# FLASH REPORT (CONSOLIDATED BASIS)

Company name: West Japan Railway Company Stock listings: Tokyo, Nagoya and Fukuoka Stock Exchanges Code number: 9021 URL: http://www.westjr.co.jp President: Seiji Manabe For further information, please contact: Shoji Kurasaka, General Manager, Corporate Communications Department Telephone: +81-6-6375-8889

Quarterly report filing date (Planned): November 12, 2014 Planned start of dividend payments: December 2, 2014 Quarterly supplemental explanatory material prepared: Yes Quarterly results briefing held: Yes

(Figures less than ¥1 million have been omitted.)

### 1. Results for the Six Months Ended September 30, 2014 (from April 1, 2014 to September 30, 2014)

#### (1) Operating Results

Six months ended September 30

Percentages indicate year-on-year increase/ (decrease).

	Operating revenues		Operating income		Recurring profit		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
2014	651,555	1.5	82,175	9.8	72,463	17.7	54,423	47.6
2013	642,197	0.4	74,826	4.3	61,563	6.4	36,862	6.0

(Note) Comprehensive Income: Six months ended September 30, 2014: ¥55,596 million, 44.9%;

Six months ended September 30, 2013: ¥38,377 million, 47.9%
---

	Net income per share	Net income per share after dilution
	Yen	Yen
2014	281.11	—
2013	190.37	_

#### (2) Financial Position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
September 30, 2014	2,695,530	838,724	29.5
March 31, 2014	2,687,890	807,378	29.2

(Reference) Total shareholders' equity: September 30, 2014: ¥795,263 million, March 31, 2014: ¥783,908 million

### 2. Dividends

Year ended/ ending March 31

	Dividends per share						
	June 30	September 30	December 31	Year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
2014	_	55.00	_	60.00	115.00		
2015	_	60.00					
2015 (Forecast)			_	60.00	120.00		

(Note) Revision of dividends forecast for this period: None

### 3. Forecasts for Fiscal Year Ending March 31, 2015

Percentages indicate year-on-year increase/ (decrease).

	Operating reven	ues	Operating inco	ome	Recurring prof	it
	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year	1,330,000	(0.1)	124,000	(7.9)	105,000	(7.0)

	Net income		Net income per share
	Millions of yen	%	Yen
Fiscal year	65,500	(0.2)	338.32

(Note) Revision of earnings forecast for this period: Yes

Regarding the revision of forecasts, refer to the press release "Notice of Variance between Forecasts and Actual Results for the First Half of the Fiscal Year Ending March 2015 and Revision to Full-Year Forecasts" released today (October 29, 2014).

### Notes

- (1) Significant changes in subsidiaries during the subject period (Transfer of particular subsidiaries following a change in the scope of consolidation): None
- (2) Adoption of simplified accounting practices and special accounting policy for quarterly financial reporting: None
- (3) Changes in accounting policies, changes in accounting estimates, restatements:
  - 1) Changes based on revision of accounting standards: Yes
  - 2) Changes other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Restatements: None
- (4) Number of shares outstanding (Common stock)

	Six months ended September 30, 2014	Years ended March 31, 2014
<ol> <li>Number of shares issued and outstanding (including treasury stock):</li> </ol>	193,735,000	193,735,000
2) Number of treasury stock	129,581	96,571
		Six months ended September 30, 2013
<ol> <li>Average number of shares outstanding for each period (cumulative term):</li> </ol>	193,605,419	193,641,425

\* Indication regarding the status of quarterly review procedures

These financial statements are not subject to quarterly review procedures under the Financial Instruments and Exchange Act. The review of these financial statements in accordance with the Financial Instruments and Exchange Act had not been completed at the time of disclosure.

Notes

- 1. The forward-looking statements made in this document, including the aforementioned forecasts, are based on all information available to the management at the time of this document's release. Actual results may differ from the results anticipated in the statements.
- 2. Supplementary materials for the financial statements are posted on our homepage.

# (Reference) FLASH REPORT (NON-CONSOLIDATED BASIS)

# Forecasts for the Fiscal Year Ending March 31, 2015

			Per	centages indic	cate year-on-year increase/	(decrease).
	Operating reven	ues	Operating inco	ome	Recurring prof	it
	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year	881,000	0.8	101,500	(0.3)	81,500	1.9

	Net income		Net income per share
	Millions of yen	%	Yen
Fiscal year	50,000	2.7	258.09

(Note) Revision of earnings forecast for this period: Yes

#### 1. QUALITATIVE INFORMATION ON THE RESULTS FOR THE SUBJECT PERIOD

On April 25, 2005, JR-West caused an extremely serious accident when one of its trains derailed between Tsukaguchi and Amagasaki stations on the Fukuchiyama Line, resulting in 106 fatalities and more than 500 injuries of passengers. Since the accident JR-West has exerted its full effort with regard to its three pillars of management, specifically "Measures to have ourselves accepted as acting with the best of intentions by the victims of the train accident," "Measures to enhance safety," and "Furthering of reform."

During the subject second quarter period (April 1, 2014 to September 30, 2014), JR-West conducted a memorial service for the victims of the Fukuchiyama Line accident, and continued to make concerted efforts with regard to the families of the victims. In addition, we implemented measures to help foster a safe and secure society through the JR-West Relief Foundation, a public-interest association established in the wake of the Fukuchiyama Line accident.

For the "JR-West Group Medium-Term Management Plan 2017" and its core component, the "Safety Think-and-Act Plan 2017," based on the principles of "thinking and acting based on the field" and "customer-based management," we took deliberate measures to achieve our strategic targets, centered on safety and customer satisfaction.

In particular, for the highest priority measure of "Safety," JR-West made a concerted effort as a corporate group to implement specific measures in the "Safety Think-and-Act Plan 2017." We are making a concerted effort to realize our goals of "No accidents that cause injury or death to customers" and "No labor accidents that result in fatalities among our employees.".

During the fiscal year ending March 2015, JR-West is steadily moving forward with preparations for the opening of the Kanazawa segment of the Hokuriku Shinkansen, and the transfer of the parallel conventional lines. This fiscal year is important in terms of building the foundations to ensure future growth, with further upfront costs including renovation of the West Wing of the OSAKA STATION CITY North Gate Building.

The business environment for JR-West remains harsh, due to such factors as population decline, competition from other modes of transport, measures to counter natural disasters stemming from increasingly frequent localized torrential rains, and rising electricity and other costs. Amid such circumstances, with the aim of building corporate value over the medium to long term, by deepening interaction and ties with communities, and working together as a corporate group to develop businesses with close ties to specific areas, JR-West took steps to enhance the quality of the railway, to expand non-transportation operations, and to promote new business creation, thereby establishing a foundation for sustainable growth. Of note, for the Kosei Line, in July 2014 the lease period from the Japan Railway Construction, Transport and Technology Agency (JRTT) terminated and JR-West received the line with compensation.

As a result, despite the impact from such factors as inclement weather and the national holiday schedule, results were boosted as the negative effects of the April consumption tax increase were less than anticipated, along with the implementation of various measures. On a consolidated basis, operating revenues for the subject second quarter cumulative period (April 1, 2014 to September 30, 2014) rose 1.5% from the same period of the previous fiscal year to ¥651.5 billion. Operating income increased 9.8% from a year earlier to ¥82.1 billion, while recurring profit rose 17.7% to ¥72.4 billion, with net income up 47.6% to ¥54.4 billion.

#### (1) Qualitative Information on Consolidated Business Results

Consolidated Results for the Six Months Ended September 30, 2014

Operating revenues:	¥651.5 billion
Operating income:	¥82.1 billion
Recurring profit:	¥72.4 billion
Net income:	¥54.4 billion

#### **Results by Business Segment**

#### a. Transportation Operations

As part of the specific measures for the "Safety Think-and-Act Plan 2017," JR-West continued to push forward with its "Continual effort to realize safe, reliable transport service." For measures to "Increase the level of risk assessment," we created a Risk Assessment Handbook systematically organizing relevant information, and distributed it among all employees. Further, to achieve the goal of "Increasing safety awareness and implementing think-and-act initiatives with the highest priority on human life," we conducted employee training and other measures through the Railway Safety Education Center, established to teach systematically the lessons learned from accidents. We also conducted trainings in accordance with the "Rules for Tsunami Evacuation Guidance" and other measures to facilitate communication of information on earthquakes and tsunami, and to provide for the smooth evacuation of passengers.

In terms of safety-related investments, JR-West enhanced safety for level crossing systems, and implemented safety measures for platforms. For measures to limit damage from earthquakes and tsunami, we conducted seismic retrofitting for pillars supporting elevated tracks, continued work to install derailment prevention guards on the Sanyo Shinkansen, and upgraded our tsunami evacuation equipment. In September 2014, JR-West released its "Railway Safety Report" compiling these initiatives and measures. Further, as a measure to counter strong winds on the Kosei Line, we decided to extend the protective wind fence between Shiga and Hira stations by January 2016.

In transportation operations, JR-West took steps to enhance convenience by increasing the frequency of Shinkansen and conventional line limited express trains, centering on the spring Golden Week and mid-summer Obon holidays, and weekends. Further, in anticipation of the opening of the Kanazawa segment of the Hokuriku Shinkansen in March 2015, we steadily made preparations to ensure a safe and reliable transport service, including beginning trial runs of the new W7 series

Shinkansen between Kanazawa and Joetsu-Myoko stations, and deciding on the outline of the operating schedule for the opening of the segment between Nagano and Kanazawa stations.

For the sections of the San-in Line, Yamaguchi Line, and Sanko Line where services had been suspended from the previous fiscal year as a result of heavy rains, with the cooperation of local authorities and residents, we were able to resume operations by August 2014. During the subject fiscal year, services were suspended on segments of the Fukuchiyama and Kabe lines from August to September, but operations have now resumed on all lines.

In marketing initiatives, to compete with other modes of transport, JR-West made efforts to promote use of the Shinkansen, including expanding the applicable routes for the "Super Haya-toku" early discount ticket, conducting the "Remember Kyushu Campaign," and introducing a "Plarail Car" on the 500 Series *Kodama* trains of the Sanyo Shinkansen. Further, in conjunction with the new Harry Potter area at the Universal Studios Japan theme park, we attracted customers from a broad area by launching the "USJ Special Ticket" combined with a guaranteed entrance pass, and establishing special trains.

JR-West also worked to stimulate tourism in cooperation with local communities, including holding the "Wakayama Destination Campaign" as the nationwide promotion by JR Group companies, and running the "Yamaguchi Line/San-in Line Service Resumption Campaign" in conjunction with the resumption of services on the Yamaguchi and San-in lines. In anticipation of the opening of the Kanazawa segment of the Hokuriku Shinkansen, we made efforts to increase use of railways to the Hokuriku region, including promoting use of the "e5489 Hayatoku3" discount ticket, and conducting the "Detective Conan Kanazawa/Kaga Mystery Tour." JR-West also expanded services for overseas visitors to Japan, including broadening the areas of free public Wi-Fi services, and setting up a new ticket reservation office for overseas visitors at Kansai Airport Station. In addition, we took steps to stimulate demand among seniors by launching special discount "Nori-nori Kippu" tickets and the "San-in Meguri Pass 50" for customers 60 and older.

In terms of measures to establish mutually beneficial relationships with local communities, JR-West launched the "San-in limono Tankentai" program, and concluded a comprehensive agreement with Okayama Prefecture regarding stimulating tourism and other measures.

In bus services, JR-West worked to enhance customer convenience with measures including transportation improvements and flexible pricing schemes designed around usage trends.

In ferry services (the Miyajima Line), JR-West established a sales structure to handle the peak customer season, and took other steps to secure revenue.

As a result, operating revenues for the Transportation Operations segment increased 1.7% from the same period of the previous fiscal year, to ¥429.3 billion, with operating income up 10.4%, to ¥63.1 billion.

#### b. Retail Business

For the JR Osaka Mitsukoshi Isetan department store, from late July JR-West moved steadily forward with renovation work to create a new type of commercial mall fusing highly popular specialty stores with department store retailers with strengths in particular areas.

JR-West also took steps to enhance the appeal of stations, including a business alliance with

Seven-Eleven Japan Co., Ltd. to open 17 convenience store locations, including in Kyoto and Okayama stations. We also acquired business operations for budget hotels, and actively expanded the Via-inn hotel chain.

As a result, operating revenues in the Retail Business segment declined 4.7% from the same period of the previous fiscal year, to ¥111.3 billion, with operating income down 3.9% from a year earlier to ¥1.9 billion.

#### c. Real Estate Business

JR-West has been conducting renovation work at major stations, including Shin-Osaka, Hiroshima, and Kanazawa stations, to support future growth. In July, in anticipation of the opening of the Kanazawa segment of the Hokuriku Shinkansen, we reopened with expanded floor space the renovated "Kanazawa 100 Bangai Anto" commercial facility underneath the elevated tracks at Kanazawa Station.

Further, for the OSAKA STATION CITY North Gate Building, in August we renovated the East Wing LUCUA section, ahead of the opening of the West Wing scheduled for spring 2015. To stimulate business in the area around Osaka Station, JR-West conducted area management activities in association with local business operators. We also developed residential apartments in areas along railway lines.

As a result, operating revenues for the Real Estate Business segment increased 0.3% from the same period of the previous fiscal year to ¥42.9 billion, with operating income up 14.8% from a year earlier to ¥14.0 billion.

#### d. Other Businesses

In hotel operations, JR-West worked to expand sales, including measures to capture inbound demand. In travel agency operations, JR-West strengthened marketing for inbound tourism, expanded internet sales, and took steps to increase sales of products that utilize railways.

For the ICOCA e-money service, we maximized the effect of nationwide reciprocal service of transport IC cards, and worked to expand opportunities to use the service, including introducing services at large commercial facilities around town.

JR-West also developed and nurtured new businesses, including participation in the agriculture business through capital investment in Farm Alliance Management Co., Ltd., and participation in the food production business through capital investment in Gomangoku Chisatosanso Co., Ltd.

For the golf business, which we expect will face a difficult business environment, with the consent of the local community and club members, we decided to transfer the business to the major golf course operating company Accordia Golf Co., Ltd.

Of note, two companies, DAITETSU KOGYO CO., LTD. and JR WEST BUILT CO., LTD., became consolidated subsidiaries in April 2014. We will continue to pursue efforts to enhance safety and quality in construction and other businesses.

As a result, operating revenues for the Other Businesses segment increased 13.0% from the same period of the previous fiscal year, to ¥68.0 billion, though operating income declined 10.5%, to ¥2.2 billion.

#### (2) Qualitative Information on the Consolidated Financial Position

JR-West's total assets at the end of the second quarter of the subject fiscal year (September 30, 2014) amounted to ¥2,695.5 billion, an increase of ¥7.6 billion from the end of the previous fiscal year (March 31, 2014). This was due mainly to an increase in construction in progress.

Total liabilities amounted to ¥1,856.8 billion, a decrease of ¥23.7 billion from the end of the previous fiscal year. This was due mainly to a decrease in accounts payable.

Total net assets amounted to ¥838.7 billion, an increase of ¥31.3 billion from the end of the previous fiscal year. This was due mainly to the inclusion of DAITETSU KOGYO CO., LTD. and its subsidiary as consolidated subsidiaries.

#### (3) Qualitative Information on Consolidated Forecasts

In consideration of railway transportation revenues and other results during the subject second quarter cumulative period, JR-West is revising upward its forecasts for operating revenues, operating income, recurring profit, and net income for the fiscal year ending March 31, 2015, from those announced on July 30, 2014.

Looking ahead, the economic outlook is uncertain, while income trends and other factors remain unpredictable. However, JR-West considers this to be an important year in terms of establishing a foundation for future growth, and is steadily moving forward with such measures as preparations for the opening of the Kanazawa segment of the Hokuriku Shinkansen in spring 2015, and the renovation of the West Wing of the OSAKA STATION CITY North Gate Building.

Consolidated Forecasts for the Year Ending March 31, 2015

Operating revenues:	¥1,330.0 billion	(down 0.1% YoY)
Operating income:	¥124.0 billion	(down 7.9% YoY)
Recurring profit:	¥105.0 billion	(down 7.0% YoY)
Net income:	¥65.5 billion	(down 0.2% YoY)

Note: Forecasts are based on certain assumptions considered reasonable at the time of this announcement, and are subject to change.

### 2. MATTERS REGARDING SUMMARY INFORMATION (NOTES)

#### (1) Changes in Accounting Policies, Changes in Accounting Estimates, Restatements

(Changes in Accounting Policies)

From the beginning of the first quarter period of the subject fiscal year, the Company has applied "Accounting Standard for Retirement Benefits" (ASBJ Statement No. 26, May 17, 2012, "Retirement Benefits Accounting Standard") and "Guidance on Accounting Standard for Retirement Benefits" (ASBJ Guidance No. 25, May 17, 2012, "Retirement Benefits Application Guidance"), as prescribed by Paragraph 35 of the Accounting Standard for Retirement Benefits, and Paragraph 67 of the Retirement Benefits Application Guidance. The method for calculating retirement benefit obligations and service cost has been revised, with the period attribution method for projected benefit obligations changed from straight-line attribution to a benefit formula standard, and a change in the method for determining the discount rate.

For the application of the Retirement Benefits Accounting Standard, in accordance with provisional treatment as prescribed by Paragraph 37 of the Retirement Benefits Accounting Standard, from the beginning of the second quarter cumulative period of the subject fiscal year, the amount of financial impact resulting from the change in the method for calculating retirement benefit obligations and service cost, has been assessed to retained earnings.

As a result, net defined benefit liability at the beginning of the second quarter cumulative period of the subject fiscal year increased ¥50,992 million, and retained earnings decreased ¥32,454 million. The impact on operating income, recurring profit, and income before income taxes for the second quarter cumulative period of the subject fiscal year, is negligible.

### **3. CONSOLIDATED FINANCIAL STATEMENTS**

# (1) Consolidated Balance Sheets

	Millio	ns of yen	
	March 31, 2014	September 30, 2014	
ASSETS			
Current assets:			
Cash	55,203	46,885	
Notes and accounts receivable-trade	20,794	24,293	
Railway fares receivable	36,721	30,122	
Accounts receivable	57,365	37,838	
Securities	18,000	_	
Inventories	44,215	76,292	
Deferred income taxes	18,622	19,341	
Other current assets	48,129	53,357	
Less allowance for doubtful accounts	(638)	(743)	
Total current assets	298,414	287,387	
Fixed assets:			
Property, plant and equipment:			
Buildings and structures	1,073,890	1,056,623	
Machinery and transport equipment	292,710	276,456	
Land	659,947	667,111	
Construction in progress	75,521	111,873	
Other property, plant and equipment	33,129	31,258	
Total property, plant and equipment	2,135,199	2,143,323	
Intangible fixed assets	30,243	27,494	
Investments and other assets:			
Investments in securities	67,359	59,519	
Net defined benefit asset	1,469	1,795	
Deferred tax assets	128,520	149,769	
Other investments and assets	27,738	27,285	
Less allowance for doubtful accounts	(1,136)	(1,107)	
Total investments and other assets	223,950	237,261	
Total fixed assets	2,389,393	2,408,079	
Deferred income taxes	83	63	
Total assets	2,687,890	2,695,530	

	Millio	ons of yen
	March 31, 2014	September 30, 2014
LIABILITIES		
Current liabilities:		
Notes and accounts payable-trade	53,542	49,019
Short-term loans payable	25,754	17,539
Current portion of bonds	20,000	20,000
Current portion of long-term debt	25,625	24,987
Current portion of long-term payables for acquisition of railway properties	38,073	37,508
Current portion of long-term accounts payable	31	31
Accounts payable	118,198	47,743
Accrued consumption tax	4,069	11,398
Accrued income tax	29,419	23,858
Prepaid railway fares received	50,997	42,722
Advances received	28,165	50,229
Allowance for bonuses	35,921	36,321
Allowance for point program	1,418	1,930
Other current liabilities	108,302	116,596
Total current liabilities	539,520	479,888
Fixed liabilities:		
Bonds	439,975	449,976
Long-term debt	285,189	287,108
Long-term payables for acquisition of railway properties	171,795	156,342
Long-term accounts payable	96	80
Deferred tax liabilities	405	1,811
Allowance for environmental safety measures	10,204	10,018
Provision for unredeemed gift certificates	2,568	2,377
Net defined benefit liability	326,823	370,898
Other long-term liabilities	103,934	98,303
Total fixed liabilities	1,340,991	1,376,916
Total liabilities	1,880,511	1,856,805

(continued on page 12)

	Millio	ns of yen	
	March 31, 2014	September 30, 2014	
NET ASSETS			
Total shareholders' equity:			
Common stock	100,000	100,000	
Capital surplus	55,000	55,000	
Retained earnings	632,187	642,532	
Treasury stock, at cost	(359)	(480)	
Total shareholders' equity	786,828	797,052	
Valuation and translation adjustments:			
Net unrealized holding gain on securities	3,429	3,569	
Deferred gains or losses on hedges	557	87	
Remeasurements of defined benefit plans	(6,906)	(5,446)	
Total Valuation and translation adjustments	(2,920)	(1,789)	
Minority interests	23,470	43,461	
Total net assets	807,378	838,724	
Total liabilities and net assets	2,687,890	2,695,530	

# (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

### **Consolidated Statements of Income**

Six months ended September 30

	Millions of yen	
	2013	2014
Operating revenues	642,197	651,555
Operating expenses:		
Transportation, other services and cost of sales	480,936	478,694
Selling, general and administrative expenses	86,434	90,685
Total operating expenses	567,370	569,380
Operating income	74,826	82,175
Non-operating revenues:		
Interest income	27	22
Dividend income	281	489
Transfer from administrative fee of contracted construction	82	63
Equity in earnings of affiliates	294	1,815
Other	905	1,336
Total non-operating revenues	1,590	3,727
Non-operating expenses:		
Interest expense	14,186	13,092
Other	667	346
Total non-operating expenses	14,854	13,439
Recurring profit	61,563	72,463
Extraordinary profits:		
Gain on contributions received for construction	2,711	3,203
Gain on bargain purchase	_	6,403
Other	617	1,343
Total extraordinary profits	3,329	10,949
Extraordinary losses:		
Loss on deduction of contributions received for construction from acquisition costs of property, plant and equipment	2,645	3,107
Loss on disaster	115	2,647
Other	1,163	2,028
Total extraordinary losses	3,924	7,783
Income before income taxes	60,967	75,629
Income taxes- Current	23,482	22,510
Income taxes- Deferred	217	(1,285)
Total income taxes	23,699	21,225
Income before minority interests	37,267	54,404
Minority interests in income (loss)	404	(18)
Net income	36,862	54,423

### **Consolidated Statements of Comprehensive Income**

Six months ended September 30

	Millions	s of yen
	2013	2014
Income before minority interests	37,267	54,404
Other comprehensive income		
Valuation difference on available-for-sale securities	1,122	482
Deferred gains or losses on hedges	(71)	(588)
Remeasurements of defined benefit plans, net of tax	—	1,482
Share of other comprehensive income of associates accounted for using equity method	58	(184)
Total of other comprehensive income	1,110 1,15	
Comprehensive income	38,377 55,59	
Comprehensive income attributable to:		
Comprehensive income attributable to owners of the parent	37,948	55,554
Comprehensive income attributable to minority interests	429	41

### **Business Segment Information**

Six months ended September 30

		Billions of yen		
		2013	2014	Change from the same period of the previous year
Transportation	Operating revenues	422.3	429.3	6.9
Transportation	Operating income	57.1	63.1	5.9
Retail	Operating revenues	116.8	111.3	(5.5)
Retail	Operating income	2.0	1.9	(0.0)
Real Estate	Operating revenues	42.8	42.9	0.1
Real Estate	Operating income	12.2	14.0	1.8
	Operating revenues	60.2	68.0	7.8
Other Businesses	Operating income	2.5	2.2	(0.2)

Note: Revenues by each segment are from third parties.

# (3) Consolidated Statements of Cash Flows

Six months ended September 30

	Millions of yen		
	2013	2014	
Cash flows from operating activities			
Income before income taxes and minority interests	60,967	75,629	
Depreciation and amortization	75,009	72,245	
Loss on deduction of contributions received for construction from acquisition costs of property, plant and equipment	2,645	3,107	
Loss on disposal of property, plant and equipment	1,049	1,458	
Increase (decrease) in net defined benefit liability	_	(5,171)	
Increase (decrease) in provision for retirement benefits	891	—	
Increase (decrease) in allowance for doubtful accounts	(123)	(111)	
Increase (decrease) in provision for bonuses	(146)	(634)	
Interest and dividend income	(308)	(512)	
Interest expenses	14,186	13,092	
Equity in earnings of affiliates	(294)	(1,815)	
Proceeds from contribution for construction	(2,711)	(3,203)	
Gain on bargain purchase	_	(6,403)	
Decrease (increase) in notes and accounts receivable-trade	18,641	35,207	
Decrease (increase) in inventories	(13,366)	(23,039)	
Increase (decrease) in notes and accounts payable-trade	(30,778)	(51,083)	
Increase (decrease) in accrued consumption taxes	(3,445)	7,022	
Other	(10,729)	(13,388)	
Subtotal	111,487	102,400	
Interest and dividends income received	309	515	
Interest paid	(14,240)	(13,155)	
Income taxes paid	(27,869)	(27,970)	
Net cash provided by operating activities	69,686	61,789	
Cash flows from investing activities			
Payments for time deposits with a maturity of more than three months	(81)	(80)	
Proceeds for time deposits with a maturity of more than three months	80	81	
Purchases of property, plant and equipment	(70,175)	(93,798)	
Proceeds from sales of property, plant and equipment	205	867	
Contributions received for constructions	10,820	16,120	
Purchase of investment securities	(653)	(905)	
Payments on long-term loans receivable	(283)	(136)	
Collections of long-term loans receivable	342	89	
Other	(543)	(212)	
Net cash used in investing activities	(60,288)	(77,974)	

(continued on page 16)

	Millions	of yen
	2013	2014
Cash flows from financing activities		
Change in short-term loans	1,860	1,210
Proceeds from long-term loans	15,000	5,000
Repayment of long-term debt	(4,378)	(3,734)
Proceeds from issuance of bonds	10,000	10,000
Repayment of long-term payables for acquisition of railway properties	(16,267)	(16,016)
Purchase of treasury stock	(0)	—
Cash dividends paid to the Company's shareholders	(10,648)	(11,624)
Cash dividends paid to minority shareholders of consolidated subsidiaries	(115)	(143)
Other	(8,670)	5,178
Net cash used in financing activities	(13,220)	(10,131)
Change in cash and cash equivalents, net	(3,823)	(26,316)
Cash and cash equivalents at the beginning of the period	48,390	72,956
Cash and cash equivalents at the end of the period	44,567	46,639

### (4) Other

### (Material subsequent events)

**Business Combination through Acquisition** 

DAITETSU KOGYO CO., LTD., an equity-method affiliate in the previous fiscal year, acquired treasury stock, and reduced the total number of voting rights. As a result, the proportion of JR-West's voting rights in the company increased, and it became a subsidiary on April 24, 2014.

- 1. Overview of the Business Combination
  - (1) Name of the acquired company DAITETSU KOGYO CO., LTD.
  - (2) Description of business of the acquired company

Contracting for construction and track work; contracting for surveying, design, and supervision

(3) Main reasons for the business combination

To enhance the safety and quality of the company's construction work

(4) Date of the business combination

April 24, 2014

(5) Legal form of the business combination

Acquisition of treasury stock through an equity-method affiliate

(6) Name of the company after the combination

The company name was unchanged after the combination.

(7) Proportion of voting rights

Prior to the acquisition: 37.90%

After the acquisition: 51.63%

(8) Basis for the determination of the acquiring company

JR-West holds a majority of voting rights in the acquired company, so is the acquiring company.

- Period in which the earnings of the acquired company will be included in the quarterly consolidated income statement for the quarterly consolidated cumulative period April 1, 2014, to September 30, 2014
- 3. Acquisition cost of the acquired company

The acquisition cost of the acquired company is ¥14,234 million.

- 4. Amount of negative goodwill generated and cause of generation
  - (1) Amount of negative goodwill generated

¥5,195 million

(2) Cause of generation

Because the market value of net assets at the time of the combination exceeded the acquisition cost of the acquired company, the difference was recognized as negative goodwill.

### 5. Other

As DAITETSU KOGYO CO., LTD. became a consolidated subsidiary, the subject company's consolidated subsidiary noted below also became a consolidated subsidiary of JR-West on the same date.

(1) Name of company

JR WEST BUILT CO., LTD.

(2) Description of business of the company

Design, execution, and supervision for construction and civil engineering works, and consulting

(3) Name of the company after the combination

The company name was unchanged after the combination.

# **Reference Materials**

# **1. NON-CONSOLIDATED BALANCE SHEETS**

	March 31, 2014	September 30, 2014	Change
	Billions of yen	Billions of yen	Billions of yen
ASSETS			
Current assets:			
Total current assets	207.7	165.7	(42.0)
Fixed assets:			
Fixed assets for railway operations	1,773.4	1,738.7	(34.6)
Construction in progress	72.9	105.5	32.6
Investments and other assets	338.4	365.0	26.5
Total fixed assets	2,184.8	2,209.3	24.5
Total assets	2,392.6	2,375.0	(17.5)

	March 31, 2014	September 30, 2014	Change
	Billions of yen	Billions of yen	Billions of yen
LIABILITIES AND NET ASSETS			
Current liabilities:			
Current portion of long-term debt	81.7	80.5	(1.2)
Accounts payable	462.9	417.6	(45.3)
Total current liabilities	544.7	498.1	(46.5)
Fixed liabilities:			
Bonds and long-term debt	890.5	888.0	(2.5)
Accrued retirement benefits	295.0	341.3	46.3
Other long-term liabilities	22.8	13.7	(9.1)
Total fixed liabilities	1,208.4	1,243.0	34.6
Total liabilities	1,753.1	1,741.2	(11.9)
Total shareholders' equity:			
Common stock	100.0	100.0	_
Capital surplus	55.0	55.0	_
Retained earnings	481.6	475.7	(5.9)
Treasury stock, at cost	(0.0)	(0.0)	_
Total shareholders' equity	636.6	630.7	(5.9)
Valuation and translation adjustments	2.8	3.1	0.2
Total net assets	639.4	633.8	(5.6)
Total liabilities and net assets	2,392.6	2,375.0	(17.5)

### 2. NON-CONSOLIDATED STATEMENTS OF INCOME

		hs ended nber 30	Change from period of the		Forecasts for year ending March 31, 2015	
	2013	2014	period		Change	
	Billions of yen	Billions of yen	Billions of yen	%	Billions	of yen
Operating revenues:						
Transportation	388.6	394.8	6.2	1.6	788.0	6.5
Transportation incidentals	9.5	9.2	(0.2)	(2.5)	18.7	—
Other operations	11.5	11.7	0.2	1.8	23.4	—
Miscellaneous	23.8	24.7	0.9	3.9	50.9	_
	433.5	440.7	7.1	1.6	881.0	6.5
Operating expenses:						
Personnel costs	117.2	116.9	(0.2)	(0.2)	233.0	—
Non personnel costs:						
Energy costs	21.4	22.7	1.2	5.9	46.5	—
Maintenance costs	59.9	62.0	2.1	3.5	146.5	—
Miscellaneous costs	79.9	81.5	1.5	1.9	176.0	_
	161.3	166.2	4.9	3.1	369.0	_
Rental payments, etc	11.8	9.2	(2.6)	(22.5)	18.5	_
Taxes	17.9	17.8	(0.0)	(0.2)	32.0	_
Depreciation	62.8	61.1	(1.6)	(2.6)	127.0	—
	371.2	371.5	0.3	0.1	779.5	_
Operating income Non-operating revenues and expenses, net:	62.3	69.1	6.8	11.0	101.5	6.5
Non-operating revenues	1.5	1.5	(0.0)			—
Non-operating expenses	14.2	13.1	(1.0)			_
	(12.6)	(11.6)	1.0	(8.5)	(20.0)	_
Recurring profit	49.6	57.5	7.9	15.9	81.5	6.5
Extraordinary profit and loss, net:						
Extraordinary profit	3.0	3.7	0.7		—	—
Extraordinary loss	3.3	6.4	3.0		—	
	(0.3)	(2.7)	(2.3)		(8.5)	
Income before income taxes	49.3	54.8	5.5	11.2	73.0	6.5
Income taxes	18.8	15.7	(3.0)	(16.2)	23.0	(0.5)
Net income	30.4	39.0	8.5	28.2	50.0	7.0

# Passenger-Kilometers and Transportation Revenues

		Millions of Passenger-Kilometers				Billions of yen			
		Passenger-Kilometers			Transportation Revenues			s	
			hs ended nber 30	Chan	ge		hs ended nber 30	Char	nge
		2013	2014	Amount	%	2013	2014	Amount	%
Sar	nyo Shinkansen								
	Commuter Passes	380	371	(8)	(2.4)	4.6	4.6	0.0	0.0
	Non-Commuter Passes	8,341	8,513	172	2.1	176.4	179.9	3.4	2.0
	Total	8,722	8,885	163	1.9	181.1	184.6	3.4	1.9
Cor	nventional Lines								
	Commuter Passes	11,760	11,551	(208)	(1.8)	71.6	72.4	0.7	1.0
	Non-Commuter Passes	7,458	7,590	131	1.8	135.8	137.8	2.0	1.5
	Total	19,219	19,142	(77)	(0.4)	207.4	210.2	2.7	1.3
	Kansai Urban Area								
	Commuter Passes	9,487	9,360	(127)	(1.3)	57.8	58.4	0.6	1.1
	Non-Commuter Passes	5,077	5,159	81	1.6	88.1	89.6	1.4	1.6
	Total	14,565	14,519	(46)	(0.3)	146.0	148.0	2.0	1.4
	Other Lines								
	Commuter Passes	2,272	2,191	(81)	(3.6)	13.8	13.9	0.1	0.7
	Non-Commuter Passes	2,380	2,431	50	2.1	47.6	48.2	0.6	1.3
	Total	4,653	4,622	(31)	(0.7)	61.4	62.1	0.7	1.2
Tota	al								
	Commuter Passes	12,141	11,923	(217)	(1.8)	76.3	77.0	0.7	1.0
	Non-Commuter Passes	15,799	16,103	303	1.9	312.2	317.7	5.5	1.8
	Total	27,941	28,027	86	0.3	388.6	394.8	6.2	1.6

### **3. CAPITAL EXPENDITURES**

### **Consolidated Basis**

	Six months ended September 30		Change from the same period of the previous		Plan for fiscal	
	2013	2014	period		year ending March 31,	
	Billions of yen	Billions of yen	Billions of yen	%	2015	
Capital expenditures	50.3	78.4	28.1	55.9	—	
Capital expenditures, excluding contributions received for constructions	46.2	73.7	27.4	59.2	224.0	
Contributions received for constructions	4.0	4.7	0.7	17.6	_	

### **Non-Consolidated Basis**

	Six months ended September 30		Change from the same period of the previous		Plan for fiscal	
	2013	2014	period		year ending March 31,	
	Billions of yen	Billions of yen	Billions of yen	%	2015	
Capital expenditures	41.3	63.0	21.6	52.4	_	
Capital expenditures, excluding contributions received for constructions	37.3	58.3	20.9	56.2	188.0	
[Safety-related capital expenditures]	[24.0]	[22.4]	[(1.5)]	[(6.5)]	[90.0]	
Contributions received for constructions	4.0	4.7	0.7	17.6	_	

### Major Capital Expenditures

Capital investments included earthquake and tsunami countermeasures, new rolling stock (227 series commuter train), and expenditures related to the opening of the Hokuriku Shinkansen.

### 4. REVISION TO FORECASTS FOR THE FISCAL YEAR ENDING MARCH 31, 2015

	Six months ende	Change			
	2013	2014	Change		
	А	В	B-A	B/A	
	Billions of yen	Billions of yen	Billions of yen	%	
Consolidated-basis:	<1.48>	<1.48>			
Operating revenues	642.1	651.5	9.3	1.5	
Operating income	74.8	82.1	7.3	9.8	
Recurring profit	61.5	72.4	10.9	17.7	
	<1.21>	<1.39>			
Net income	36.8	54.4	17.5	47.6	
Non-consolidated-basis:					
Operating revenues	433.5	440.7	7.1	1.6	
Transportation	388.6	394.8	6.2	1.6	
Operating expenses	371.2	371.5	0.3	0.1	
Operating income	62.3	69.1	6.8	11.0	
Recurring profit	49.6	57.5	7.9	15.9	
Net income	30.4	39.0	8.5	28.2	

Note: Figures in brackets < > are the consolidated-to-parent ratio.

	Year ending March 31, 2015					
	Year ended March 31, 2014	Previous forecasts (July 30)	Current forecasts (Oct. 29)	Change		
	А	В	С	C-A	C/A	C-B
	Billions of yen	Billions of yen	Billions of yen	Billions of yen	%	Billions of yen
Consolidated-basis:	<1.52>	<1.51>	<1.51>			
Operating revenues	1,331.0	1,319.5	1,330.0	(1.0)	(0.1)	10.5
Operating income	134.5	117.5	124.0	(10.5)	(7.9)	6.5
Recurring profit	112.9	98.5	105.0	(7.9)	(7.0)	6.5
	<1.35>	<1.36>	<1.31>			
Net income	65.6	58.5	65.5	(0.1)	(0.2)	7.0
Non-consolidated-basis:						
Operating revenues	873.6	874.5	881.0	7.3	0.8	6.5
Transportation	780.6	781.5	788.0	7.3	0.9	6.5
Operating expenses	771.8	779.5	779.5	7.6	1.0	_
Operating income	101.7	95.0	101.5	(0.2)	(0.3)	6.5
Recurring profit	79.9	75.0	81.5	1.5	1.9	6.5
Net income	48.6	43.0	50.0	1.3	2.7	7.0

Note: Figures in brackets < > are the consolidated-to-parent ratio.

		Year ended	Year ending March 31, 2015				
		March 31, 2014	Previous forecasts (July 30)	Current forecasts (Oct. 29)	Change		
		А	В	С	C-A	C/A	C-B
		Billions of yen	Billions of yen	Billions of yen	Billions of yen	%	Billions of yen
Transportation Operating Operating Operating income	851.3	852.8	859.3	7.9	0.9	6.5	
		91.0	83.8	90.3	(0.7)	(0.8)	6.5
Retail Business	Operating revenues	240.1	214.3	214.3	(25.8)	(10.8)	—
	Operating income	4.4	1.0	1.0	(3.4)	(77.4)	—
Real Estate Business	Operating revenues	102.2	89.2	89.2	(13.0)	(12.8)	—
	Operating income	27.7	23.7	23.7	(4.0)	(14.7)	—
Other Businesses	Operating revenues	137.1	163.2	167.2	30.0	21.9	4.0
	Operating income	11.8	9.5	9.5	(2.3)	(19.9)	_

Note: Revenues by each segment are from third parties.

### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

- This report contains forward-looking statements that are based on JR-West's current expectations, assumptions, estimates and projections about its business, industry, and capital markets around the world.
- These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as "may", "will", "expect", "anticipate", "plan" or similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of JR-West's financial condition, or state other forward-looking information.
- Known or unknown risks, uncertainties and other factors could cause the actual results to differ materially from those contained in any forward-looking statements. JR-West cannot promise that the expectations expressed in these forward-looking statements will turn out to be correct. JR-West's actual results could be materially different from and worse than expectations.
- Important risks and factors that could cause actual results to be materially different from expectations include, but are not limited to:
  - expenses, liability, loss of revenue or adverse publicity associated with property or casualty losses;
  - · economic downturn, deflation and population decreases;
  - · adverse changes in laws, regulations and government policies in Japan;
  - service improvements, price reductions and other strategies undertaken by competitors such as passenger railway and airlines companies;
  - · infectious disease outbreak and epidemic;
  - · earthquake and other natural disaster risks; and
  - · failure of computer telecommunications systems disrupting railway or other operations
- All forward-looking statements in this release are made as of October 2014 based on information available to JR-West as of October 2014 and JR-West does not undertake to update or revise any of its forward-looking statements or reflect future events or circumstances.
- Compensation for damages caused by the accident on Fukuchiyama Line happened on April 25, 2005 is NOT considered in this report.