FLASH REPORT [JAPANESE GAAP] (CONSOLIDATED BASIS)

Company name: West Japan Railway Company

Stock listings: Tokyo Stock Exchange, Nagoya and Fukuoka Stock Exchanges

Code number: 9021 URL: https://www.westjr.co.jp

President: Kazuaki Hasegawa

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Quarterly report filing date (Planned): February 10, 2020

Planned start of dividend payments:-

Quarterly supplemental explanatory material prepared: Yes

Quarterly results briefing held: None (Figures less than ¥1 million have been omitted.)

1. Results for the Nine Months Ended December 31, 2019 (from April 1, 2019 to December 31, 2019) (1) Operating results

Nine months ended December 31

Percentages indicate year-on-year increase/ (decrease).

| | Operating reven | ues | Operating inco | me | Recurring profit | | | Profit attributable to owners of parent | |
|------|-----------------|-----|-----------------|-----|------------------|-----|-----------------|--|--|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | |
| 2019 | 1,151,699 | 2.0 | 191,194 | 6.4 | 180,041 | 7.3 | 117,113 | 19.8 | |
| 2018 | 1,129,099 | 1.6 | 179,748 | 2.6 | 167,859 | 3.5 | 97,785 | (9.8) | |

(Note) Comprehensive Income: Nine months ended December 31, 2019: ¥119,697 million, 21.4%;

Nine months ended December 31, 2018: ¥98,584 million, (12.6) %

| | Profit attributable to owners of parent per share | Profit attributable to owners of parent per share after dilution |
|------|---|--|
| | Yen | Yen |
| 2019 | 611.50 | — |
| 2018 | 507.27 | — |

(2) Financial position

| | Total assets Net assets | | Equity ratio |
|-------------------|-------------------------|-----------------|--------------|
| | Millions of yen | Millions of yen | % |
| December 31, 2019 | 3,243,522 | 1,255,916 | 35.5 |
| March 31, 2019 | 3,237,596 | 1,179,861 | 33.3 |

(Reference) Total shareholders' equity: December 31, 2019: ¥1,152,796 million, March 31, 2019: ¥1,079,598 million

2. Dividends

Year ended / ending March 31

| | Dividends per share | | | | | |
|--------------------|---------------------|--------------|-------------|----------|--------|--|
| | June 30 | September 30 | December 31 | Year-end | Total | |
| | Yen | Yen | Yen | Yen | Yen | |
| 2019 | — | 87.50 | | 87.50 | 175.00 | |
| 2020 | _ | 95.00 | | | | |
| 2020 (Forecast) | | | _ | 95.00 | 190.00 | |

(Note) Revision of dividends forecast for this period: None

3. Forecasts for Fiscal Year ending March 31, 2020

Percentages indicate year-on-year increase / (decrease).

| | Operating revenues | | Operating income | | Recurring profit | |
|-------------|--------------------|-----|------------------|-----|------------------|-----|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Fiscal year | 1,570,000 | 2.7 | 202,000 | 2.6 | 189,500 | 3.4 |

| | Profit attributable to owners of parent | | Profit attributable to owners of parent per share | | |
|-------------|--|------|--|--|--|
| | Millions of yen % | | Yen | | |
| Fiscal year | 120,000 | 16.8 | 626.82 | | |

(Note) Revision of earnings forecast for this period: None

Notes

- (1) Significant changes in subsidiaries during the subject period (Transfer of particular subsidiaries following a change in the scope of consolidation): None
- (2) Adoption of simplified accounting practices and special accounting policy for quarterly financial reporting: None
- (3) Changes in accounting policies, changes in accounting estimates, restatements
 - 1) Changes based on revision of accounting standards: None
 - 2) Changes other than 1) above: None
 - 3) Changes in Accounting Estimates: None
 - 4) Restatements: None
- (4) Number of shares outstanding (Common stock)

| | Nine months ended December 31, 2019 | Year ended March 31, 2019 |
|--|--|------------------------------|
| 1) Number of shares issued and outstanding (including treasury stock): | 191,334,500 | 192,481,400 |
| 2) Number of treasury stock | 129,792 | 129,794 |
| | | Nine months ended |
| | | December 31, 2018 |
| 3) Average number of shares outstanding for each period (cumulative term): | 191,519,636 | 192,767,383 |

* Financial results are not subject to auditing.

Notes

- 1. The forward-looking statements in this document, including forecasts, etc., are based on information available to the Company at the time of this document's release and on certain assumptions considered reasonable. Actual results, etc., might differ significantly due various factors. Regarding the forecast of financial results, please refer to "Qualitative Information on Consolidated Forecasts" on page 6.
- 2. Supplementary materials for the financial statements are posted on our homepage.

1. QUALITATIVE INFORMATION ON THE RESULTS FOR THE SUBJECT PERIOD

Based on the "JR-West Group Medium-Term Management Plan 2022" and the "JR-West Group Railway Safety Think-and-Act Plan 2022," the core component of the plan, the JR-West Group steadily implemented various measures to enhance its corporate value over the medium to long term.

As a result, in the subject third quarter cumulative period (April 1, 2019 to December 31, 2019), operating revenues rose 2.0% from the same period of the previous fiscal year, to ¥1,151.6 billion, mainly due to favorable transportation revenues, including during holidays and other busy periods. Operating income was up 6.4% to ¥191.1 billion, recurring profit was up 7.3% to ¥180.0 billion, and profit attributable to owners of parent was up 19.8% to ¥117.1 billion.

(1) Qualitative Information on Consolidated Business Results

Consolidated Results for the Nine Months Ended December 31, 2019 (April – December 2019)

| Operating revenues: | ¥1,151.6 | billion |
|--|------------|---------|
| Operating income: | ¥191.1 | billion |
| Recurring profit: | ¥180.0 | billion |
| Profit attributable to owners of paren | it: ¥117.1 | billion |

Results by Business Segment

a. Transportation Operations

Safety Enhancements

On April 25, 2005, JR-West caused an extremely serious accident when one of its trains derailed between Tsukaguchi and Amagasaki stations on the Fukuchiyama Line, resulting in 106 fatalities and more than 500 injuries to passengers. JR-West remains firm in its resolve to never again cause an accident such as that on the Fukuchiyama Line, and will continue to make concerted efforts to face with sincerity all persons affected by the accident, and enhance its diligent efforts to improve safety. On that basis, we formulated the "JR-West Group Railway Safety Think-and-Act Plan 2022." We promoted initiatives to enhance safety from tangible and intangible perspectives and worked to advance the establishment of frameworks for safety management.

On the Shinkansen, we are moving ahead with the introduction of new rolling stock that offers enhanced safety and reliability. In addition, we are moving forward with the installation of equipment for detecting abnormalities in bogies during operation.

As a measure to enhance platform safety, we continued to advance the installation of platform gates at major stations on the Sanyo Shinkansen and at frequently used stations on conventional lines.

To address intensifying natural disasters, we continued to implement measures for reinforcement of slopes and other countermeasures to heavy rains. In addition, for earthquakes, we installed derailment prevention guards on the Sanyo Shinkansen and advanced earthquake resistance reinforcement measures, such as for buildings and elevated bridges.

We also advanced crime prevention measures on trains.

(Main specific measures)

- 1. Shinkansen safety measures
 - Replaced the 700 series rolling stock used in direct operation between the Tokaido Shinkansen and the Sanyo Shinkansen with new rolling stock (N700A)
 - Advanced installation of ground-based bogie temperature detectors for the Sanyo Shinkansen
- Advanced installation of bogie abnormality detectors on N700 series rolling stock
- 2. Platform / railroad crossing safety measures
 - Commenced use of platform gates for certain tracks at Kyobashi Station, Sannomiya Station, and Osaka Station (October to December, 2019)
 - Commenced use of platform gates for certain tracks at Okayama Station (Shinkansen) (December 2019)
- 3. Natural disaster countermeasures
 - Moved forward with slope reinforcement work, mainly along railway segments used by limited express and special rapid service trains on the Biwako Line and JR Kyoto Line
- 4. Onboard crime prevention measures
 - Installed crime prevention equipment, etc., onboard Haruka limited express trains, expanded deployment of protective shields in stations (in stages from June 2019)
- Advanced installation of surveillance cameras in Shinkansen passenger cabins (N700A, N700 series)

Marketing Initiatives

In regard to marketing initiatives, increasing customer satisfaction (CS) is one of the basic strategies of the railway business. JR-West pursued measures to meet the diverse needs of customers, while working to capture and create business and tourism demand, including from inbound customers.

Along with various measures to increase customer satisfaction, JR-West continued to work to increase transport service quality on the Shinkansen, enhance the value of the railway belts in the Kansai Urban Area, promote tourism in collaboration with local communities in the Other West Japan Area, etc.

(Main specific measures)

- 1. Shinkansen
 - In accordance with the concept of "invigorating the local community through tourism," implemented initiatives to support tourism to the Hokuriku Shinetsu area (campaign for the fifth anniversary of the opening of the Hokuriku Shinkansen, etc.) (October 2019 \sim)
 - Conducted campaign to commemorate the second anniversary and 3-million-customer milestone for "Smart EX" service (October to December 2019)
- 2. Kansai Urban Area
 - Completed introduction of new rolling stock 323 series" on the Osaka Loop Line (June 2019)
 - Implemented special operation of the Mahoroba limited express on the segment between Shin-Osaka and Nara (November to December 2019)

- 3. Other West Japan Area
 - Implemented after destination campaign in San-in region (July to September 2019)
 - In the Setouchi Area, conducted pre-destination campaign and verification testing for "setowa" tourism-oriented MaaS (October 2019~)
- 4. Providing assistance for overseas visitors
 - Began to handle exclusive products for visitors to Japan through the "JR-WEST ONLINE TRAIN RESERVATION" service (May 2019)
 - Opened "Travel Service Center SHIN-OSAKA" at Shin-Osaka Station (August 2019)
 - Promoted sales of products in collaboration with leading platforms (KLOOK, Alibaba) etc. (September 2019~)

In bus and ferry (the Miyajima Line) services, with a basis in safe transportation, JR-West worked to enhance convenience through such measures as implementing transportation improvements based on customer usage patterns.

In the Transportation Operations segment, in addition to these measures, the segment benefited from such factors as active use during holidays and other busy periods. Operating revenues rose 2.6% from the same period of the previous fiscal year to \pm 738.2 billion, with operating income up 8.2% to \pm 149.8 billion.

b. Retail Business

For the Retail Business, JR-West worked to strengthen managerial capabilities for directly-operated stores, enhance convenience inside stations, expand to areas outside stations, and establish a competitive brand.

In department stores, to further enhance the appeal of JR Kyoto Isetan, we moved forward in stages with a major renovation of floors 2 to 5, with a target for completion of spring 2020.

Further, for the accommodation-oriented hotels included in the Retail Business segment, from May to August 2019 JR-West opened 4 VIA INN hotels (Kyotoeki Hachijoguchi, Hakataguchi Ekimae, Shinsaibashi Yotsubashi, Nihonbashi Ningyocho).

However, in the Retail Business segment, due to a change in the contracts of tenant stores in stations, etc., operating revenues were down 3.7% from the same period of the previous fiscal year to ¥177.4 billion, and due to VIA INN opening expenses, etc., operating income decreased 2.1% to ¥5.5 billion.

c. Real Estate Business

For the Real Estate Business, in recognition that the real estate business has a high degree of affinity with the railway business in terms of utilizing the portfolio assets of the corporate group to improve customer convenience and enhance the value of railway belts, JR-West pursued such businesses as the development and management of shopping centers, as well as sales of residential and other properties.

In July 2019, JR West Japan Shopping Center Development Company, which operates LUCUA osaka, merged with Tennoji Shopping Center Development Co., Ltd., which operates "Tennoji MIO." The management resources of the two companies, such as their know-how and human resources,

have been unified and are being utilized for all Group shopping centers, and moving forward their specialized skills will be enhanced.

In addition, in September 2019 we launched JR West Group shopping center shared points and WESPO, a smartphone application. We held the grand opening of "ekie" commercial facility at Hiroshima Station in October 2019, and opened "Koshienguchi Green Place," a shopping center located outside of the station, in November 2019.

Furthermore, we pursued real estate sales and the leasing business in promising markets, including those outside JR-West's railway belts or railway service area, and in November we opened our first VIERRA commercial facility in the Tokyo area.

In the Real Estate Business segment, in addition to these initiatives, real estate sales, were also favorable, and as a result operating revenues increased 5.6% from the same period of the previous fiscal year to ¥110.9 billion, and operating income increased 3.1% to ¥28.8 billion.

d. Other Businesses

In the Hotel Business, to meet firm accommodation demand and respond to the diverse needs of customers, JR-West strengthened operational capabilities, including structures and facilities for the reception system for overseas visitors to Japan, and worked to expand openings of new hotels.

In May 2019, we opened Hotel Vischio Kyoto, a high class accommodation oriented hotel. Also, working to further increase the appeal of the Granvia Osaka hotel, in November we finished the first phase of a complete renovation. Going forward, together with its GRANVIA brand of city hotels and VIA INN brand of accommodation-oriented hotels, JR-West will develop its hotel businesses by utilizing a diverse brand structure, including in areas outside of its railway belts and railway service area.

In travel agency operations, JR-West strengthened marketing to overseas visitors to Japan, and made efforts to expand corporate sales, and sales of products for individuals such as web-only products.

In the Other Businesses segment, due to the effect of hotels opened in the previous fiscal year, etc., operating revenues increased 3.9% from the same period of the previous fiscal year to ¥124.9 billion. However, there was a decrease in orders in the construction business, and as a result operating income decreased 21.4% to ¥5.5 billion.

(2) Qualitative Information on the Consolidated Financial Position

JR-West's total assets at the end of the third quarter cumulative period of the subject fiscal year (December 31, 2019) amounted to ¥3,243.5 billion, an increase of ¥5.9 billion from the end of the previous fiscal year (March 31, 2019). This was due mainly to an increase in inventories.

Total liabilities amounted to ¥1,987.6 billion, a decrease of ¥70.1 billion from the end of the previous fiscal year. This was due mainly to a decrease in accounts payable.

Total net assets amounted to ¥1,255.9 billion, an increase of ¥76.0 billion from the end of the previous fiscal year. This was due mainly to an increase in retained earnings.

(3) Qualitative Information on Consolidated Forecasts

Because at this point consolidated earnings for the subject fiscal year are generally in line with expectations, there is no change to the consolidated earnings forecasts from those announced on October 28, 2019.

Note: Forecasts are based on certain assumptions considered reasonable at the time of this announcement, and are subject to change.

2. CONSOLIDATED FINANCIAL STATEMENTS

(1) Consolidated Balance Sheets

| | Million | ns of yen |
|--------------------------------------|----------------|-------------------|
| | March 31, 2019 | December 31, 2019 |
| ASSETS | | |
| Current assets: | | |
| Cash | 109,327 | 78,415 |
| Notes and accounts receivable-trade | 32,521 | 30,932 |
| Railway fares receivable | 43,552 | 38,279 |
| Accounts receivable | 72,287 | 56,069 |
| Securities | 27,500 | 21,542 |
| Inventories | 104,827 | 154,317 |
| Other current assets | 65,623 | 84,168 |
| Less allowance for doubtful accounts | (705) | (664) |
| Total current assets | 454,934 | 463,060 |
| Non-current assets: | | |
| Property, plant and equipment: | | |
| Buildings and structures | 1,175,279 | 1,173,721 |
| Machinery and transport equipment | 376,995 | 374,074 |
| Land | 767,908 | 772,309 |
| Construction in progress | 73,496 | 80,088 |
| Other property, plant and equipment | 60,207 | 60,129 |
| Total property, plant and equipment | 2,453,887 | 2,460,323 |
| Intangible assets | 39,361 | 32,634 |
| Investments and other assets: | | |
| Investments in securities | 101,010 | 110,789 |
| Net defined benefit asset | 2,170 | 2,393 |
| Deferred tax assets | 140,749 | 128,848 |
| Other investments and assets | 49,359 | 49,479 |
| Less allowance for doubtful accounts | (3,876) | (4,006) |
| Total investments and other assets | 289,413 | 287,504 |
| Total non-current assets | 2,782,661 | 2,780,462 |
| Total assets | 3,237,596 | 3,243,522 |

| | Million | s of yen |
|---|----------------|-------------------|
| | March 31, 2019 | December 31, 2019 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Notes and accounts payable-trade | 70,771 | 54,417 |
| Short-term loans payable | 20,713 | 25,619 |
| Current portion of bonds | 35,000 | 35,000 |
| Current portion of long-term loans payable | 38,832 | 38,902 |
| Current portion of long-term payables for acquisition of railway properties | 1,642 | 1,658 |
| Accounts payable | 126,024 | 80,856 |
| Accrued consumption tax | 6,583 | 19,372 |
| Accrued income tax | 28,068 | 21,863 |
| Prepaid railway fares received | 41,280 | 44,380 |
| Advances received | 33,785 | 55,237 |
| Allowance for bonuses | 37,408 | 18,827 |
| Provision for loss on disaster | 11,100 | 12,254 |
| Allowance for point program | 2,081 | 2,364 |
| Other current liabilities | 155,261 | 167,211 |
| Total current liabilities | 608,554 | 577,967 |
| Non-current liabilities: | | |
| Bonds payable | 534,984 | 519,986 |
| Long-term loans payable | 350,828 | 346,011 |
| Long-term payables for acquisition of railway properties | 102,728 | 101,894 |
| Deferred tax liabilities | 1,528 | 1,766 |
| Allowance for the Large Scale Renovation of Shinkansen Infrastructure | 12,500 | 15,625 |
| Allowance for environmental safety measures | 11,587 | 9,419 |
| Provision for loss on liquidation of railway belts | 9,594 | 9,231 |
| Provision for unredeemed gift certificates | 2,382 | 2,119 |
| Net defined benefit liability | 285,843 | 264,432 |
| Other long-term liabilities | 137,203 | 139,151 |
| Total non-currentliabilities | 1,449,180 | 1,409,639 |
| Total liabilities | 2,057,734 | 1,987,606 |

(continued on page10)

| | Millio | ns of yen |
|---|----------------|-------------------|
| | March 31, 2019 | December 31, 2019 |
| NET ASSETS | | |
| Total shareholders' equity: | | |
| Common stock | 100,000 | 100,000 |
| Capital surplus | 56,171 | 56,646 |
| Retained earnings | 911,532 | 984,043 |
| Treasury stock, at cost | (483) | (483) |
| Total shareholders' equity | 1,067,220 | 1,140,207 |
| Valuation and translation adjustments: | | |
| Net unrealized holding gain on securities | 3,837 | 4,848 |
| Deferred gains or losses on hedges | (54) | (76) |
| Remeasurements of defined benefit plans | 8,594 | 7,817 |
| Total Valuation and translation adjustments | 12,378 | 12,589 |
| Non-controlling interests | 100,262 | 103,119 |
| Total net assets | 1,179,861 | 1,255,916 |
| Total liabilities and net assets | 3,237,596 | 3,243,522 |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

Nine months ended December 31

| | Millions of yen | |
|---|-----------------|-----------|
| | 2018 | 2019 |
| Operating revenues | 1,129,099 | 1,151,699 |
| Operating expenses: | | |
| Transportation, other services and cost of sales | 801,049 | 800,224 |
| Selling, general and administrative expenses | 148,301 | 160,280 |
| Total operating expenses | 949,350 | 960,504 |
| Operating income | 179,748 | 191,194 |
| Non-operating revenues: | | |
| Interest income | 16 | 25 |
| Dividend income | 1,041 | 651 |
| Transfer from administrative fee of contracted construction | 200 | 268 |
| Equity in earnings of affiliates | 1,680 | 1,424 |
| Other | 1,651 | 1,734 |
| Total non-operating revenues | 4,590 | 4,104 |
| Non-operating expenses: | | |
| Interest expense | 15,067 | 14,659 |
| Other | 1,412 | 598 |
| Total non-operating expenses | 16,479 | 15,257 |
| Recurring profit | 167,859 | 180,041 |
| Extraordinary profits: | | |
| Gain on contributions received for construction | 12,547 | 6,192 |
| Other | 963 | 1,528 |
| Total extraordinary profits | 13,510 | 7,721 |
| Extraordinary losses: | | |
| Loss on deduction of contributions received for construction from acquisition costs of property, plant and equipment | 11,936 | 5,985 |
| Provision for loss on disaster | 17,300 | 3,000 |
| Other | 8,354 | 5,445 |
| Total extraordinary losses | 37,590 | 14,430 |
| Profit before income taxes | 143,779 | 173,332 |
| Income taxes- Current | 30,092 | 41,494 |
| Income taxes- Deferred | 13,388 | 12,408 |
| Total income taxes | 43,481 | 53,902 |
| Profit | 100,298 | 119,429 |
| Profit attributable to non-controlling interests | 2,512 | 2,316 |
| Profit attributable to owners of parent | 97,785 | 117,113 |

Consolidated Statements of Comprehensive Income

Nine months ended December 31

| | Millions of yen | | |
|---|-----------------|---------|--|
| | 2018 | 2019 | |
| Profit | 100,298 | 119,429 | |
| Other comprehensive income: | | | |
| Valuation difference on available-for-sale securities | (834) | 819 | |
| Deferred gains or losses on hedges | (30) | (28) | |
| Remeasurements of defined benefit plans, net of tax | (869) | (757) | |
| Share of other comprehensive income of associates accounted for | 20 | 233 | |
| using equity method | 20 | 200 | |
| Total other comprehensive income | (1,713) | 267 | |
| Comprehensive income | 98,584 | 119,697 | |
| Comprehensive income attributable to: | | | |
| Comprehensive income attributable to owners of the parent | 96,133 | 117,324 | |
| Comprehensive income attributable to non-controlling interests | 2,451 | 2,372 | |

Business Segment Information

Nine months ended December 31

| | | Billions of yen | | | | |
|-------------------|--------------------|-----------------|-------|--|--|--|
| | | 2018 | 2019 | Change from the same period of the previous period | | |
| Transportation | Operating revenues | 719.3 | 738.2 | 18.9 | | |
| Transportation | Operating income | 138.3 | 149.8 | 11.4 | | |
| | Operating revenues | 184.3 | 177.4 | (6.9) | | |
| Retail | Operating income | 5.6 | 5.5 | (0.1) | | |
| Real Estate | Operating revenues | 105.0 | 110.9 | 5.8 | | |
| Real Estate | Operating income | 28.0 | 28.8 | 0.8 | | |
| Other Businesses | Operating revenues | 120.2 | 124.9 | 4.6 | | |
| Other Dusifiesses | Operating income | 7.1 | 5.5 | (1.5) | | |

Note: Revenues by each segment are from third parties.

(3) Note on Assumptions for Going Concern

Not applicable

(4) Notes in the Event of Major Change in Shareholders' Equity

In accordance with a resolution at a meeting of the Board of Directors held on April 26, 2019, from May 7, 2019, to July 12, 2019, through market purchases on the Tokyo Stock Exchange, the Company acquired 1,146,900 shares of its own stock at an aggregate acquisition price of ¥9,999 million, thereby converting these shares to treasury stock.

Also, based on a resolution at a meeting of the Board of Directors held on July 30, 2019, on August 15, 2019, the Company canceled 1,146,900 shares of treasury stock. The book value of this treasury stock was ¥9,999 million, and retained earnings was reduced by that amount.

(5) Other

(Additional Information) Occurrence of damage due to typhoon No. 19 (October 2019)

The estimated amount for scrapping/restoring Shinkansen rolling stock damaged by flooding due to typhoon No. 19 was recorded as "provision for loss on disaster" in the extraordinary losses section of the consolidated income statement.

Reference Materials

1. NON-CONSOLIDATED BALANCE SHEETS

| | March 31, 2019 | December 31, 2019 | Change |
|---|-----------------|-------------------|-----------------|
| | Billions of yen | Billions of yen | Billions of yen |
| ASSETS | | | |
| Current assets: | | | |
| Total current assets | 294.9 | 259.1 | (35.7) |
| Non-current assets: | | | |
| Non-current assets for railway operations | 1,900.6 | 1,872.2 | (28.3) |
| Construction in progress | 59.2 | 64.4 | 5.2 |
| Investments and other assets | 527.5 | 539.4 | 11.9 |
| Total non-current assets | 2,487.4 | 2,476.2 | (11.1) |
| Total assets | 2,782.3 | 2,735.4 | (46.9) |

| | March 31, 2019 | December 31, 2019 | Change |
|---------------------------------------|-----------------|-------------------|-----------------|
| | Billions of yen | Billions of yen | Billions of yen |
| LIABILITIES AND NET ASSETS | | | |
| Current liabilities: | | | |
| Current portion of long-term debt | 73.6 | 73.6 | 0.0 |
| Accounts payable | 602.8 | 544.8 | (57.9) |
| Total current liabilities | 676.4 | 618.5 | (57.9) |
| Non-current liabilities: | | | |
| Bonds and long-term debt | 987.9 | 966.8 | (21.1) |
| Accrued retirement benefits | 272.6 | 248.5 | (24.1) |
| Other long-term liabilities | 45.4 | 45.6 | 0.1 |
| Total non-current liabilities | 1,306.1 | 1,260.9 | (45.1) |
| Total liabilities | 1,982.5 | 1,879.5 | (103.0) |
| Total shareholders' equity: | | | |
| Common stock | 100.0 | 100.0 | _ |
| Capital surplus | 55.0 | 55.0 | _ |
| Retained earnings | 642.0 | 697.4 | 55.4 |
| Treasury stock, at cost | (0.0) | (0.0) | (0.0) |
| Total shareholders' equity | 797.0 | 852.4 | 55.4 |
| Valuation and translation adjustments | 2.7 | 3.4 | 0.6 |
| Total net assets | 799.7 | 855.8 | 56.0 |
| Total liabilities and net assets | 2,782.3 | 2,735.4 | (46.9) |

2. NON-CONSOLIDATED STATEMENTS OF INCOME

Nine months ended December 31

| | 2018 | 2019 | Change from the same period of the previous period | |
|---|-----------------|-----------------|--|-------|
| | Billions of yen | Billions of yen | Billions of yen | % |
| Operating revenues: | | | | |
| Transportation | 660.4 | 680.9 | 20.5 | 3.1 |
| Transportation incidentals | 13.1 | 13.0 | (0.1) | (1.0) |
| Other operations | 21.6 | 22.5 | 0.8 | 4.1 |
| Miscellaneous | 44.1 | 42.6 | (1.4) | (3.3) |
| | 739.3 | 759.1 | 19.8 | 2.7 |
| Operating expenses: | | | | |
| Personnel costs | 161.8 | 161.1 | (0.6) | (0.4) |
| Non personnel costs: | | | | |
| Energy costs | 33.5 | 34.5 | 0.9 | 2.8 |
| Maintenance costs | 100.2 | 103.2 | 3.0 | 3.1 |
| Miscellaneous costs | 146.1 | 146.2 | 0.1 | 0.1 |
| | 279.9 | 284.1 | 4.1 | 1.5 |
| Rental payments, etc | 20.3 | 21.2 | 0.8 | 4.2 |
| Taxes | 29.3 | 30.2 | 0.9 | 3.2 |
| Depreciation | 98.5 | 101.8 | 3.3 | 3.4 |
| | 590.0 | 598.6 | 8.5 | 1.5 |
| Operating income | 149.2 | 160.4 | 11.2 | 7.5 |
| Non-operating revenues and expenses, net: | | | | |
| Non-operating revenues | 3.3 | 3.5 | 0.2 | — |
| Non-operating expenses | 15.6 | 14.7 | (0.9) | _ |
| | (12.3) | (11.1) | 1.2 | (9.8) |
| Recurring profit | 136.8 | 149.2 | 12.4 | 9.1 |
| Extraordinary profit and loss, net: | | | | |
| Extraordinary profit | 12.9 | 6.5 | (6.3) | — |
| Extraordinary loss | 35.7 | 11.7 | (24.0) | _ |
| | (22.8) | (5.1) | 17.6 | |
| Income before income taxes | 114.0 | 144.0 | 30.0 | 26.4 |
| Income taxes | 33.8 | 43.6 | 9.7 | 28.9 |
| Net income | 80.1 | 100.4 | 20.2 | 25.3 |

-1

| | | Millio | ons of Passe | enger-Kilome | eters | | Billions | of yen | | |
|-------|------------------------|----------------------|--------------|--------------|-------------------------|----------------------------------|----------|--------|--------|--|
| | | Passenger-Kilometers | | | Transportation Revenues | | | | | |
| | | Nine mont Decem | | Cha | nge | Nine months ended December 31 | | Cha | Change | |
| | | 2018 | 2019 | Amount | % | 2018 | 2019 | Amount | % | |
| Shink | ansen | | | | | | | | | |
| Co | ommuter Passes | 665 | 674 | 9 | 1.4 | 8.4 | 8.6 | 0.1 | 2.0 | |
| | on-Commuter asses | 15,584 | 15,981 | 397 | 2.6 | 339.8 | 347.0 | 7.1 | 2.1 | |
| То | tal | 16,249 | 16,656 | 406 | 2.5 | 348.2 | 355.6 | 7.3 | 2.1 | |
| Conv | entional Lines | | | | | | | | | |
| Co | ommuter Passes | 17,455 | 17,678 | 223 | 1.3 | 107.5 | 107.9 | 0.3 | 0.3 | |
| | on-Commuter asses | 11,435 | 11,989 | 553 | 4.8 | 204.5 | 217.3 | 12.7 | 6.2 | |
| То | tal | 28,891 | 29,668 | 776 | 2.7 | 312.1 | 325.2 | 13.1 | 4.2 | |
| Ka | ansai Urban Area | | | | | | | | | |
| | Commuter Passes | 14,364 | 14,556 | 191 | 1.3 | 88.6 | 89.0 | 0.3 | 0.4 | |
| | Non-Commuter Passes | 8,272 | 8,616 | 344 | 4.2 | 142.6 | 151.2 | 8.6 | 6.1 | |
| | Total | 22,637 | 23,172 | 535 | 2.4 | 231.2 | 240.3 | 9.0 | 3.9 | |
| Ot | her Lines | | | | | | | | | |
| | Commuter Passes | 3,090 | 3,122 | 32 | 1.0 | 18.8 | 18.9 | 0.0 | 0.1 | |
| | Non-Commuter Passes | 3,163 | 3,372 | 209 | 6.6 | 61.9 | 66.0 | 4.1 | 6.6 | |
| | Total | 6,254 | 6,495 | 241 | 3.9 | 80.8 | 84.9 | 4.1 | 5.1 | |
| Total | | | | | | | | | | |
| Co | ommuter Passes | 18,120 | 18,353 | 232 | 1.3 | 116.0 | 116.5 | 0.5 | 0.5 | |
| | on-Commuter asses | 27,019 | 27,971 | 951 | 3.5 | 544.3 | 564.3 | 19.9 | 3.7 | |
| То | tal | 45,140 | 46,324 | 1,183 | 2.6 | 660.4 | 680.9 | 20.5 | 3.1 | |

Passenger-Kilometers and Transportation Revenues

Note: Luggage revenues are not included.

3. CAPITAL EXPENDITURES

Consolidated Basis

| | Nine months enc | led December 31 | Change from the same period of the previous period | | Plan for fiscal year | |
|--|-----------------|-----------------|---|--------|-------------------------|--|
| | 2018 | 2019 | | | ending March 31, | |
| | Billions of yen | Billions of yen | Billions of yen | % | 2020 | |
| Capital expenditures | 149.1 | 130.9 | (18.1) | (12.2) | _ | |
| Capital expenditures, excluding contributions received for constructions | 141.1 | 125.0 | (16.0) | (11.4) | 261.0 | |
| Contributions received for constructions | 8.0 | 5.9 | (2.0) | (26.0) | _ | |

Non-Consolidated Basis

| | Nine months ende | ed December 31 | Change from the same period | | Plan for fiscal year | |
|--|---|----------------|-----------------------------|----------|-------------------------|--|
| | 2018 2019 of the | | of the previous period | | ending March 31, | |
| | Billions of yen Billions of yen Billions of yen | | % | 2020 | | |
| Capital expenditures | 113.5 | 89.7 | (23.7) | (20.9) | — | |
| Capital expenditures, excluding contributions received for constructions | 105.4 | 83.7 | (21.6) | (20.5) | 192.0 | |
| [Safety-related capital expenditures] | [66.9] | [56.8] | [(10.0)] | [(15.0)] | [120.0] | |
| Contributions received for constructions | 8.0 | 5.9 | (2.0) | (26.0) | _ | |

Major Capital Expenditures

Capital investments included earthquake countermeasures, new rolling stock (Sanyo Shinkansen N700A trains)

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

- This report contains forward-looking statements that are based on JR-West's current expectations, assumptions, estimates and projections about its business, industry, and capital markets around the world.
- These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as "may", "will", "expect", "anticipate", "plan" or similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of JR-West's financial condition, or state other forward-looking information.
- Known or unknown risks, uncertainties and other factors could cause the actual results to differ materially from those contained in any forward-looking statements. JR-West cannot promise that the expectations expressed in these forward-looking statements will turn out to be correct. JR-West's actual results could be materially different from and worse than expectations.
- Important risks and factors that could cause actual results to be materially different from expectations include, but are not limited to:
 - expenses, liability, loss of revenue or adverse publicity associated with property or casualty losses;
 - economic downturn, deflation and population decreases;
 - adverse changes in laws, regulations and government policies in Japan;
 - service improvements, price reductions and other strategies undertaken by competitors such as passenger railway and airlines companies;
 - infectious disease outbreak and epidemic;
 - earthquake and other natural disaster risks; and
 - failure of computer telecommunications systems disrupting railway or other operations
- All forward-looking statements in this release are made as of January 2020 based on information available to JR-West as of January 2020 and JR-West does not undertake to update or revise any of its forward-looking statements or reflect future events or circumstances.
- Compensation for damages caused by The Accident on the Fukuchiyama Line that occurred on April 25, 2005, is NOT considered in this report.