120.0	5.5	4.8
Retail	6.7	7.6	0.8	13.1	Increase in sales of goods and food services	12.0	(1.0)	(8.2)
Real estate	21.2	20.2	(1.0)	(4.7)	Decrease in hotel business Increase in real estate lease and sale, and shopping center	35.0	(5.6)	(13.9)
Travel and regional solutions	6.5	0.0	(6.5)	(99.4)	Decrease in contracted business	1.5	(6.3)	(80.9)
Other businesses	0.5	1.5	0.9	179.5		3.0	(1.2)	(29.1)
Non-operating revenues and expenses, net	(7.8)	(6.1)	1.6	_	Decrease in interest expenses	(14.5)	(2.1)	_
Recurring Income	98.4	98.5	0.1	0.1	[Increase for a fourth straight fiscal year]	155.5	(11.8)	(7.1)
Extraordinary profit and loss, net	(0.3)	2.5	2.8	_	Increase in gain on sales of non-current assets	(5.0)	17.2	_
Income taxes	28.4	30.3	1.9	6.8		45.5	4.6	11.5
Income attributable to owners of parent	67.1	69.7	2.5	3.8	[Increase for a fourth straight fiscal year]	100.0	1.2	1.3

Note: Figures in brackets ( ) are negative values.

# Major Factors of Increase/Decrease in Each Segment

¥ Billions

		6 months	6 months	Yo	PΥ		
			ended Sep. 30, 2023	ended Sep. 30, 2024	Increase/ (Decrease)	%	Major factors
	Mobility	Operating Revenues	465.6	496.0	30.3	6.5	•Recovery in demand (train usage) •Increase in inbound demand
Mobility		Operating Income	70.5	75.0	4.4	6.3	
		Operating Revenues	84.3	89.7	5.4	6.5	·Increase in sales of station concourse stores
	Sales of goods	[restated:Accommodation-oriented budget hotels]	[9.9]	[11.5]	[1.6]	【16.4】	·Increase in average daily rate
	and food services	Operating Income	6.0	6.7	0.7	11.8	
Retail		[restated:Accommodation-oriented budget hotels]	【1.2】	[2.0]	[0.8]	[65.6]	
Department stores	Operating Revenues	11.2	11.6	0.4	3.9	·Increase in duty-free sales	
	Department stores	Operating Income	0.7	0.8	0.1	16.3	
		Operating Revenues	54.6	62.4	7.8	14.3	·Increase in sales to investors
	Real estate lease	[restated:Real estate sale]	【27.3】	[32.0]	[4.7]	【17.4】	
	and sale	Operating Income	11.1	11.5	0.4	3.9	
		[restated:Real estate sale]	[2.2]	[2.5]	[0.2]	【12.6】	
Real estate	Shopping center	Operating Revenues	28.9	30.9	2.0	6.9	•Increase in rent income due to a rise in tenant sales, including newly opened properties
	Shopping center	Operating Income	5.3	6.3	0.9	18.7	
	Hotel	Operating Revenues	18.0	19.9	1.8	10.4	•Increase in average daily rate •Opening of the Osaka Station Hotel
	посеі	Operating Income	0.1	(1.9)	(2.0)	_	•The Osaka Station Hotel opening expenses
Travel and regional solutions		Operating Revenues	95.0	86.5	(8.5)	(9.0)	•Reduction due to the rebound in contracted business
		Operating Income	6.5	0.0	(6.5)	(99.4)	

Notes:

<sup>•</sup>The breakdowns of operating revenues and operating income by each segment are the sums of those of major subsidiaries and do not match the total segment figures.

<sup>•</sup>Figures in brackets ( ) are negative values.

# **Non-Consolidated Statements of Income**

¥	Bil	lions

	6 months	6 months	Yo\	<b>′</b>		Forecasts	Yo	Υ
	ended Sep. 30, 2023	ended Sep. 30, 2024	Increase/ (Decrease)	%	Major factors	FY2025.3	Increase/ (Decrease)	%
Operating Revenues	456.1	486.1	30.0	6.6	[Increase for a fourth straight fiscal year]	992.0	47.7	5.1
Transportation revenues	407.1	434.6	27.4	6.7		887.0	46.4	5.5
Transportation incidentals	7.6	7.6	(0.0)	(0.6)		15.5	(0.4)	(2.7)
Other operations	13.9	14.4	0.5	3.6		28.0	(0.4)	(1.6)
Miscellaneous	27.3	29.5	2.1	7.9	Increase in intercompany settlements	61.4	2.2	3.7
Operating Expenses	378.9	403.6	24.6	6.5		872.0	43.1	5.2
Personnel costs	95.3	Structural reforms ¥(17.0) billion 102.9	7.5	8.0		(38.0) billion	1.0	0.5
Non personnel costs	186.0	196.7	10.6	5.7		459.5	29.8	6.9
Energy costs	31.9	30.0	(1.9)	(6.1)	Reduction in fuel unit prices	60.0	(0.0)	(0.1)
Maintenance costs	59.0	62.2	3.1	5.3		166.0	7.8	5.0
Miscellaneous costs	94.9	104.4	9.4	10.0	Increase in intercompany settlements and WESTER-related expenses	233.5	22.0	10.4
Rental payments, etc.	13.3	17.9	4.5	34.3	Increase due to the extension of the Hokuriku Shinkansen to Tsuruga	35.5	8.2	30.5
Taxes	21.5	22.4	0.8	4.0		40.0	0.5	1.3
Depreciation and Amortization	62.6	63.6	0.9	1.6		131.5	3.4	2.7
Operating Income	77.1	82.5	5.3	6.9	[Increase for a fourth straight fiscal year]	120.0	4.5	3.9

Note: Figures in brackets ( ) are negative values.

# **Transportation Revenues and Passenger-Kilometers**

### **Transportation Revenues**

### Passenger-Kilometers

%, ¥ Billions \_\_\_\_\_ %, Millions of passenger-kilometers

		6 months ended	YoY	/	compared with	Forecasts	Yo	Υ	6 months ended	Yo	Υ	compared with	
		Sep. 30, 2024	Increase/ (Decrease)	%	CY2019	FY2025.3	Increase/ (Decrease)	%	Sep. 30, 2024	Increase/ (Decrease)	%	CY2019	
		Commuter Passes	5.7	0.2	5.4	8.0	_	_	_	459	27	6.4	5.2
	Sanyo Shinkansen	Non-Commuter Passes	200.9	11.6	6.2	(3.5)	_	-	_	8,686	47	0.6	(11.5)
		Total	206.6	11.9	6.1	(3.2)	427.0	21.5	5.3	9,146	75	0.8	(10.8)
		Commuter Passes	0.9	0.4	109.0	110.7	_	_	_	65	35	120.1	110.6
Shinkansen	Hokuriku Shinkansen	Non-Commuter Passes	37.1	17.8	93.1	73.5	_	_	_	1,198	587	96.0	74.4
		Total	38.0	18.3	93.5	74.3	78.0	35.7	84.4	1,264	623	97.2	76.0
	Comr	nuter Passes	6.6	0.7	13.3	16.0	_	-	_	525	63	13.8	12.2
	Non-Co	mmuter Passes	238.0	29.5	14.2	3.7	_	-	_	9,885	634	6.9	(5.9)
		Total	244.7	30.3	14.2	4.0	505.0	57.2	12.8	10,410	698	7.2	(5.2)
	Kansai	Commuter Passes	54.6	1.2	2.4	(8.0)	_	-	_	8,622	125	1.5	(12.8)
	Urban Area (Kyoto-Osaka-	Non-Commuter Passes	96.3	5.5	6.1	(5.3)	_	-	_	5,091	177	3.6	(11.5)
	Kobe Area)	Total	150.9	6.7	4.7	(6.3)	305.0	10.7	3.6	13,714	303	2.3	(12.3)
		Commuter Passes	10.4	(0.8)	(7.2)	(17.2)	1	_	_	1,734	(125)	(6.7)	(19.1)
Conventional lines	Other	Non-Commuter Passes	28.4	(8.9)	(23.8)	(35.1)	_	_	_	1,448	(423)	(22.6)	(34.8)
		Total	38.8	(9.7)	(20.0)	(31.1)	77.0	(21.5)	(21.9)	3,183	(549)	(14.7)	(27.1)
	Comr	nuter Passes	65.0	0.4	0.7	(9.7)	_	_	_	10,357	0	0.0	(14.0)
	Non-Co	mmuter Passes	124.7	(3.3)	(2.6)	(14.3)	_	_	_	6,540	(246)	(3.6)	(18.0)
		Total	189.8	(2.9)	(1.5)	(12.7)	382.0	(10.8)	(2.8)	16,897	(246)	(1.4)	(15.5)
	Comr	nuter Passes	71.7	1.2	1.8	(7.8)	-	_	_	10,882	63	0.6	(13.0)
Total	Non-Co	mmuter Passes	362.8	26.1	7.8	(3.3)	_	_	_	16,425	388	2.4	(11.1)
		Total	434.6	27.4	6.7	(4.1)	887.0	46.4	5.5	27,308	452	1.7	(11.9)

Notes: Figures in brackets ( ) are negative values.

# Major Factors for Increase/Decrease in Transportation Revenue

					¥ Billior
	_	Re	esults for 6 months	ended September 30, 2024	
		Yc Increase/		Major factors	
		(Decrease)	%	1.0,0	
				Fundamental trend 0.0%	
				Special factors	
Sanyo	206.6	11.9	6.1	•Recovery of travel demand	10.5
Shinkansen	200.0	11.9	0.1	•Rebound from last year's natural disaster	0.9
				•Increase in inbound demand	0.5
				•This year's natural disaster, etc.	(2.3
				Fundamental trend 0.0%	
				Special factors	
Hokuriku	Hokuriku <b>38.0</b> 18	18.3	93.5	Hokuriku Shinkansen Extension to Tsuruga	18.0
Shinkansen	36.0	10.3	93.5	•Rebound from last year's natural disaster	0.1
				etc.	
Shinkansen	244.7	30.3	14.2		
				Fundamental trend 0.0%	
				Special factors	
Kansai Urban Area	4 = 0 0	6.7	4.7	•Recovery of travel demand	5.8
(Kyoto-Osaka- Kobe Area)	150.9	6.7	4.7	·Increase in inbound demand	1.3
Robe Area)				Hokuriku Shinkansen Extension to Tsuruga	(0.4
				•This year's natural disaster, etc.	(0.9
				Fundamental trend 0.0%	
				Special factors	
Other	20.0	(0.7)	(20.0)	•Recovery of travel demand	1.8
lines	38.8	(9.7)	(20.0)	·Increase in inbound demand	0.1
				•This year's natural disaster	(0.2
				·Hokuriku Shinkansen Extension to Tsuruga, etc.	(11.6
Conventional lines	189.8	(2.9)	(1.5)		
Total	434.6	27.4	6.7		

Notes: •Revenues from luggage transportation are omitted due to the small amount

<sup>·</sup>Figures in brackets ( ) are negative values.

# **Capital Expenditures**

¥ Billions

	6 months	6 months	Yo	Υ	Forecasts	
	ended Sep. 30, 2023	ended Sep. 30, 2024	Increase/ (Decrease)	%	FY2025.3	
Capital Expenditures						
Consolidated	84.9	90.2	5.3	6.3	_	
Own fund	81.0	88.2	7.1	8.8	294.0	
External fund	3.8	2.0	(1.7)	(46.7)	_	
Capital Expenditures						
Non-consolidated	51.9	48.6	(3.3)	(6.4)	_	
Own fund	48.1	46.5	(1.5)	(3.2)	174.0	
[Break [Safety-related capital expenditures]	[28.5]	[27.6]	[(0.8)]	[(3.1)]	[101.0]	
down] [Other, etc.]	[19.5]	[18.9]	[(0.6)]	[(3.2)]	[73.0]	
External fund	3.8	2.0	(1.7)	(46.7)	_	

Note: Figures in brackets ( ) are negative values.

- Major capital expenditure projects (Non-consolidated)
  - new rolling stock (N700S series, Yakumo Ltd. Exp., Okayama area commuter trains)
  - safety and disaster prevention measures (earthquake countermeasures)
  - development project for the west area of Osaka Station, etc.

# **Consolidated Balance Sheet**

¥ Billions

	As of March 31, 2024	As of September 30, 2024	Difference increase/(decrease)	Major factors			
Current assets	700.9	537.8	(163.0)				
Cash and deposits	233.4	115.7	(117.6)				
Inventories	160.6	191.4	30.7				
Other current assets	306.8	230.6	(76.1)	Decrease in notes	and accou	unts recei	vables,
Non-current assets	3,078.9	3,062.7	(16.1)	Decrease in accour	nts receiva	ables	
Property, plant and equipment, etc.	2,557.2	2,586.4	29.2				
Construction in progress	122.6	98.4	(24.1)				
Investments and other assets	398.9	377.8	(21.1)				
Deferred assets	0.1	_	(0.1)				
Total assets	3,780.0	3,600.6	(179.4)				
Current liabilities	710.1	618.6	(91.4)				
Current portion of long-term payables, etc.	138.4	155.4	17.0		As of March 31,	As of September 30,	Difference
Accounts payable-other, etc.	571.7	463.2	(108.5)	Liabilities with interest	1,563.4	1,505.9	increase/(decrease) (57.4)
Non-current liabilities	1,842.7	1,755.4	(87.3)	[Average interest rate (%)]	[1.22]	,	[0.02]
Bond and Long-term debt, etc.	1,415.9	1,338.7	(77.1)	Shinkansen Purchase Liability	97.4	96.7	(0.6)
Accrued retirement benefits	211.6	196.9	(14.6)	[Average interest rate (%) ]	[6.55]	[6.55]	[-]
Other long-term liabilities	215.1	219.7	4.5	Bonds	859.9	810.4	(49.4)
Total liabilities	2,552.9	2,374.1	(178.8)	[Average interest rate (%) ]	[1.01]	[1.07]	[0.06]
Shareholders' equity	1,103.4	1,102.7	(0.7)	Other(Long-term debt etc.)	606.0	598.7	(7.3)
Common stock	226.1	226.1	-				<u>'</u>
Capital surplus	183.9	183.9	(0.0)				
Retained earnings	694.6	743.7		Profit attributable to owners of parent:69.7,			
Treasury stock	(1.2)	(51.0)	(49.8)	Dividend:(20.6)			
Accumulated other comprehensive income	4.6	3.8	(0.7)				
Non-controlling interests	119.0	119.8	0.8				
Total Net assets	1,227.1	1,226.4	(0.6)				
Total Liabilities and net assets	3,780.0	3,600.6	(179.4)				

#### Notes:

<sup>·</sup> Accounting policies have been changed from the beginning of FY2025.3, and the figures for the FY2024.3 have been retroactively applied.

<sup>•</sup> Figures in brackets ( ) are negative values.

# **Consolidated Statements of Cash Flows**

	6 months	6 months	¥ Billions YoY
	ended	ended	Increase/
	Sep. 30, 2023	Sep. 30, 2024	(Decrease)
Profit before income taxes	98.1	101.1	3.0
Depreciation	79.8	81.9	2.0
Other	(50.0)	(85.0)	(34.9)
I Cash flows from operating activities	127.9	98.0	(29.8)
Purchase of non-current assets	(98.9)	(112.5)	(13.5)
Proceeds from sales of non-current assets	0.2	17.4	17.1
Purchase of Investment securities	(12.5)	(2.8)	9.6
Other(Proceeds from contribution for construction, etc.)	19.9	11.6	(8.3)
II Cash flows from investing activities	(91.2)	(86.3)	4.9
I + II Free cash flows	36.6	11.7	(24.9)
Financing	_	20.5	20.5
Repayments / Redemption	(105.6)	(80.6)	24.9
Cash dividends paid	(18.5)	(70.7)	(52.1)
Other(Group financing, etc.)	(0.1)	1.4	1.6
<b>Ⅲ</b> Cash flows from financing activities	(124.3)	(129.4)	(5.0)
Change in cash and cash equivalents, net	(87.6)	(117.6)	(30.0)
Cash and cash equivalents at beginning of period	289.8	233.2	(56.6)
Change in cash and cash equivalents due to revision of scope of consolidation	0.2	_	(0.2)
Cash and cash equivalents at the end of period	202.4	115.5	(86.9)

Note: Figures in brackets ( ) are negative values.

# **Various Management Indicators**

persons, ¥ Billions

	FY2024.3				FY2025.3				
	6 months ended Sep. 30		As of N	As of Mar. 31		s ended . 30	Forecasts As of Mar. 31		
ROA (%, Consolidated)	_			4.8		-		4.6	
ROE (%, Consolidated)		_		9.2		-		9.1	
EBITDA (Consolidated)		186.1		343.0		186.6		343.0	
Depreciation (Consolidated)		79.8		163.3		81.9		173.0	
	Consolidated	Non-Consolidated	Consolidated	Non-Consolidated	Consolidated	Non-Consolidated	Consolidated	Non-Consolidated	
No. of employees at the end of period	44,829	21,481	44,366	21,314	45,304	21,532	-	_	
Financial Expenses, net	(9.7)	(8.1)	(19.1)	(17.1)	(9.0)	(7.7)	(18.4)	(16.0)	
Interest and dividend income	0.4	2.0	0.9	3.0	0.6	2.1	1.0	3.6	
Interest expenses	10.1	10.1	20.1	20.1	9.6	9.8	19.4	19.6	
Net Debt / EBITDA		_		3.9		-		_	
Equity ratio (%)		_		29.3		30.7		_	
Net income per share (EPS) (¥)		137.76		202.63		145.58		210.67	
Net assets per share (BPS) (¥)		_	2,273.29		2,352.05		_		

Note: Figures in brackets ( ) are negative values.

	FY20	24.3	Forecasts	FY2025.3
	Interim Year-end [total]		Interim	Year-end [total]
Dividends (¥)	57.5	84.5 [142.0]	37.0	37.0 [74.0]

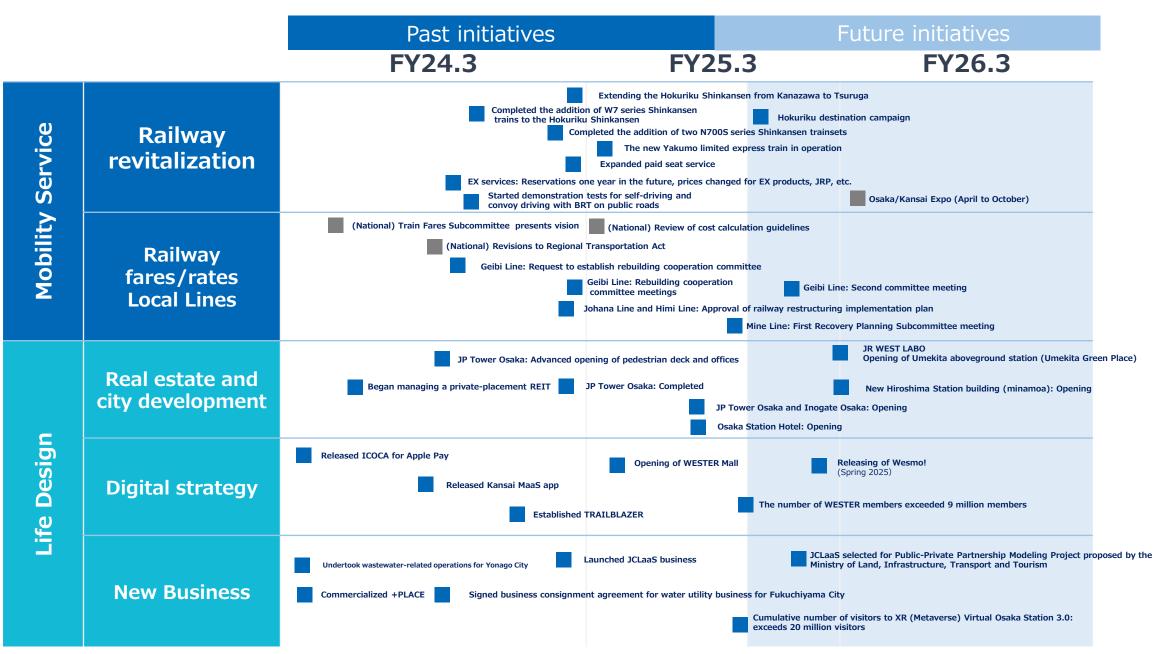
#### Notes:

- •The Company conducted a 2-for-1 stock split of shares of common stock that became effective on April 1, 2024. Net income per share (EPS) and net assets per share (BPS) are calculated assuming this stock split was conducted at the beginning of the fiscal year ending March 31, 2024. Please note that dividends for FY2024.3 are pre-stock split dividends.
- •Accounting policies have been changed from the beginning of FY2025.3, and the figures for the FY2024.3 have been retroactively applied.
- •The year-end forecast of EPS takes into account the acquisition of treasury stock through the end of September 2024 and the cancellation of treasury stock resolved at the Board of Directors meeting held on November 1, 2024.



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# **Progress on the Medium-Term Management Plan 2025 Update**



# Revitalize and restructure core businesses

We will create demand by implementing the measures set out in the Medium-Term Management Plan 2025 throughout the Group in preparation for the coming high-demand period and holiday season

### Generate demand focusing on the Hokuriku area

- •Hokuriku destination campaign (October to December 2024)
- ·Build an excursion route for the new sightseeing train "Hana Akari"





•Introduction of value tickets and promotions for the Hokuriku area

### Inbound

- •Raise and disseminate the appeal of the west Japan area in anticipation of the Expo and prepare the capacity to provide smooth transportation
- Product development using group materials and overseas promotions
- Launch of QR ticket services for inbound travelers (starting sequentially from the second half of FY2025.3)
- ·Build an excursion route for new sightseeing
- Promote visits to the west Japan area in cooperation with local communities



### Creation of tourism demand

- •Take advantage of the 50th anniversary of the opening of the entire Sanyo Shinkansen Line to promote its usage
- •Increase the number of people interacting through "The Forest Festival of the Arts Okayama: Clear-skies Country" (September to November 2024)
- •New Yakumo limited express (Okayama to Izumoshi) begins operation (from April 2024)
- $\sim$  2024 Grand prize of Japan Rail Award & Good Design Award  $\sim$
- tabiwa by WESTER
   Launch of affordable travel plans with the start of Tabiwa Travel
- ·Dice tickets, etc.

# Maximize income through measures to improve unit prices

- Made all seats designated as reserved on the "Nozomi" during the three major peak periods
- •Expansion of paid seat service in the Hiroshima area
- Providing personalized experiential value through group collaboration with shopping centers, hotels, and other entities, including point rewards and monthly missions





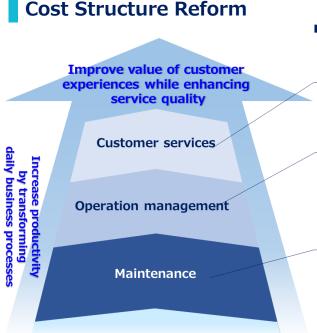






# Revitalize and restructure core businesses

Amid a labor shortage, we will enhance the sustainability of the railway business through reforming daily operational processes, including
collaborating and cooperating with various partners, to achieve higher productivity and cost structure reform and increase sustainability of
the railway business



■ Increase productivity by transforming business processes

#### Change customer service

- Promote digitalization of station services by improving functions of green ticket vending machines
- Provide customer guidance using tablet devices
- Offer products in tune with needs (S Work P seat, ticketless service, etc.)

#### Change train operations

- Planned rolling stock updates in each area of western Japan

  Switch to one passer expertions
- Switch to one-person operations
- Reduce environmental load by improving rolling stock performance
- Create flexible timetables, including extra trains based on demand projections

#### Change preventive maintenance procedures

- Realize CBM\*
- Install sensors, etc. for monitoring the condition of ground facilities
- Vehicle-based inspection by introducing comprehensive inspection cars
- IoT infrastructure network using existing communication networks
   \*CBM (Condition Based Maintenance): A preventive maintenance concept that monitors and understands the condition of equipment at all times, and performs maintenance only when necessary to achieve both quality and efficiency

### Progress of KPIs (Non-Consolidated: vs. FY20.3)

FY25.3 2Q	Vs. previous	Vs. plan	
results	year	Progress rate	
(¥17.0 billion)	(¥1.0 billion)	45%	
FY24.3	FY25.3	FY26.3	FY28.3
Results	Estimate	Target	Target Level
(¥36.0 billion)	(¥38.0 billion)	(¥40.0 billion)	(¥50.0 billion)

### Initiatives toward introducing self-driving

#### Hokuriku Shinkansen

- Consider the promotion of system development and cost reduction for achieving self-driving in cooperation with JR East

### Sanyo Shinkansen

 Consider implementing self-driving technology in Sanyo Shinkansen with technical support of JR Central

### Transformation of maintenance methods

Operation of railway facility diagnosis system (conventional line)



- Support maintenance by confirming railway status using on-board cameras and lasers
- Contribute to achieving sustainable railway business by reducing the frequency of rounds on foot by half and realizing more productive maintenance operations

### New inspection that utilizes vehicle data (conventional line)



Aim to realize replacement inspections based on data, detect signs of vehicle failures, and instantaneously respond when a failure occurs through "monitored maintenance", which constantly monitors vehicle status, to conduct maintenance only when necessary

# Railway Fares/Charges

- Even in light of the revised cost of revenue calculation guidelines, there is **no room for fare rate revision for the time being** due to the recent financial result and capital efficiency. Despite this, **we recognize that it is an important management issue**.
- Engage in increasing unit prices while continuing to promote yield management.
- Continue to approach the government regarding revision to a fare system, etc. that can adapt to inflations to increase the sustainability of the railway business.

# Continue to revise fares within the limits of the notification system

Revise transportation fares within limits of notification system while monitoring competitive landscape

### **Main implementations**

### (April 2023~)

- Fare revisions for special railway sections in Kyoto-Osaka-Kobe area
- Fare revisions for reserved seats on Nozomi and Mizuho express trains
- Revisions to conventional line express fares and discounts for train connections
- Introduction of train station barrier-free fare system, etc.

### (October 2023~)

- EX product price revisions
- e-ticket price revisions
- · Japan Rail Pass price revisions, etc.

Control the number of discounted seats and increase the number of extra trains based on yield management using a demand forecast

**Effects** (results as of the end of FY24.3)

Amount of revenue increase: approx. ¥14.0 billion increase (vs. FY23.3)

Unit price: approx. 6% increase (vs. CY2019)

(non-commuter pass: +7%, commuter pass: +2%)

### **Revision of fares under approval**

# Examine the possibility of revising fares based on revenue cost calculation guidelines after approval

Given the current performance of the railway business and business compensation based on capital efficiency management results, there is currently no room for fare revisions under the existing system

# Ministry of Land, Infrastructure, Transport and Tourism (MLIT): Partial revision of cost of revenue calculation guidelines: Main Revisions

Promote capital investment that contributes to sustainable rail transport services	<ul> <li>Allow total costs to include depreciation expenses within a certain time period in excess of the cost calculation period (three years)</li> <li>Allow total costs to include the advance booking of depreciation expenses related to certain capital investments of high necessity in terms of government policy, such as disaster preparedness and environmental preservation</li> </ul>
Securing human resources	• The figures reflect not only the rate of increase in personnel expenses by railway operators, but also the rate of increase based on the Basic Statistical Survey on Wage Structure
Disaster recovery	• The repair costs of railroad facilities, which have been increasing due to the severity and frequency of disasters, are also taken into consideration when recording extraordinary losses as part of the overall cost
Other	· Revised the cost of revenue calculation method, including the yardstick method

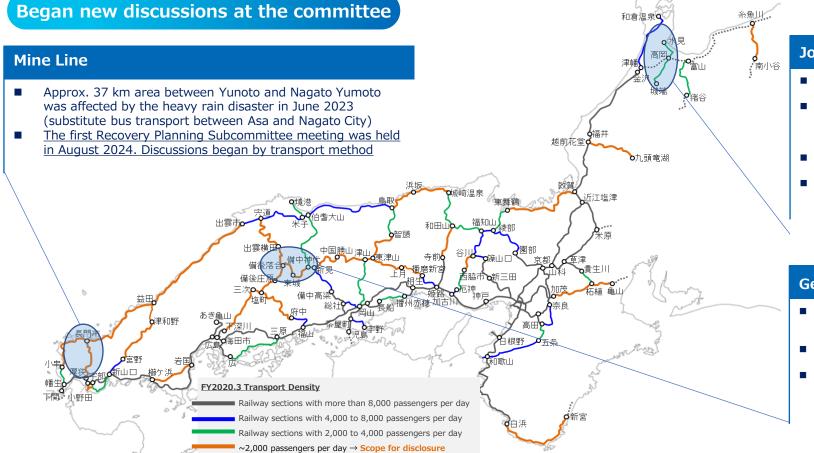
### Promoting a revised fare system that can adapt to inflation

- A revised fare system which can adapt to increased costs due to inflation is required for the sustainable operation of railways and to contributing to the improvement of corporate value
- Actively approach the government

# **Local Lines**

- Since April 2022, JR-West has disclosed the ratio of costs to revenue by railway section for 30 sections on 17 lines with a transport density of less than 2,000 passengers per day
- On these railway sections, which account for roughly one-third of JR-West's operating kilometers, usage has decreased by about 70% since 1987. This presents a problem where the benefits of railway service (mass transport) cannot be fully leveraged. Various discussions about this issue have commenced.

Revisions to the Regional Transportation Act (enacted on October 1, 2023) created a framework for discussing the rebuilding of new local lines, such as the rebuilding cooperation committee organized by the Ministry of Land, Infrastructure, Transport and Tourism at the request of local public organizations or railway operators.



### **Continue discussion**

#### Johana Line and Himi Line

- Johana Line and Himi Line rebuilding examination committee was established in July 2023
- Certified as a Redevelopment Plan by the Ministry of Land, Infrastructure, Transport and Tourism in February 2024 (change business operator to Ainokaze Toyama Railway by around five years)
- Contributed ¥15.0 billion as a company toward the redevelopment plan\*
- Steadily promote items stipulated in the plan with the community for the improvement of convenience and comfort and the realization of sustainable railway lines
  - \* Extraordinary loss recorded in FY24.3

### **Geibi Line**

- A request for a rebuilding cooperation committee to be set up for the 68.5-kilometer Bitchu-Kojiro to Bingo-Shobara section upon our request in October 2023 (first in Japan)
- The first Recovery Planning Subcommittee meeting was held in March 2024.
- The second meeting was held in October. Survey operation is planned to be implemented at the committee in the future. JR-West aims to work with the region to build a convenient and optimized transportation system.

# Vitalization of the Osaka Station area

- Vitalization of the West area of Osaka Station with the openings of Inogate Osaka and JP Tower Osaka and the advanced opening of GRAND GREEN OSAKA
- Going forward, we will promote activities to improve the value of the area by improving the overall convenience and circulation of Osaka station through openings of EKI MARCHÉ Osaka UMEST and Umekita Green Place, a station commercial facility, as well as large-scale renewal of the South Gate Building, etc.

# Since the opening on July 31, number of Osaka Station users increased, thanks to may visitors

Inogate Osaka and JP Tower Osaka
Total visitors/day
(From opening to end of September)

·July 31: Openi

Opening of Inogate Osaka
Full opening of JP Tower Osaka

Approx. 80,000 visitors

September 6: Advanced opening of Grand

**Green Osaka** 





### Facility overview

•Commercial: Food and Beverage Zone BARCHICA 03, etc.

•Office: rental meeting rooms, flexible offices, office floors (12F to 22F)

\*Office tenants start entering on October 1

·Commercial: KITTE Osaka

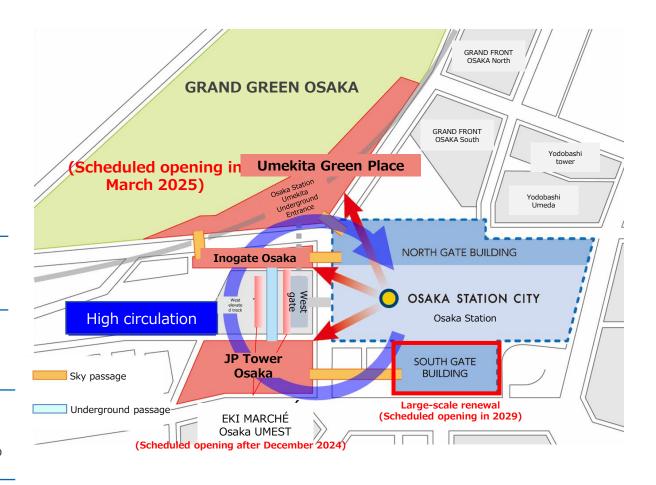
Theater: Sky theater MBS

•Office: office floors (11F to 27F)

·Hotel: Osaka Station Hotel (29F to 38F)

### Future Facility Opening Plan

- ·EKI MARCHÉ Osaka UMEST: Commercial (foods sales and beverages) 8 stores
- ·Umekita Green Place: Commercial (goods, foods, food court, etc.) about 20 stores
- ·Development under western elevated tracks: commercial zone, bus terminal
- •South Gate Building: renewal of commercial facilities (B2F to 9F of Daimaru Umeda, 10F to 15F of JR WEST group commercial facility)

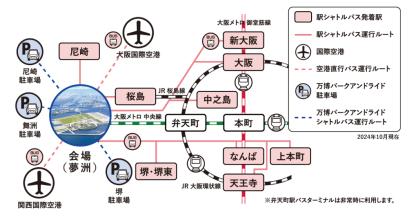


# Value creation originating from Expo 2025 Osaka, Kansai, Japan

### Overview

- Event period: April 13 to October 13, 2025 (184 days)
- Event location: Yumeshima, Osaka
- Expected number of visitors: 28.2 million

(Source: "Fourth Edition of 'Expo 2025 Osaka, Kansai, Japan Specific Policy on Visitor Transportation (Action Plan)'", July 2024)





Provided by: Japan Association for the 2025 World Exposition

# Fulfill responsibility as a transport operator and maximize its ripple effect

- Renovate Bentencho Station, the gateway to the Expo
- Addressing transport of visitors and improving the presence of the Sakurajima Line
- Widely spread the effects of the Expo by attracting visitors from in and outside Japan and wide area transport



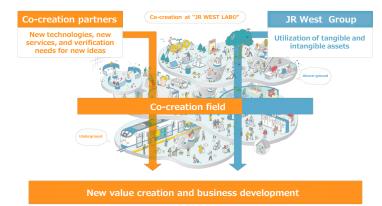
Bentencho Station, the transfer hub for the Osaka Metro Chuo Line

### Increase the presence of the JR West Group

- Conclusion of a PR sponsorship agreement (Silver Partner)
- Fostering momentum through PR utilizing group assets

### Building a foundation for future growth

- Create new services and products by generating demand for wide area circulation (Expo Plus One Trip), etc.
- Challenge new initiatives such as co-creation at the JR WEST LABO, Kansai MaaS, etc.
- Prepare a system for properly accepting visitors for goods, foods, hotels, and other services and conduct new product development through coordination within and outside JR WEST Group as well as provide a shopping experience



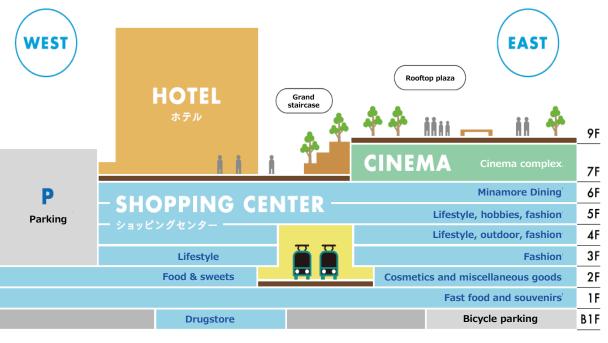




Japan's first wide-area MaaS app through railway operators coordinating

# New station building "minamoa" at the South Gate of Hiroshima Station

- Opening of new station building "minamoa" at the South Gate of Hiroshima Station on March 24, 2025
- Further improve the convenience of the entire station as a gateway to the Chugoku and Shikoku region by strengthening its function as a transport hub through the integration of streetcars, the inclusion of shopping centers with stores entering the area for the first time, and Hotel Granvia Hiroshima South Gate, which acts as the origin of travel in Setouchi













### Facility overview of "minamoa"

•Opening: March 24, 2025 (planned)

•Amount of investment: approx. ¥60.0 billion (incl. hotel) •Size: 21 floors above ground, 1 floor

underground, height approx. 100 m

·Use: Shopping center, cinema complex,

hotel



### **Overview of Hotel Granvia Hiroshima South Gate**

Opening: March 24, 2025 (planned)

•Area: approx. 17,000 m<sup>2</sup> (western side

of "minamoa")

·Number of rooms: 380 rooms (room floors: 9F to 21F)

·ancillary facility: restaurant "UmiShima Dining"

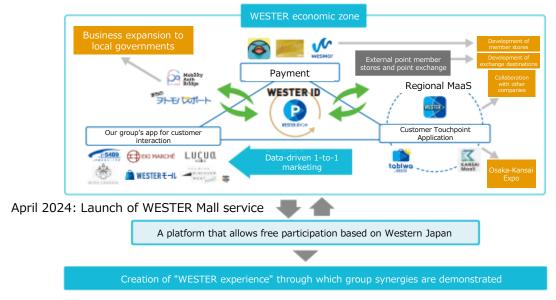




# Digital strategy and new business

- Achieved the target of 9 million members for the end of next fiscal year in advance. The number of WESTER app DLs, mobile ICOCA users, and points
  in circulation increased
- Further expansion of the WESTER economic zone through expanding member stores in the city with the launch of the new payment service 'Wesmo!'

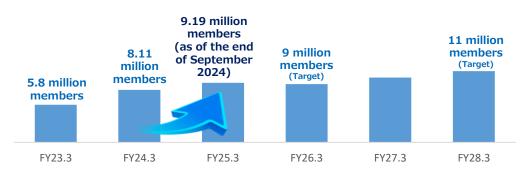
### Overview of WESTER economic zone



### Increase in the circulation of WESTER points in the Group



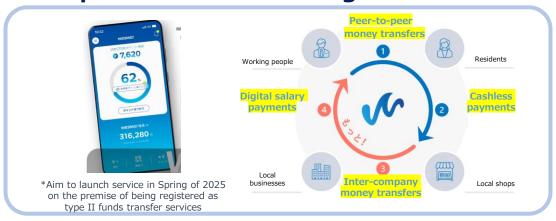
**Number of WESTER members** (figures are for the end of each period)



Number of WESTER app DLs: 2.5 million DLs as of the end of March 2024 to 3.2 million DLs as of the end of September

Number of mobile ICOCA users: reached approx. 2.1 million users from one and a half years since the end of March 2023

### Concept of Wesmo!: Moving is Value.



# Sustainability (ESG) Initiatives

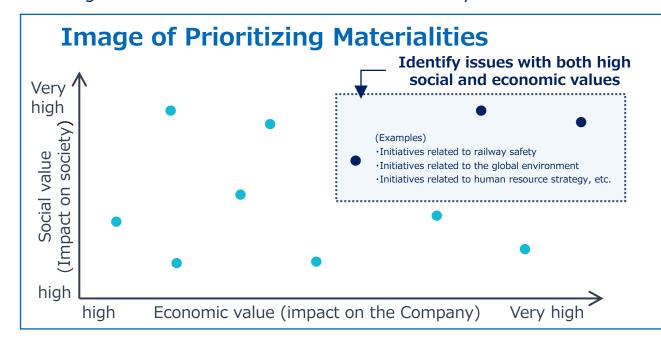
### JR-West Group's approach to sustainability

The JR-West Group develops various businesses such as wide-area infrastructure services, prioritizing safety above all, and has contacts with many customers and connections with communities. Based on Our Purpose, from the perspective of sustainability, which is important for sustainable social development and sustained corporate growth, we will face social challenges, evolve our connections, create social and economic value through our business, and contribute to the achievement of the SDGs.

# Identifying sustainability priority areas (materialities)

In identifying the materialities, we studied social issues, created a candidate list, and evaluated them on two axes: social value and economic value, extracting issues with high social and economic value.

In addition, we set the materialities in conjunction with the issues of the "global environment" and "human resource development as a source of value creation" to support the realization of the four priority issues (= Long-Term Vision), in anticipation of the emergence of various social issues in the next 10 years.



### Six materialities

### **Long-Term Vision**

- 1. Safe, worry-free transportation that is kind to people and the planet
- 2. Vibrant communities where people move about freely
- 3. Convenient and abundant lifestyles for all people
- 4. Sustainable society

### **Efforts to support the Long-Term Vision**

- 5. Global Environment
- 6. Human resource development as a source of value creation

### **Global Environment**

As a corporate group responsible for social infrastructure, we steadily promote efforts to protect the global environment

#### **Main initiatives**

#### Prevent global warming and address climate change

- ✓ Promote the introduction of energysaving vehicles
- ✓ Utilize renewable energy

#### Contribute to creation of a circular society

- ✓ Recycle waste, such as railway materials
- ✓ Move away from plastic use

#### Coexist with nature

- ✓ Construction that considers ecosystems of rivers and native species
- ✓ Reduce water usage

Main Progress of the Targets of Mid-Term Management Plan 2025 (indicated in bold are FY2025 targets achieved ahead of plan)

	Target indices	FY24.3 Results	Target value
	$CO_2$ emissions (Consolidated Scope 1 + 2, compared with FY14.3)	1.78 million t-CO <sub>2</sub> 17% reduction	1.39 million t-CO <sub>2</sub> 35% reduction
	Amount of water usage (per unit of consolidated net sales)	5.4 m³/million yen	6.5 m³/million yen
<u> </u>	Energy-saving railcars as a percentage of total rolling stock	93.1%	93%
	Electricity from renewable energy as percentage of all power to operate trains	Sanyo Shinkansen/Hokuriku Shinkansen: 1.6% Osaka Loop Line/JR Yumesaki Line: 100%	Sanyo Shinkansen/Hokuriku Shinkansen: 6% Osaka Loop Line/JR Yumesaki Line: 60%

### Long-term environmental targets in JR-West Group Zero Carbon 2050

CO<sub>2</sub> emissions for entire JR-West Group

2025 \* Scope 1+2 (consolidated) compared with 35% reduction

2030 compared with 50% reduction

Key Initiatives of FY2024

2050

Achieve carbon neutrality

Foundation: promote eco-consciousness in every Group employee and steady environmental management

### State of disclosure

### Analysis related to nature (disclosure based on Analysis related to climate change (disclosure **TNFD** recommendations)

New disclosure since FY2024

Target of analysis: As a result of filtering the railway business.

identified integrated vehicle station (vehicle factory) with especially large access to the water Analysis overview:

source in terms of usage and emissions

Analysis overview: Analysis of the risks and opportunities related to water and biodiversity specific to the regions

> where vehicle factory are located, as well as the measures and initiatives to address them

■ Risk evaluation related to water (analysis by Aqueduct)

水に関するリスク	白山	博多	吹田	網干	後藤	下関	
水ストレス	低 - 中	低 - 中	低 - 中	低 - 中	低 - 中	低 - 中	
水枯渇	低 - 中	低	低 - 中	低 - 中	低 - 中	低 - 中	

### based on former TCFD)

Disclosure since FY2021

Target of analysis: Railways, goods and foods, shopping centers, hotels, and real estate businesses Implementation of qualitative and quantitative analysis of estimated risks and opportunities and estimation of our transportation revenue based on 1.5°C/2°C and 4°C scenarios



#### Increase in usage of electricity from renewable energy

- · Achieved use of 100% electricity from renewable energy in Inogate Osaka, in addition to Osaka Station North Gate and South Gate buildings
- Launched operation using electricity derived from 100% renewable energy for Osaka Loop Line and JR Yumesaki Line mainly by PPA in February 2024, and also partially introduced it in Sanyo and Hokuriku Shinkansen lines.
- \*Image of off-site corporate PPA



#### GreenEX (service to achieve net zero CO<sub>2</sub> emissions when using Tokaido, Sanyo, and **Kyushu Shinkansen lines**)

- · Service to achieve net zero CO2 emissions associated with travel through use of CO2 free electricity
- Expanded the scope to the Kyushu Shinkansen (between Hakata to Kagoshima Chuo) area since October 2024 and the number of companies implementing the service to 13 companies





Pending trademark application

For details on activities to preserve the global environment and its information disclosure, please refer to the JR West Japan Group Integrated Report and the website below West Japan Railway Company - Environment : Basic Approach (westjr.co.jp)

# Human resource development as a source of value creation

# Human resource strategy linked to management strategy

### Long-Term Vision 2032

Further revitalization of the mobility services centered on railways and the expansion of the life design field (life design field and composition ratio: 40%\*)
\*Consolidated operating income

### Changing human resource portfolio

Aim to change the conventional portfolio that consists of highly homogeneous human resources to that of a portfolio consisting of diverse human resources

### Achieving a diverse human resource portfolio

Three pillars of human resource strategy

Human resources cultivation

Diversity and inclusion

Work engagement

Accumulation of innovative human resources

In addition to training employees who support the railway, we will also develop human resources with diverse skills and experience

Creating an organization that recognizes and combines each employee's 'individuality,' transforming it into a strength

Fostering and establishing an organizational culture where each employee can work actively and vibrantly under high work engagement

Human resources with the ability, experience, and will to innovate, and can deepen "connections" and take on the challenge of creating new values

### **Human resources cultivation**

FY2023 Results
3,099
48%
211% 30%

Results were overall favorable in FY2023. Of note, the number of employees who use career development support programs greatly exceeded the target

### **Diversity and inclusion**

KPIs in FY2027	FY2023 Results
Ratio of women in leadership positions: 10%	6.8%
Ratio of women in management positions Non-consolidated: 10% Entire Group: 10%	3.6%
Employment rate of people with disabilities: 2.8%	2.94%

The revision of career plan that enables balancing life events and career development and the implementation of mentor system steadily increased ratio of women in management positions

### Work engagement

KPIs in FY2027 FY2023 Results
-------------------------------

60%

Motivated workplace ratio\*: 88%

\*"Motivated workplace" is a workplace that was evaluated as "low stress and high engagement" in the stress check.

Despite the overall positive trend for the stress deviation value, there was an issue of work engagement deviation value struggling to increase

### **Kev Initiatives**

### Promotion of various systems that support career development

- · Launch of the innovation creation program [June 2023]
- Expand support for acquiring qualifications [all times]
- Introduction of the online learning service [August 2024]

### Securing and developing digital talent

- ·Establishment of TRAILBLAZER Inc. [October 2023]
- ·Implementation of digital literacy improvement education [all times]

# Introduction of selective four days a week system

[April 2025]

### Revision of working systems to achieve flexible work styles

- Expand system for reducing workdays for childcare (8 days) to all job types [December 2024]
- Expand support for employees that raise children with obstinate disease and disability [December 2024]

# **Communication with Shareholders and Investors**

# **Main Content of Dialog**

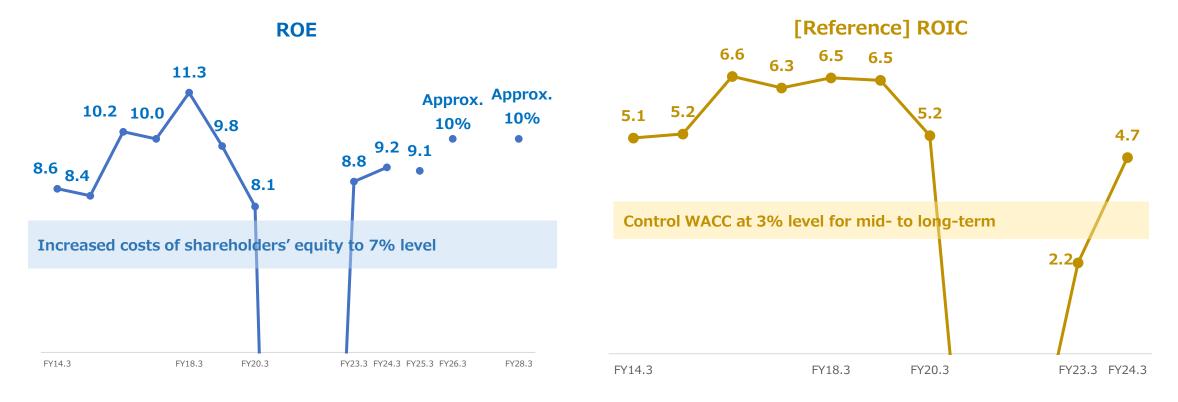
Theme	Feedback from investors and shareholders	Company initiatives
Growth strategy to enhance corporate value  Building an optimal business portfolio	<ul> <li>JR West is working to create a business portfolio that includes real estate and city development, digital strategy, and new business creation. We would like the Company to further improve information disclosure on the progress of each growth direction.</li> </ul>	<ul> <li>The direction of business portfolio management is to position the railway as the core business while regularly confirming and determining the degree of contributing to improving corporate value through the growth potential of each business, invested capital, and capital efficiency (ROIC-WACC spread); synergy between businesses; link to transportation; risk distribution; and other factors.</li> <li>We recognize improvement of the level of disclosure related to portfolio structure is an item highly expected by the capital market and aim to make improvements</li> </ul>
Management with an awareness of capital costs and stock price	<ul> <li>Considering the changes in the management environment after the COVID-19 pandemic, we expect management and business development that consider appropriate cost of capital.</li> <li>Share buyback of ¥100 billion (forecast) is accepted favorably. On the other hand, we hope this is not a temporary measure but a continuous measure and further dialogue with the capital market on cash allocation in the next mid-term management plan, direction during increased/decreased profits, and other matters</li> </ul>	<ul> <li>As a result of higher risk premiums in railway business due to the COVID-19 and inflation during repeated discussions with shareholders and investors, cost of shareholders' equity has currently increased to a 7-7.9% level. We recognize that it has become a burden on the share price.</li> <li>We have not changed our policy of controlling the cost of capital (WACC) at a 3-3.9% level for the mid- to long-term, but financial soundness and optimum capital composition including changes in the mid- to long-term portfolio will be regularly discussed by the Board of Directors upon repeated and continuous dialogue with the capital market</li> </ul>

### Status of Dialogs with Investors and Shareholders Results of FY25.3 (until November 1)

Period	IR event	Description	Main correspondent
May	Financial Results Presentation (financial results for FY24.3)	FY24.3 Performance, Medium-Term Management Plan 2025 Update	President and Representative Director
May	Small Meeting	Strategic dialog between analysts, institutional investors, and the President	President and Representative Director Director and Senior Executive Officer (CFO)
August	Financial Results Presentation (1Q of FY25.3)	FY25.3 1Q results	Director and Senior Managing Executive Officer (CFO)
September	Facility tour	Facility tour for openings of projects in Osaka	Director and Senior Managing Executive Officer (CFO) General managers of business departments, business companies, etc.
April to the end of September	Dialog with shareholders and investors (approx. 100 times)	Status of financial results, progress of mid-term management plan, ESG, opinion exchange related to management in general, etc.	Director and Senior Managing Executive Officer (CFO) Board General Manager of Corporate Strategy Division
November	Financial Results Presentation (FY25.3 interim)	FY25.3 interim performance, progress of the Medium-Term Management Plan 2025	Vice President and Representative Director Director and Senior Managing Executive Officer (CFO), etc.

# **Communication with Shareholders and Investors**

- We have been conducting **management that considers efficiency** and have been achieving a certain level of consolidated ROA and ROE. Going forward, we will conduct **business portfolio management** with even more focus on the efficiency of each business
- Additionally, considering the public stock offerings and subsequent dialogue with the capital market, we will place greater emphasis on reducing the cost of capital, ROE, and EPS
- Engage in the improvement of shareholder value by **improving ROE and EPS** through realizing profit generation and share buybacks in the Mid-Term Management Plan



EPS	FY19.3	FY20.3	FY23.3	FY24.3	FY25.3	FY26.3	FY28.3
(¥)	267	233	182	202	210	About 240	About 260

<sup>·</sup>A 2-for-1 stock split of shares of common stock became effective on April 1, 2024 (indicated EPS is the amount after the split)

<sup>•</sup>FY25.3 to FY28.3 are estimates

### **Communication with Shareholders and Investors**

### Integrated Report 2024

#### The following contents are expressed in the communication with stakeholders through the Integrated Report

- By disclosing Our Purpose and Long-term Vision along with promoting initiatives in the Mid-Term Management Plan, we aim to evolve into a corporate group that can create value into the future within the value creation model
- Improve corporate value from a long-term perspective through sustainability (ESG) initiatives as the foundation for value creation



### JR West Group Innovation & Challenge Day

Disseminate challenges toward creating innovation in and outside the Company (Hold on December 5 and 6, 2024 at Grand Front Osaka)



\*Photo is from the previous fiscal year

### Hosting IR Day for Institutional Investors

- Set a place for exchanging opinions with management regarding business strategy, sustainability, and other topics
- Scheduled to be held at the end of FY2025.3



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## **Management Issues and Future Direction of the Company**

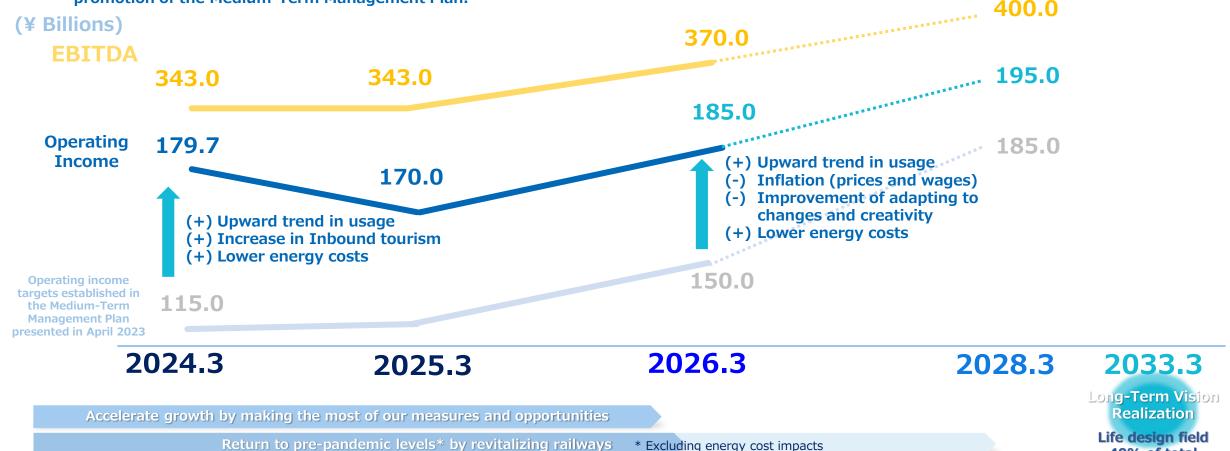
Evolve connections among people, communities, and societies, stir the heart. Drive the future. **Our Purpose** Promote the development of systems and hardware in accordance with the JR-West Group Railway Safety Think-and-Act Plan 2027 Improve safety of railways In particular, there is room for improvement in work safety and transportation quality Recovery of earnings Key strategies at a level exceeding Progress is being made in capturing demand for use of the Hokuriku Shinkansen extension, Revitalize and restructure core businesses plan targets inbound tourism, etc., and structural reforms **Medium-Term** Further evolve real estate and city development Steadily promote projects in Osaka and Hiroshima; Expand REITs and other businesses Management Plan 2025 Develop diverse services via digital strategy Mobile ICOCA and Group-wide WESTER economic zone expansion **Progress** Contribute to Create new businesses Launch Infrastructure Management Business (JCLaaS) and build related systems enhancing the vitality of people, communities, and Build an optimal transportation system for the region societies Realize sustainability management Create an environment in which diverse human resources can play an active role Booming tourism and Actualization of labor Arrival of an inflationary Management Diversifying customer needs etc. environment inbound business shortages society **Management** issues that we clearly perceive and need to address Improvement of safety and continuous Improvement of adapting to changes Value creation as a group advancement of railway business and creativity

Accelerating the realization of Our Purpose and Long-Term Vision, by introducing new measures to address clearly perceived management issues, and by materializing initiatives of key strategies under the Medium-Term Management Plan 2025 and our value creation process

### **Updating of the Medium-Term Management Plan 2025**

- The basic strategies of the Plan remain unchanged. Numerical targets were changed (updated) based on increased usage resulting from the implementation of the Medium-Term Management Plan, the results of structural reforms, and changes in the external environment.
- In FY26.3, we aim to achieve our initial operating income target level for FY28.3 and a record-high EBITDA. Operating income for FY28.3 is expected to reach a record-high level.

To realize our Long-Term Vision and address medium- to long-term management issues, we will further allocate resources and accelerate the promotion of the Medium-Term Management Plan.



Expand in the life design field and build an optimal business portfolio

40% of total (Consolidated operating income)

\* Excluding energy cost impacts

### Accelerating the realization of our Our Purpose and Long-Term Vision 2032 by adding new initiatives to address clearly perceived management issues

Improvement of safety and continuous advancement of railway business

- Enhancing safety and comfort by accelerating vehicle updates
- Expansion of seat service (adding A-seat)
- Enhancing transportation quality and productivity by improving both hardware and software





Replacement of rolling stock



### Value creation as a group

- Expanding real estate business (increasing real estate assets with more value added)
- ·Renewal of terminal stations, which are the core of the city





Renewal of shops in terminal stations

### Improvement of adapting to changes and creativity

- Environment/System that enhances diversity and motivation, and support individual growth
- ·Cultivating human resources dedicated to enhancing services and quality through diligent self-improvement
- Initiatives to enhance digital literacy and expand opportunities for creating innovation







### **Updating of the Medium-Term Management Plan 2025: Targets by Segment**

(¥ Billions)	FY19.3 results*1*2	FY23.3 results*2	FY24.3 results	FY25.3 forecasts	FY26.3 targets*3	FY28.3 target levels
Consolidated operating revenues	1,529.3	1,395.5	1,635.0	1,718.0	1,857.0	2,076.5
Mobility Segment	1,026.3	833.7	986.4	1,037.5	1,064.5	_
Retail Segment	241.3	165.9	197.0	201.5	208.0	_
Real Estate Segment	188.3	204.9	217.7	237.5	275.0	_
Travel and Regional Solutions Business	40.5	162.9	206.0	213.0	248.0	_
Other	32.7	27.9	27.8	28.5	61.5	_
Consolidated operating income	196.9	83.9	179.7	170.0	185.0	195.0
Mobility Segment	146.9	33.2	114.4	120.0	127.5	_
Retail Segment	5.9	5.4	13.0	12.0	13.5	_
Real Estate Segment	36.9	34.5	40.6	35.0	41.0	<u> </u>
Travel and Regional Solutions Business	0.2	6.0	7.8	1.5	1.5	_
Other	7.4	4.5	4.2	3.0	3.0	<u> </u>
Consolidated recurring profit	183.3	73.6	167.3	155.5	168.5	_
Consolidated profit attributable to owners of parent	102.7	88.5	98.7	100.0	112.5	
Consolidated EBITDA	361.3	243.6	343.0	343.0	370.0	400.0

<sup>\*1</sup> FY2019.3 figures do not reflect impact from "Accounting Standard for Revenue Recognition."

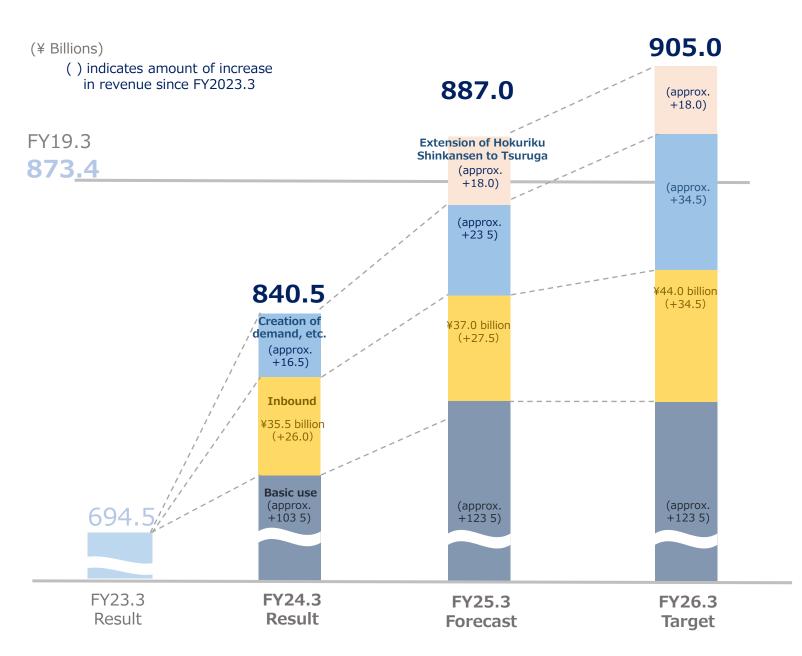
<sup>\*2</sup> Reportable segments have changed for FY2024.3 onward. Figures for FY2019.3 and FY2023.3 have been prepared based on new segment classifications.

<sup>\*3</sup> This plan excludes impact from higher revenues related to Expo 2025.

## **Operating Income by Segment**

(¥ Billions)	FY24.3 F	FY25.3 FY26.3	FY26.3	Major factors for increase/decr	crease in operating income (YoY)	
,			Targets	FY25.3	FY26.3	
Mobility Segment	114.4	120.0	127.5	<ul> <li>Increase in Inbound tourism</li> <li>Increase in unit price due to service improvements</li> <li>Effect of extending the Hokuriku Shinkansen to Tsuruga</li> </ul>	Increase in Inbound tourism     Reduction in costs due to structural reforms	
Retail Segment	13.0	12.0	13.5	<ul><li>Increase in costs due to human capital investment</li><li>Increase in hotel renovation costs</li></ul>	<ul> <li>Increase in store sales and business hotel revenues because of Expo 2025</li> </ul>	
Real Estate Segment	40.6	35.0	41.0	<ul> <li>City development project startup expenses</li> <li>Expenses for opening new hotels</li> </ul>	<ul><li>Leveling off of project effects</li><li>Increase in accommodation revenues</li></ul>	
Travel and Regional Solutions Business	7.8	1.5	1.5	<ul> <li>Loss of special demand for COVID-19 vaccinations</li> <li>Increase in expenses in advance of digital tourism</li> </ul>	Increase in travel due to increase in Inbound tourism	
Other	4.2	3.0	3.0	Increase in new domain related costs	Digital strategy-based synergy generation	
Consolidated operating income	179.7	170.0	185.0	(9.7)	+15.0	

## **Forecasts for Transportation Revenue**



#### Forecasts for Transportation Revenue

#### **Extension of Hokuriku Shinkansen to Tsuruga**

- Increase in Shinkansen revenue (including decrease in revenue from parallel conventional lines)
- Creation of demand through promotion of the new extension, etc.

#### Growth from outcome of demand creation measures

- Network expansion (faster service, increased frequency)
- Synergy effects from digital strategy
- Expansion of service content by customer segment
- · Review of pricing, etc.

## Recovery in inbound demand and increase in revenue through measures

 Forecast transportation revenue FY25.3: Approx. ¥37.0 billion FY26.3: Approx. ¥44.0 billion

#### Forecast for basic use

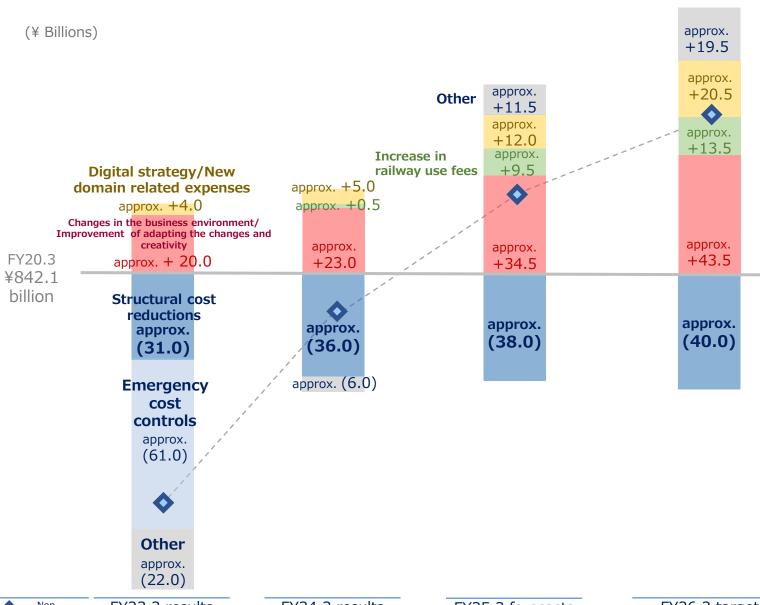
(Shinkansen)

- FY24.3 4Q: 93%
- Maintain approx. 93% from FY25.3

(Kansai urban area)

- FY24.3 4Q: 96%
- Maintain approx. 95% from FY25.3

### Forecast for Non-Consolidated Operating Expenses



Forecast for Non-Consolidated Operating Expenses

#### Digital strategy/New domain related expenses

- Point-related expenses
- System-related expenses
- Comprehensive infrastructure management business related, etc.

#### Increase in railway use fees

 Railway use fees and property taxes associated with the extension of the Hokuriku Shinkansen

## Changes in the business environment/Improvement of adapting the changes and creativity

- Enhance human resource acquisition and training, increase in testing expenses and other costs that stimulate challenges, etc.
- Increase due to rising energy costs, etc.

# Structural cost reductions Plan to achieve ¥50.0 billion in cost reductions by FY28.3

- Transformation of customer services
- Transformation of railway operations
- Transformation of maintenance methods
- Organizational structure reforms

#### **Emergency cost controls**

Emergency controls removed from FY24.3

## **Financial Strategy: Updating of Financial KPIs**

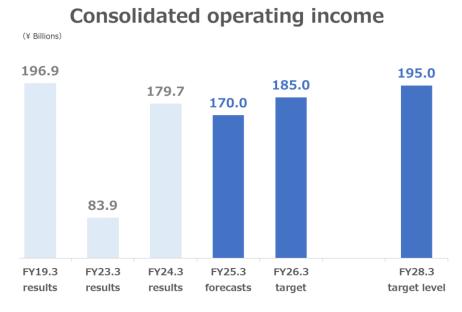
		FY24.3 Results	FY25.3 Earnings forecast	<b>FY26.3</b> Medium-Term Management Plan Financial Target*1,2
generate fits	Consolidated operating income	¥179.7 billion	¥170.0 billion	(¥150.0 billion) <b>¥185.0 billion</b>
Ability to ger profits	EBITDA	¥343.0 billion	¥343.0 billion	(¥340.0 billion) <b>¥370.0 billion</b>
Abil	(Reference) Transportation Revenue	¥840.5 billion	¥887.0 billion	(¥860.0 billion) ¥905.0 billion
Management efficiency	Consolidated ROA	4.8%	4.6%	(Approx. 4%) (Approx. 5%)
Manag effici	Consolidated ROE	9.2%	9.1%	(Approx. 8%) <b>Approx. 10%</b>
Financial Discipline	Net interest-bearing debt/ EBITDA	3.9×	4.2x	(Under 5x) Approx. 4x
Business Composition	Life Design Field Operating Income Ratio	25%	22%	(Approx. 25%) <b>Approx. 25%</b>

FY28.3 Target Level (Reference)*2
(¥185.0 billion) <b>¥195.0 billion</b>
(¥380.0 billion) <b>¥400.0 billion</b>
(¥870.0 billion) ¥915.0 billion
(Approx. 5%) (Approx. 5%)
(Approx. 9%) <b>Approx. 10%</b>
(Under 4x) Under 4x
(Approx.35%) <b>Approx. 35%</b>

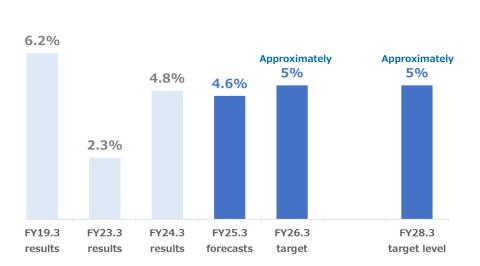
<sup>\*1</sup> This plan excludes the increase in transportation revenues related to EXPO2025

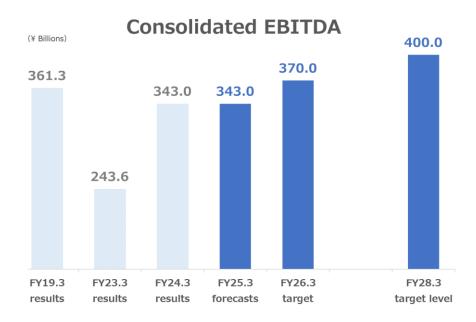
<sup>\*2</sup> The figures in parentheses are the figures in the Medium-Term Management Plan 2025 before being updated

## **Financial Strategy: Updating of Financial KPIs**

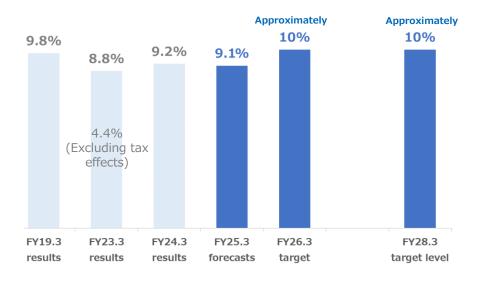


#### **Consolidated ROA**





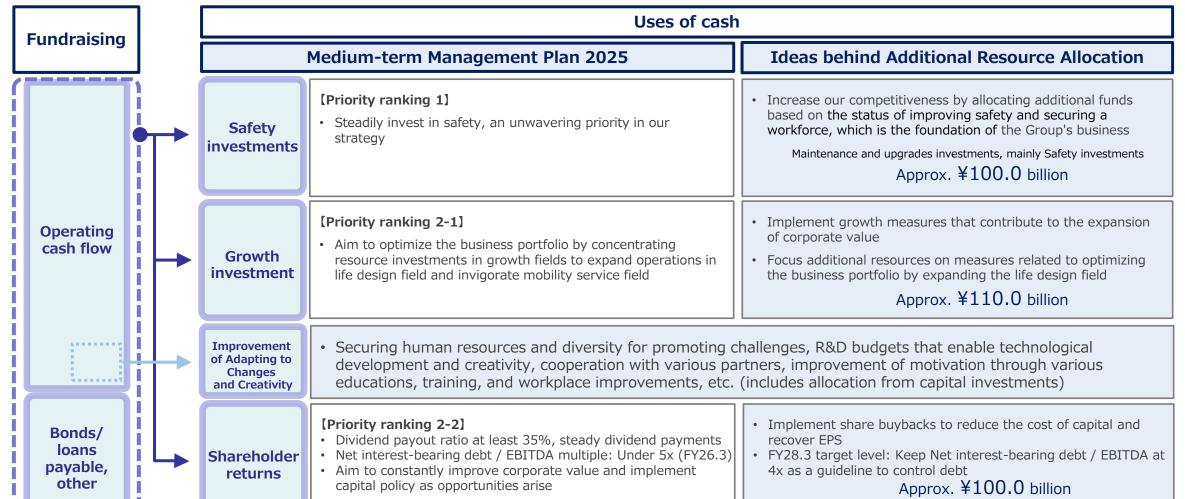
#### **Consolidated ROE**



<sup>\*</sup>For FY2021.3 and thereafter, figures are after the application of the "Accounting Standard for Revenue Recognition"

### **Financial Strategy: Capital Allocation**

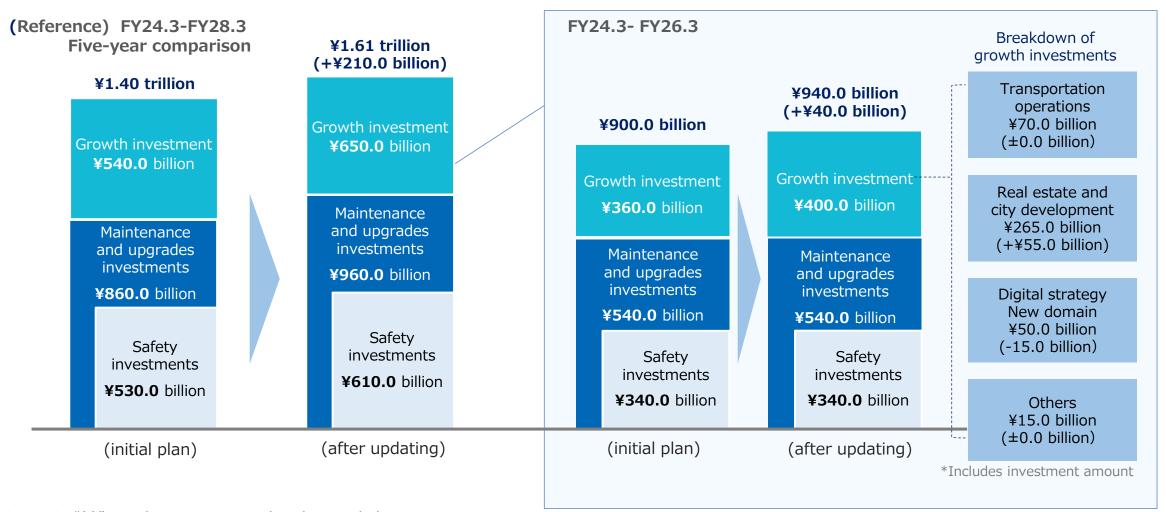
- After allocating human capital, which is the source of value creation, and strengthening our ability to respond to changes and creativity, we plan to allocate additional resources based on the priority of the use of funds and management issues as follows
- Plan for additional ¥210.0 billion in capital investment by FY28.3 as well as implement share buybacks (expecting approx. ¥100.0 billion by FY27.3) depending on the progress of the Medium-Term Management Plan



(expected)

## **Financial Strategy: Capital Investment Plan**

Resources have been allocated to measures aimed at improving safety and continuous advancement of railway, creating value as a group, and enhancing adaptability to changes and creativity, which form the foundation for these efforts





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### Improve safety of railways

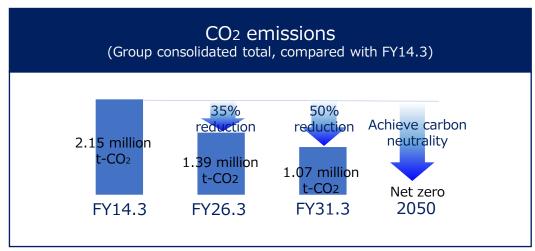
During the period of the JR-West Group Railway Safety Think-and-Act Plan 2027, we will improve safety, which is the foundation of the Group's business, and further invest in safety, including investing in new rolling stock based on the status of labor securement with the mindset of putting customers first and meeting their expectations.

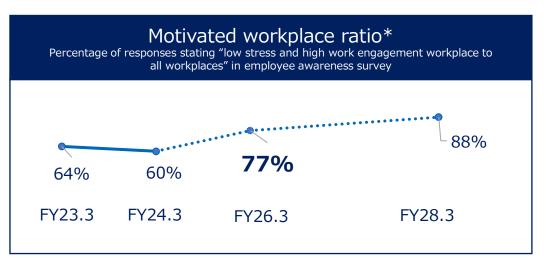
Objectives over the 5 years throug	h FY28.3		Progress as of the end of FY24.3	3
Train accidents that result in casualties among	g customers	Keep at zero	Zero accidents	
Train labor accidents that result in fatalities an	nong employees	Keep at zero	Two accidents occurred	
FY28.3 objectives				
<ul> <li>Hardware maintenance (Platform Safet Of train stations eligible for barrier-free fare system,</li> </ul>	① Update platform gates at stations with more than 100,000 riders	Upgrade ratio 60%*1	Upgrade ratio 48%	
•	② Update platform gates or platform safety screens at stations with less than 100,000 riders	Upgrade ratio 50%*1	Upgrade ratio 12%	
(Railway Crossing Safety)				4
Upgrade equipment at railroad crossings that meet certain criteria*2 to audibly	① Railroad crossings upgraded with radio notification systems	Upgrade ratio 90%	Upgrade ratio 60%	
warn train drivers of large vehicles stuck in crossings	② Trains equipped with visual recognition systems	Upgrade ratio 60%*3	Upgrade ratio 4% (technological verifications performed)	-
(Earthquake Countermeasures)				2
Earthquake countermeasures for Sanyo Shinkansen	<ol> <li>Measures to prevent collapse of structures (reinforce bridge footings)</li> </ol>		Upgrade ratio 90%	7
	② Measures to prevent significant sagging of railway lines (reinforce rigid-frame abutments)	Upgrade ratio 100%	Upgrade ratio 36%	
	③ Measures to prevent major train deviation from tracks (upgrade derailment prevention guards on high-priority track sections*4)		Upgrade ratio 67%	<u></u>
Vision	Set targets to achieve by end of FY2028.3 based on "culture that prioritizes safety first," "framework for ensuring safety across entire organization," and "every employee thinks and acts with safety in mind"		We have developed a system to lead to autonomous improvements in each organization, and have promoted specific initiatives, such as practical training for task force headquarters to establish a type of management that prioritizes on-site judgment	ıt.

<sup>\*1</sup> Areas poised to expand upgrade ratio might change slightly based on outcomes of adjustments with relevant entities.

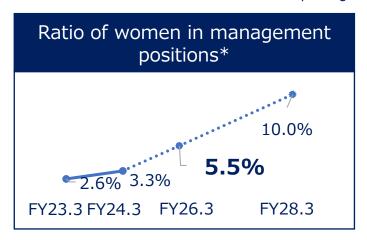
<sup>\*2</sup> Train track crossings where large vehicles cross that meet any of the following criteria: (1) trains travel at speeds up to 100km/h when passing train intersections, (2) railway transportation density is more than 10,000 people per day on average by section, and (3) more than 500 large vehicles hours per day across the train tracks.

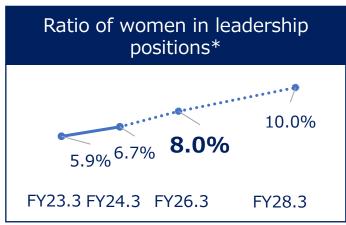
## Non-financial targets (key non-financial KPIs, excluding safety targets)

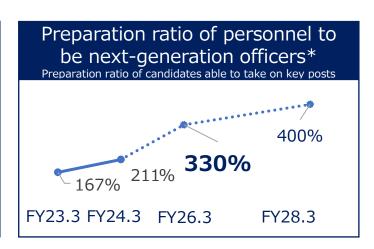




Note: CO<sub>2</sub> emissions in FY24.3 are currently being calculated





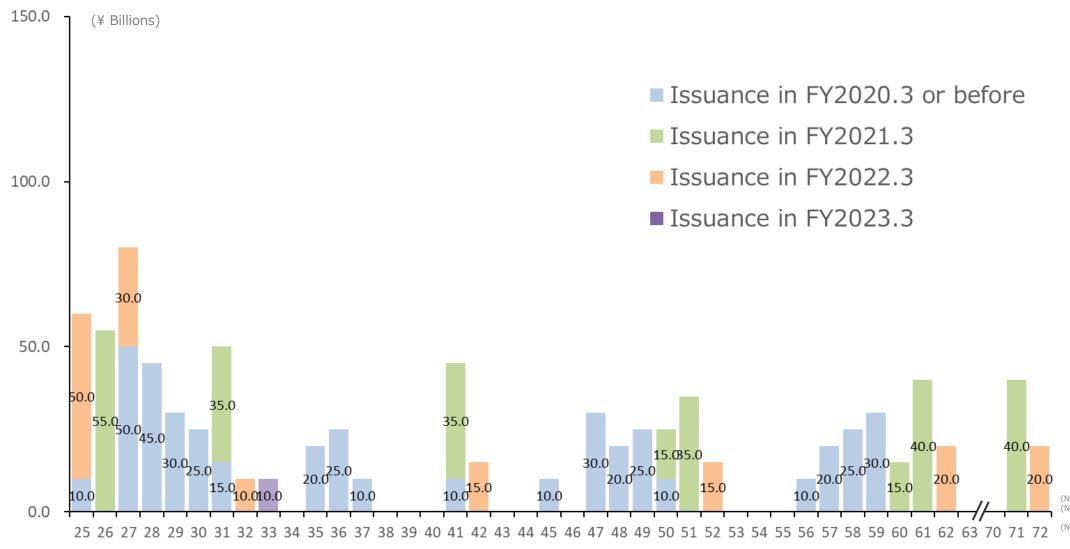


Explore appropriate non-financial KPIs as indicators of growth in residents, exchanges and related populations along train lines

\*JR-West non-consolidated indicators

### **Expected bond redemption**

### **Bond redemption amount (non-consolidated)**



(Note 1): As of May 1, 2024 (Note 2): Redemption amount is face value

(Note 3): Horizontal axis show fiscal years ending ir March

### **Extension of Hokuriku Shinkansen to Tsuruga**

## Section between Kanazawa and Tsuruga opened on March 16, 2024

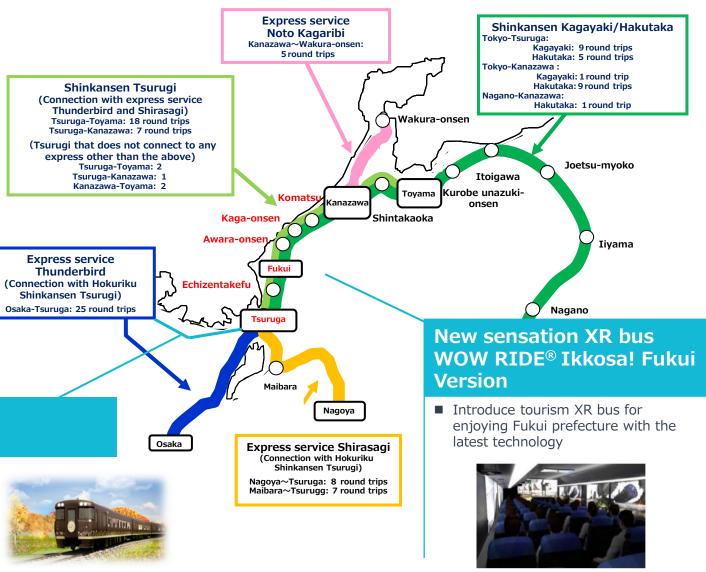
The average number of passengers per day for the first month of operation was about 23,000 (up +26% compared to 2019). Spare no effort to help with rebuilding the region and facilitating the recovery



# **Basic** information

- Extended section that opened: Kanazawa to Tsuruga (125km)
- Opening date: March 16, 2024

### Operations after opening Tsuruga extension



#### **Fastest train times**

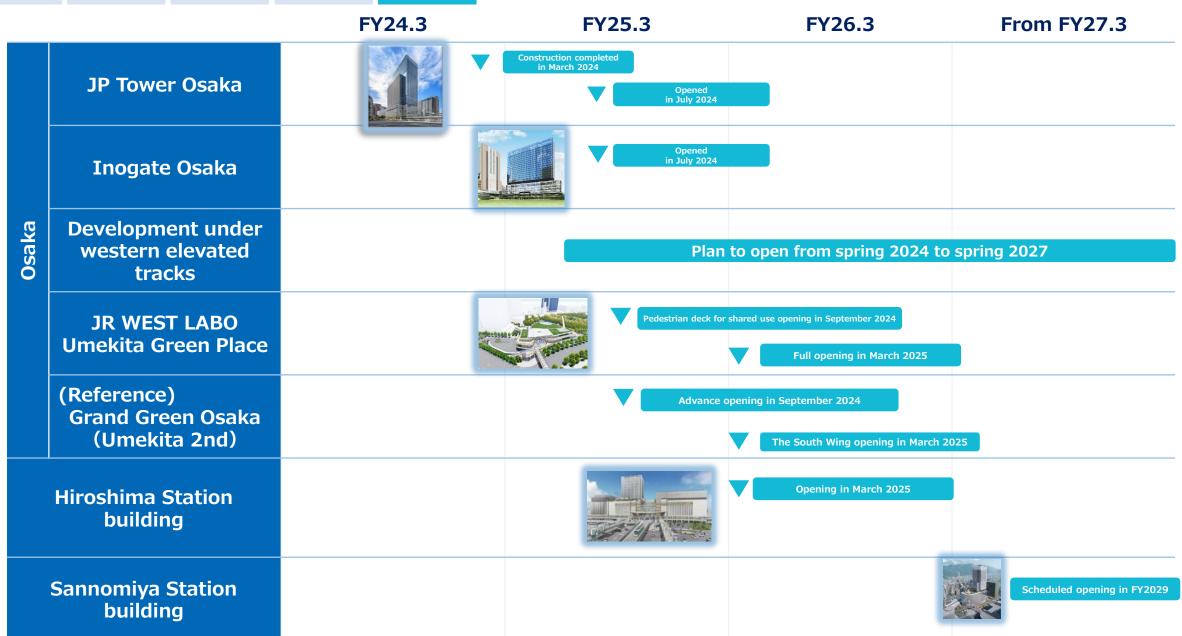
■ Tokyo-Fukui 2:51 (-36 min)
Tsuruga 3:08 (-50 min)

■ Osaka-Fukui 1:44 (-3 min)
Kanazawa 2:09 (-22 min)
Toyama 2:35 (-29 min)

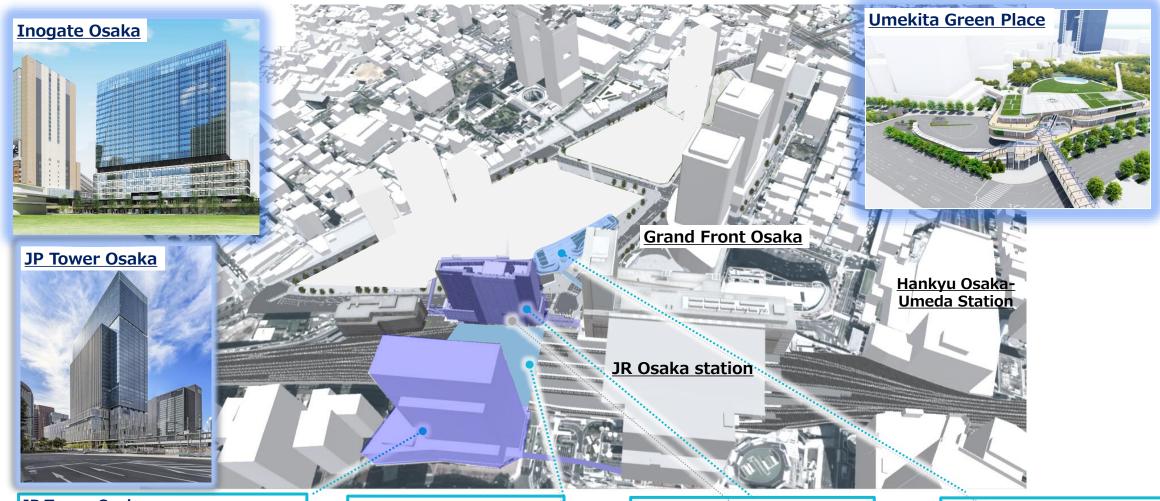
# New tourism train "Hana Akari" for create demand for travel

- Introduce new tourism train that connects customers to regions while conveying the special features of each region, with different routes depending on the season
- Autumn 2024 debut service with Hokuriku destination campaign

## City development projects by sites



## City development projects by sites: Osaka



#### JP Tower Osaka

Floor space: About 227,000m

Purpose: Office, hotels, retail, theaters.

Size: 39 floors above ground, three floors below

ground

Date: Completed in March 2024, Opened on July 31

,2024

(from November 2023 onward)

#### <u>Development under</u> western elevated tracks

Floor space: About 7,000m Purpose: Retail, bus terminal. Planned opening: Spring 2027

(Spring 2024 onward)

#### **Inogate Osaka**

Floor space: About 60,000m Purpose: Office, retail.

Size: 23 floors above ground, one floor

below ground

Date: Opened on July 31,2024 (Retail: July 31, office: Autumn 2024)

#### **Umekita Green Place**

Floor space: About 10,000m
Purpose: Retail, pedestrian spaces, etc.
Size: Three floor above ground
Planned opening: March 2025

### City development projects by sites: Sannomiya

#### Development Overview

Note: Joint project with Urban Renaissance Agency

Planned opening FY2030.3

Floor space 91,500m<sup>2</sup>

Size Roughly 155m height (JR-West's largest

development project)

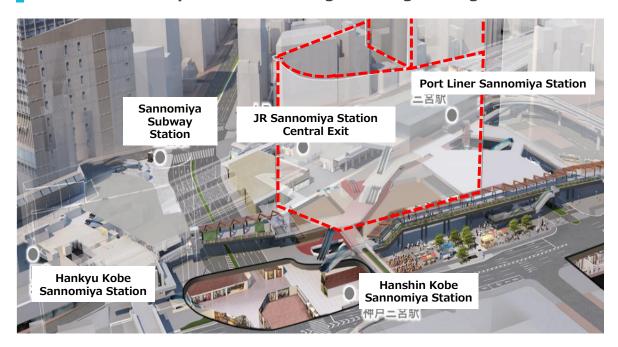
Purpose Retail (retail space about 19,000m²)

Hotel (about 250 guestrooms)

Office (Leasable floor area about 6,000m²)

Open area (open-air deck area in front of station)

#### New JR Sannomiya Station building and neighboring transfer lines



#### External rendering of new station building



### City development projects: Along railway line (Mukomachi Station and Nishi-Akashi Station)

#### Mukomachi Station East Section (JR Kyoto Line/Muko City, Kyoto Prefecture)

Vision Creating an urban environment in which people want to work

due to a concentration of diverse startups and cutting-edge

companies

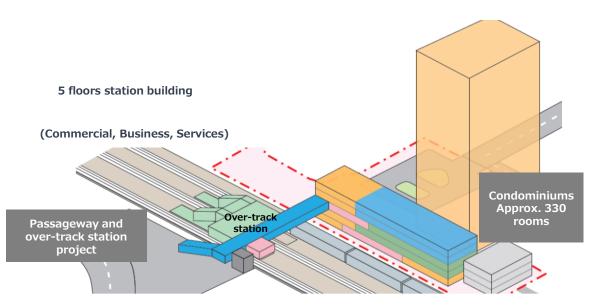
Development East-west passageway and bridge project at Mukomachi Station

overview East station section urban development project

Planned opening FY2028

Floor space About 46,300 m

Building floor area About 2,700 m



#### Nishi-Akashi Station South Section (JR Kobe Line/Akashi City, Hyogo Prefecture)

Vision To solve regional issues in cooperation with Akashi City and at the same time

create a convenient and livable town utilizing a wide-area railroad network

Development New ticket gates and new station building

overview Condominium development utilizing company housing site

(Development Period I and Development Period II)

(City projects: Station square, access road development, community exchange

base development)

Planned Station building: FY2026

opening Condominiums (constructed during Development Period I): FY2027

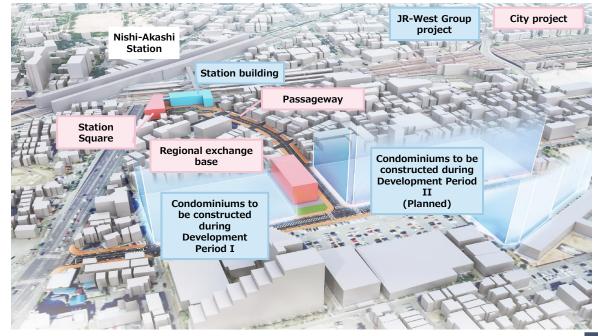
Floor space Station building: Approx. 2,400 m

Condominiums (constructed during Development Period I): Approx. 35,400 m

Building floor

or Station building: Approx. 900 m

area Condominiums (constructed during Development Period I): Approx. 5,300 m



## **Cautionary Statement regarding Forward-Looking Statements**

- This presentation contains forward-looking statements that are based on JR-West's current expectations, assumptions, estimates and projections about its business, industry, and capital markets around the world.
- These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as "may", "will", "expect", "anticipate", "plan" or similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of JR-West's financial condition, or state other forward-looking information.
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  - economic downturn, deflation and population decreases;
  - adverse changes in laws, regulations and government policies in Japan;
  - service improvements, price reductions and other strategies undertaken by competitors such as passenger railway and airlines companies;
  - infectious disease outbreak and epidemic;
  - earthquake and other natural disaster risks; and failure of computer telecommunications systems disrupting railway or other operations
- All forward looking statements in this release are made as of November 1, 2024 based on information available to JR-West as of November 1, 2024 and JR-West does not undertake to update or revise any of its forward looking statements or reflect future events or circumstances.
- Compensation for damages caused by the accident on Fukuchiyama Line happened on April 25, 2005 is NOT considered in this presentation.

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