West Japan Railway Company Flash Report (Consolidated Basis)

Results for the first quarter ended June 30, 2003

FORWARD-LOOKING STATEMENTS

Statements made in this release with respect to JR-West's current plans, strategies, projected results, targets and beliefs, including any forecasts or projections, and other statements that are not historical facts are forward-looking statements about the future performance of JR-West that are based on management assumptions expectations, estimates and beliefs in light of information currently available to it, Such forward-looking statements are subject to various risks and uncertainties that could cause actual results to be different, possibly materially, from the results anticipated in the statements. Potential risks and uncertainties include, without limitation, changes in the general economic conditions and business environment, consumer spending trends, competitive conditions with companies other than JR-West and its affiliates, and laws and regulations.

The contents of this document are, to the best of our knowledge, current and accurate as of August 8, 2003. However, the passage of time may have rendered the information in this document stale. We will not review this document after its posting on August 8, 2003 to determine whether it remains accurate, and the information in this document may be superseded by subsequent announcements. We disclaim any responsibility to updated, revise or correct this document, whether as a result of new information, future events or otherwise.

FLASH REPORT (CONSOLIDATED BASIS)

Company name: West Japan Railway Company

Stock listings: Tokyo Stock Exchange, Osaka Securities Exchange, Nagoya and Fukuoka Stock Exchanges

Code number: 9021

URL: http://www.westjr.co.jp

Address of headquarters: 4-24, Shibata 2-chome, Kita-ku, Osaka 530-8341, Japan

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1. Items related to the preparation of this summary of quarterly results

(1) There were no changes in accounting methods.

(2) Changes in consolidated financial conditions

Consolidated subsidiaries: 66

Non-consolidated subsidiaries accounted for by equity method: 0

Affiliated companies accounted for by equity method: 4

Number of consolidated subsidiaries added: 2

Number of consolidated subsidiaries removed: 0

Number of equity method affiliated companies added: 0

Number of equity method affiliated companies removed: 0

2. Results for the first quarter of fiscal 2004 (from April 1, 2003 to June 30, 2003)

(1) Operating results

(Figures less than ¥1 million have been omitted)

	Operating revenues		Operating income		Recurring profit	
	(% change from the same		(% change from the same quarter		(% change from the same quarte	
	quarter of the previous year)		of the previous year)		of the previous year)	
	Millions of yen		Millions of yen		Millions of yen	
First quarter of FY2004	285,666	(-)	25,606	(-)	15,106	(-)
First quarter of FY2003	-	(-)	-	(-)	-	(-)
(Reference) Year ended March 31, 2003	1,165,571		122,636		78,739	

	Net income (% change from the same quarter of the previous year)		Net income per share	Net income per share after dilution
	Millions of yen		Yen	Yen
First quarter of FY2004	9,496	(-)	4,750.59	-
First quarter of FY2003	- (-)		-	-
(Reference) Year ended March 31, 2003	41,644		20,740.12	-

(2) Financial Position

	Total assets	Total shareholders' equity	Shareholders' equity ratio	Shareholders' equity per share
	Millions of yen	Millions of yen	%	Yen
First quarter of FY2004	2,389,086	447,205	18.7	223,701.64
(as of June 30, 2003)				
First quarter of FY2003	-	-	-	-
(as of June 30, 2002)				
(Reference) FY2003 (as of March 31, 2003)	2,432,713	440,556	18.1	220,284.84

(3) Cash flows

	Operating activities	Investing activities	Financing activities	Cash at the end of the first quarter
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
First quarter of FY2004	-26,703	-34,833	28,093	56,600
First quarter of FY2003	-	-	-	-
(Reference)	130,222	-63,392	-71,543	89,310
FY 2003 (as of March 31, 2003)	,		,	22,213

3. Forecasts for fiscal 2004 (from April 1, 2003 to March 31, 2004)

	Operating revenues	Recurring profit	Net income	Net income per share	
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	
Interim period (from April 1,	596,400	40.900	23,300		
2003 to September 30, 2003)	590,400	40,900	23,300	_	
Fiscal year	1,213,600	84,800	49,800	24,819.65	

(Reference)

Forecasts for fiscal 2004 on a non-consolidated basis (from April 1, 2003 to March 31, 2004)

	Operating revenues	Recurring profit	Net income	Net income per share
	Millions of yen	Millions of yen	Millions of yen	Yen
Interim period (from April 1,	419,800	35,600	20,900	
2003 to September 30, 2003)	419,600	33,000	20,900	-
Fiscal year	837,400	65,800	41,600	20,750.50

^{*} See cautionary statement regarding Forward-Looking Statements on the front page of this report with respect to some risks and uncertainties that may cause actual results of differ from these forecasts.

(1) Performance Highlights
 Consolidated results for the first quarter of fiscal 2004
 Operating revenues ¥285.6 billion
 Operating income ¥25.6 billion
 Recurring profit ¥15.1 billion
 Net income ¥9.4 billion

Two subsidiaries, JR West Japan Transportation Service Co., Ltd. and Hakushin Sharyo Industries Co., Ltd., are added as consolidated subsidiaries. Also the statements of income of Nippon Travel Agency Co., Ltd., were added to the scope of consolidated accounting for the first time.

1. Results by Business Segment

1) Transportation Operations

JR-West has added extra 700 Series trains to its Sanyo Shinkansen Line to bolster its competitive strength. As for conventional lines, JR-West invested in new rolling stock for the Kobe and Takarazuka lines in the Kyoto-Osaka-Kobe metropolitan network (Urban Network). In its intercity transportation services, JR-West worked to increase convenience and boost comfort by replacing *Shirasagi* Limited Express trains with new model rolling stock.

As for sales and marketing, JR-West conducted its proactive sales expansion initiatives to increase demand for domestic travel, including the launch of the *"Tale of the Strait" Kanmon* Campaign since last year.

Regarding JR-West's bus operations, although regular and chartered buses showed lackluster performance, JR-West has improved customer convenience by enhancing new highway bus services such as the Keihin Kibi Dream and Sanyo Highway Afternoon Limited Express Hakata lines.

As a result, operating revenues and operating income for the Transportation Operations segment amounted to ¥201.5 billion and ¥21.5 billion, respectively.

2) Sales of Goods and Food Services

Renovations continue at *JR Kyoto Isetan* department store, which has enjoyed continuous popularity since its opening, and other projects have been implemented to expand business activities in stations and surrounding areas, including the opening of the shopping floor in Komatsu Station and *Daily· In mini-convenience* stores in Osaka and Kakogawa stations.

As a result, operating revenues and operating income for the Sales of Goods and Food Services segment totaled ¥55.1 billion and ¥1.1 billion, respectively.

3) Real Estate

JR-West continued to develop its real estate business in and around stations. For example JR-West started to sell condominiums at the *States Gran Koshienguchi Matsunamich*o, as well as expanding and reopening *The Cube*, JR-West's shopping center below Kyoto Station, and opening a small-sized station building at Amagasaki Station.

As a result, operating revenues and operating income for the Real Estate Business segment came to ¥16.8 billion and ¥4.0 billion, respectively.

4) Other Businesses

In JR-West's hotel operations, the *Hotel Granvia Osaka* reopened its lobby, which was renovated as part of its effort to attract more customers. In JR-West's tourism business, the reorganization of its branch office network was implemented in order to promote sales by meeting the needs of customers.

In tourism and construction businesses, operating revenues tends to be concentrated in the latter half of the year due to its seasonality.

As a result, operating revenues and operating loss for the Other Business segment amounted to ¥51.5 billion and ¥1.1 billion, respectively.

2. Forecasts for fiscal 2004

There has been no change to the forecasts of consolidated results for fiscal 2004 announced on May 9, 2003, because performance for the current consolidated fiscal year has currently been in line with original expectations.

There are likewise no changes to the forecasts for non-consolidated businesses.

3. Financial Position

(1) Cash flows from operating activities

Although income before income taxes for this first quarter was ¥15.2 billion, there was a cash outflow from operating activities of ¥26.7 billion due to payments of corporate taxes and bonuses.

(2) Cash flows from investing activities

Cash flows used in investing activities amounted to ¥34.8 billion as a result of the measures to ensure safe and stable transportation, and the capital expenditures for the improvements in transport capabilities.

(3) Cash flows from financing activities

Despite the reduction in long-term debt and payments of dividends, fund procurement using commercial paper and other activities resulted in a positive cash flow of ¥28.0 billion from financing activities.

As a result of the foregoing, cash and cash equivalents at the end of the first quarter of fiscal 2004 declined by ¥32.7 billion, to ¥56.6 billion, compared with the end of fiscal 2003, despite the increase due to the addition of subsidiaries to the scope of consolidated accounting.

CONSOLIDATED BALANCE SHEETS

(Figures less than ¥1 million have been omitted)

		Millions of yen	
	First quarter of FY 2004	FYI2003	Observa
	(as of June 30, 2003)	(as of March 31, 2003)	Change
ASSETS			
Current assets:			
Cash	57,416	90,016	-32,600
Accounts receivable	30,184	35,025	-4,840
Deferred tax assets	14,028	20,153	-6,124
Other current assets	73,816	68,879	4,936
Total current assets	175,446	214,075	-38,629
Fixed assets:			
Property, plant and equipment	2,065,983	2,075,917	-9,934
Investments and other assets:	147,625	142,681	4,944
Investment securities	58,395	55,858	2,537
Deferred tax assets	64,306	61,394	2,912
Other investments and assets	24,924	25,429	-505
Total fixed assets	2,213,609	2,218,599	-4,989
Deferred assets	30	39	-8
Total assets	2,389,086	2,432,713	-43,627

		Millions of yen	
	First quarter of FY 2004	FYI2003	Change
	(as of June 30, 2003)	(as of March 31, 2003)	Change
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Current portion of long-term debt	104,848	91,416	13,432
Accounts payable	44,291	90,040	-45,748
Other current liabilities	337,418	336,500	918
Total current liabilities	486,558	517,956	-31,398
Long-term liabilities:			
Bonds and long-term debt	1,090,752	1,109,299	-18,547
Retirement allowances for employees	180,677	181,763	-1,085
Other long-term liabilities	162,146	161,807	339
Total long-term liabilities	1,433,576	1,452,869	-19,293
Total liabilities	1,920,135	1,970,826	-50,691
Minority interest	21,746	21,330	415
Shareholders' equity			
Capital stock	100,000	100,000	-
Capital surplus	55,000	55,000	-
Consolidated retained earnings	286,935	281,695	5,240
Evaluation differences on other securities	5,596	4,188	1,408
Treasury stock	-327	-327	-
Total shareholders' equity	447,205	440,556	6,648
Total liabilities, minority interest,	2 200 006	2 422 742	_//2 627
and shareholders' equity	2,389,086	2,432,713	-43,627

CONSOLIDATED STATEMENTS OF INCOME

(Figures less than ¥1 million have been omitted)

	Millions of	yen
	First quarter of FY 2004	(Reference) FY 2003
Operating revenues	285,666	1,165,571
Operating expenses	260,059	1,042,935
Operating income	25,606	122,636
Nonoperating revenues	1,291	6,368
Nonoperating expenses	11,791	50,264
Recurring profit	15,106	78,739
Extraordinary profits	14,487	44,534
Extraordinary losses	14,370	45,652
Income before income taxes	15,224	77,622
Corporation, inhabitants and enterprise taxes	5,822	34,519
Minority interests in earnings		
of consolidated subsidiaries	-	1,458
Minority interests in loss of consolidated subsidiaries	95	-
Net income	9,496	41,644

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Figures less than ¥1 million have been omitted)

	Millions of	yen
	First quarter	(Reference)
	of FY 2004	FY 2003
I. Cash flows from operating activities		
Net cash provided by operating activities	-26,703	130,222
II. Cash flows from investing activities		
Purchases of property, plant and equipment	-45,689	-137,715
Other	10,856	74,323
Net cash used in investing activities	-34,833	-63,392
III. Cash flows from financing activities		
Change in long-term borrowings, net	-5,114	-57,245
Other	33,208	-14,297
Net cash used in financing activities	28,093	-71,543
IV. Change in cash and cash equivalents, net	-33,443	-4,713
V. Cash and cash equivalents at beginning of the period	89,310	94,023
VI. Change in cash and cash equivalents		
accompanying consolidation of additional	732	-
subsidiaries		
VII. Cash and cash equivalents	56 600	90.240
at the end of the period	56,600	89,310

SEGMENT INFORMATION

1. Information by business segment

First guarter of fiscal 2004 (from April 1, 2003 to June 30, 2003)

1 113t quarter of 1130at 2004 (1101117)pril 1, 2000 to durine 30, 2000)							
		Millions of yen					
		Sales of				Eliminations	
	Transportation	goods and	Real estate	Other	Total	and	Consolidated
	Transportation	food services		Other	rotai	intergroup	Consolidated
Operating revenues	201,543	55,123	16,851	51,535	325,054	-39,387	285,666
Operating expenses	180,000	54,002	12,845	52,731	299,579	-39,519	260,059
Operating income	21,542	1,121	4,005	-1,195	25,474	131	25,606

(Reference) Fiscal 2003 (from April 1, 2002 to March 31, 2003)

(Net of the 6) 1 (300) (1011) 7(5) 11 1, 2002 (3 (March 31, 2003)							
		Millions of yen					
		Sales of				Eliminations	
	Transportation	goods and	Real estate	Other	Total	and	Consolidated
	Transportation	food services		Other	Total	intergroup	Consolidated
Operating revenues	847,160	227,574	68,270	191,000	1,334,006	-168,434	1,165,571
Operating expenses	753,895	223,239	52,149	181,516	1,210,801	-167,865	1,042,935
Operating income	93,265	4,335	16,120	9,483	123,205	-569	122,636

Reference Materials

Since quarterly reports have not been required before, the figures for the first quarter of fiscal 2003 were calculated retrospectively after the first quarter of fiscal 2004. These figures, as well as changes between the first quarters of fiscal 2003 and 2004, are included herein only for reference.

CONSOLIDATED STATEMENTS OF INCOME (Reference)

	Billions of yen		
	First quarter of FY 2004	First quarter of FY 2003	Change from the same period of the previous year
Operating revenues	<1.41>	<1.35>	
Operating revenues	285.6	281.9	3.7
Operating expenses	260.0	247.8	12.2
Operating income	25.6	34.1	-8.5
Nonoperating revenues	-10.4	-12.2	1.7
Recurring profit	15.1	21.9	-6.8
Extraordinary profit	0.1	0.7	-0.6
Income before income taxes	15.2	22.6	-7.4
Income taxes	5.8	9.8	-3.9
Minority interests in consolidated	-0	0.4	-0.5
subsidiaries	<1.07>	<11.6>	
Net income	9.4	12.4	-2.9

Note: Figures in parenthesis are the consolidated-to-parent ratio

SEGMENT INFORMATION (Reference)

	Billions of yen		
	First quarter of FY 2004	First quarter of FY 2003	Change from the same period of the previous year
Transportation			
Operating revenues	201.5	207.6	-6.0
Operating income	21.5	27.0	-5.4
Sales of goods and food services			
Operating revenues	55.1	54.5	0.5
Operating income	1.1	1.1	-0
Real estate			
Operating revenues	16.8	16.7	0
Operating income	4.0	3.9	0
Other			
Operating revenues	51.5	36.8	14.7
Operating income	-1.1	1.9	-3.1

CONSOLIDATED BALANCE SHEETS (Reference)

	Billions of yen			
	First quarter of FY 2004	FY2003	Change	
	(as of June 30, 2003)	(as of March 31, 2003)	Change	
ASSETS				
Current assets:				
Total current assets	175.4	214.0	-38.6	
Fixed assets:				
Property, plant and equipment	1,995.3	1,989.8	5.5	
Construction in progress	70.6	86.0	-15.4	
Investments and advances	147.6	142.6	4.9	
Total fixed assets	2,213.6	2,218.5	-4.9	
Total assets	2,389.0	2,432.7	-43.6	

	Billions of yen		
	First quarter of FY 2004	FY2003	
	(as of June 30, 2003)	(as of March 31, 2003)	Change
LIABILITIES AND			
SHAREHOLDERS' EQUITY			
Current liabilities:			
Current portion of			
long-term debt	104.8	91.4	13.4
Accounts payable	381.7	426.5	-44.8
Total current liabilities	486.5	517.9	-31.3
rotal carrott habilities	100.0	017.0	01.0
Long-term liabilities:			
Bonds and Long-term debt	1,090.7	1,109.2	-18.5
Retirement allowances for employees	180.6	181.7	-1.0
Deposits received	162.1	161.8	0.3
Total long-term liabilities	1,433.5	1,452.8	-19.2
Total liabilities	1,920.1	1,970.8	-50.6
Minority interests			
in consolidated subsidiaries	21.7	21.3	0.4
Capital stock	100.0	100.0	-
Capital surplus	55.0	55.0	-
Capital reserve	286.9	281.6	5.2
Evaluation differences	5.5	4.1	1.4
on other securities	-0.3	-0.3	-
Treasury stock	-0.5	-0.3	
Total shareholders' equity	447.2	440.5	6.6
Total liabilities and	2,389.0	2,432.7	-43.6
shareholders' equity	2,303.0	2,432.7	-43.0

CONSOLIDATED STATEMENTS OF CASH FLOWS (Reference)

	Billions of yen		
	First quarter of FY 2004	First quarter of FY 2003	Change from the same period of the previous year
I. Cash flows from operating activities			
Income before income taxes adjustments	15.2	22.6	-7.4
Depreciation and amortization	27.0	26.8	0.2
Decrease (Increase) in allowance for			
retirement benefits	-1.1	-2.5	-1.4
Decrease in allowance for bonuses	-19.5	-19.8	0.3
Income taxes refunded	-23.5	-29.5	6.0
Other	-24.8	-19.7	-5.0
Net cash provided by operating			
Activities (A)	-26.7	-22.2	-4.4
II. Cash flows from investing activities			
Purchases of property, plant and			
equipment	-45.6	-31.2	-14.4
Other (B)	10.8	11.2	03
Net cash used in investing activities	-34.8	-20.0	-14.8
Free cash flow (C= A+B)	-61.5	-42.2	-19.2
III. Cash flows from financing activities			
Change in long-term borrowings, net	-5.1	-4.9	-0.1
Increase in long-term debt	32.7	-	32.7
Repayment of long-term debt	-37.8	-4.9	-32.8
Cash dividends	-4.8	-4.6	-0.2
Other	38.0	12.4	25.6
Net cash used in financing			
activities (D)	28.0	2.8	25.2
Total	-33.4	-39.4	5.9
Change in cash and cash equivalents accompanying consolidation of additional subsidiaries (E)	0.7		
` '	0.7	-	-
Change in cash and cash equivalents, net (F= C+D+E)	-32.7	-39.4	6.7

NON-CONSOLIDATED STATEMENTS OF INCOME (Reference)

		Billions of yen		
	First quarter of EV 2004	First quarter of FY 2004 First quarter of FY 2003		
	Thist quarter of 1 1 2004	That quarter of 1 1 2003	period of the previous yea	
Operating revenues:				
Transportation	180.3	186.1	-5.7	
Transportation incidentals	5.7	5.7	0	
Other operations	4.6	4.6	0	
Travel Business	0.3	0.4	-0	
Miscellaneous	11.1	11.2	-0	
Miscellarieous	202.2	208.1	-5.8	
Operating expenses:				
Personnel costs	73.7	76.0	-2.	
Non personnel costs	59.3	57.7	1.	
Rental payments for				
JRCPC. etc	7.8	7.9	-	
Taxes	14.6	14.3	0.	
Depreciation	22.3	22.7	-0.	
	178.0	178.8	-0.	
Operating income:	24.1	29.2	-5.	
Non operating loss:				
Non operating revenues	0.5	0.4	0.	
Non operating expenses	11.0	11.6	-0.	
	-10.5	-11.2	0.	
Recurring profit:	13.6	18.0	-4.	
Extraordinary income:				
Extraordinary profit	14.2	1.3	12.	
Extraordinary loss	13.9	0.9	12.	
	0.3	0.3	-	
Income before income taxes	14.0	18.4	-4.	
Income taxes	5.1	7.7	-2.	
Net income	8.8	10.6	-1.	

NON-CONSOLIDATED BALANCE SHEETS (Reference)

	Billions of yen		
	First quarter of FY 2004	FYI2003	Change
	(as of June 30, 2003)	(as of March 31, 2003)	Change
ASSETS			
Current assets:			
Total current assets	83.2	102.1	-18.8
Fixed assets:			
Fixed assets for railway operations	1,720.7	1,715.6	5.0
Construction in progress	70.5	85.1	-14.6
Investments and other assets	219.6	213.9	5.7
Total fixed assets	2,010.9	2,014.7	-3.8
Total assets	2,094.1	2,116.8	-22.7

	First quarter of FY 2004	FYI2003	Change
	(as of June 30, 2003)	(as of March 31, 2003)	Change
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Current portion of long-term debt	94.7	81.6	13.1
Accounts payable	347.8	372.5	-24.6
Total current liabilities	442.6	454.1	-11.5
Total long-term liabilities:			
Bonds and long-term debt	1,017.8	1,034.5	-16.7
Retirement allowances for employees	164.7	165.5	-0.8
Long-term payables for leased			
railway facility	53.1	51.8	1.3
Total long-term liabilities	1,235.7	1,251.9	-16.2
Total liabilities	1,678.3	1,706.1	-27.7
Capital stock	100	100	-
Capital surplus	55.0	55.0	-
Retained earnings:			
Earned reserves	11.3	11.3	-
Contributions for construction			
deducted from acquisition costs			
of property, plant and equipment	3.4	2.8	0.6
Other reserves	190.0	170.0	20.0
Unappropriated income for current year	52.5	69.3	-16.8
(Net income)	(8.8)	(33.4)	(-24.6)
Total retained earnings	257.2	253.5	3.7
Evaluation differences on other securities	3.5	2.2	1.2
Total shareholders' equity	415.7	410.7	5.0
Total liabilities and shareholders' equity	2,094.1	2,116.8	-22.7