Management Indicators

Fiscal years ended March 31

CORPORATE OPERATING OVERVIEW ENVIRONMENT

BUSINESS

DATA

OTHER

Please refer to the attached file (Excel) for data prior to the fiscal year ended March 31, 2015.

7.5

(21.1)

6.9

Consolidated	15	16	17	18 *10	19	20	21	22*11	23	24	25 *12
Operating income ratio (%)	10.4	12.5	12.2	12.8	12.9	10.7	(27.3)	(11.5)	6.0	11.0	10.5
Recurring income ratio (%)	9.0	11.2	11.2	11.8	12.0	9.8	(28.7)	(11.7)	5.3	10.2	9.7
Return on operating revenues (%)	4.9	5.9	6.3	7.4	6.7	5.9	(26.0)	(11.0)	6.3	6.0	6.7
Return on total assets (ROA) (%)*1	5.1	6.4	6.0	6.3	6.2	4.9	(7.3)	(3.3)	2.3	4.8	4.8
Return on equity (ROE) (%)*2	8.4	10.2	10.0	11.3	9.8	8.1	(23.7)	(12.4)	8.8	9.2	10.1
EBITDA (¥ billions)*3	289.3	338.1	339.1	356.1	361.3	332.2	(70.8)	42.9	243.6	343.0	349.5
Net interest-bearing debt / EBITDA*4	3.3	2.8	2.9	2.7	2.7	2.9	(19.2)	32.8	5.6	3.9	4.0
EBITDA margin (%)	21.4	23.3	23.5	23.7	23.6	22.0	(7.9)	4.2	17.5	21.0	20.5
Current ratio (%)	69.0	65.1	64.5	75.3	74.8	61.8	90.4	124.7	108.8	98.7	88.4
Equity ratio (%)	28.8	30.9	31.3	33.2	33.3	34.1	24.5	26.2	27.7	29.3	30.8
Debt-equity ratio (times)*5	1.3	1.1	1.1	1.0	1.0	0.9	1.8	1.8	1.6	1.4	1.3
Interest-coverage ratio (times)	5.4	7.5	7.9	9.2	9.9	8.3	(12.0)	(5.4)	4.1	9.0	9.3
Earnings (net income) per share (EPS) (¥)*12	172.29	221.77	235.76	285.36	266.66	233.44	(609.86)	(258.03)	181.63	202.63	240.08
EPS growth (%)	1.7	28.7	6.3	21.0	(6.6)	(12.5)	_	_	_	11.6	18.5
Book-value (net assets) per share (BPS) (¥)*6*12	2,069.33	2,267.15	2,428.75	2,636.71	2,806.32	2,923.64	2,230.37	1,986.58	2,122.57	2,268.88	2,458.45
Dividend per share (¥)*12	62.5	67.5	70	80	87.5	91.25	50	50	62.5	71	84.5
Payout ratio (%)	36.3	30.4	29.7	28.0	32.8	39.1	_	_	34.4	35.0	35.2
Total return ratio (%)*7	_	_	_	_	42.5	50.3	_	_	34.4	35.0	78.8
Dividend on equity (DOE) (%)*8	3.1	3.1	3.0	3.2	3.2	3.2	1.9	2.4	3.0	3.2	3.6
Rate of total distribution on net assets (%)*9	3.1	3.1	3.0	3.2	4.2	4.1	1.9	2.7	3.0	3.2	7.9
Consolidated/non-consolidated ratio (operating revenues) (times)	1.52	1.52	1.51	1.54	1.56	1.57	1.77	1.79	1.76	1.73	1.71
Consolidated/non-consolidated ratio (net income) (times)	1.41	1.40	1.29	1.37	1.27	1.21	_	_	1.49	1.51	1.42
Non-Consolidated	15	16	17	18	10	20	21	22	23	24	25
Operating income ratio (%)	12.6	14.4	14.2	14.8	19	12.4	(46.0)	(22.0)	4.9	12.2	12.4
Recurring income ratio (%)	10.3	14.4	12.4	13.2	13.9	11.1	(46.0)	(22.0)	3.5	11.5	10.9
Recurring income ratio (%)	10.3	12.2	12.4	13.2	13.9	11.1	(49.4)	(23.9)	3.5	11.5	10.9

Note: Figures in parentheses are negative values; Record high figures.

Return on operating revenues (%)

- *1 Return on total assets (ROA) = Operating income / [(Total assets at the end of the previous fiscal year + Total assets at the end of the fiscal year under review) / 2]
- *2 Return on equity (ROE) = Net income / [(Equity at the end of the previous fiscal year + Equity at the end of the fiscal year under review) / 2]
- *3 EBITDA = Operating income (after enterprise tax readjustment) + Depreciation expense + Amortization of goodwill
- *4 Net interest-bearing debt / EBITDA = (Interest-bearing debt Cash and deposits) / (Operating income (after enterprise tax readjustment) + Depreciation expense + Amortization of goodwill)

5.3

- *5 Debt-equity ratio = Long-term debt and payables / Total shareholders' equity
- *6 Book-value (net assets) per share (BPS) = Equity at the end of the fiscal year under review / Number of shares at the end of the fiscal year under review
- *7 Total return ratio = (Total dividends + Acquisitions of treasury stock) / Net income
- *8 Dividend on Equity (DOE) = Dividend per share / [(BPS at the end of the previous fiscal year + BPS at the end of the fiscal year under review) / 2]
- *9 Rate of total distribution on net assets = (Total dividends + Acquisitions of treasury stock) / [(Equity at the end of the previous fiscal year + Equity at the end of the fiscal year under review) / 2]
- *10 From the fiscal year ended March 31, 2018, accompanying partial amendments to Accounting Standard for Tax Effect Accounting, the method of offsetting deferred tax assets and deferred tax liabilities in the "Assets" and "Liabilities" sections has been changed.

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- *11 Effective from the fiscal year ended March 31, 2022, the company has adopted the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020), etc.
- *12 On April 1, 2024, the company conducted a 2-for-1 stock split. Earnings (net income) per share (EPS), book-value (net assets) per share (BPS), and dividends per share are calculated based on the number of shares after the stock split.

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