CORPORATE OVERVIEW OPERATING ENVIRONMENT

BUSINESS

DATA

OTHER

### Number of Members

Number of WESTER Members As of March 31			
	FY2024.3	FY2025.3	
	8.11 million people	10.29 million people	

Revenue Generated for the JR-West Group from Purchases That Include Point Rewards (Estimate)

FY2024.3	FY2025.3
143.0 billion yen	171.0 billion yen

#### Synergistic Effect (Estimate)

FY2024.3	FY2025.3
-	5.0 billion yen

#### **Increase in Synergy Unit Price**

FY2024.3	FY2025.3
_	+1,268 yen/person

# Payment

Number of Mobile ICOCA Users As a			As of March 3
	FY2024.3	FY2	025.3
	1.49 million people	2.89 milli	on people

#### Number of J-WEST Card Members As of March 31

FY2024.3	FY2025.3	
0.994 million people	1.026 million people	

### **Payment Amount of J-WEST Cards**

FY2024.3	FY2025.3
235.0 billion yen	256.0 billion yen

# Point Program

8.6 billion points

Point Sources			
FY2024.3	FY2025.3		

0.4	c h:I	l:	!	
8.6	b bil	lion	poin	its

#### Point Usage

FY2024.3	FY2025.3
6.7 billion points	6.3 billion points

# Арр

### Number of WESTER App Downloads As of March 31

FY2024.3	FY2025.3
2.50 million downloads	4.13 million downloads

# **WESTER Economic Sphere**

