

Please refer to the attached file (Excel) for data prior to the fiscal year ended March 31, 2013.



Consolidated	13	14	15	16	17	18 *11	19	20	21	22 *12	23
Operating income ratio (%)	10.0	10.1	10.4	12.5	12.2	12.8	12.9	10.7	(27.3)	(11.5)	6.0
Recurring profit ratio (%)	8.1	8.5	9.0	11.2	11.2	11.8	12.0	9.8	(28.7)	(11.7)	5.3
Return on operating revenues (%)	4.6	4.9	4.9	5.9	6.3	7.4	6.7	5.9	(26.0)	(11.0)	6.3
Return on total assets (ROA) (%)*1	4.9	5.1	5.1	6.4	6.0	6.3	6.2	4.9	(7.3)	(3.3)	2.3
Return on equity (ROE) (%)*2	8.3	8.6	8.4	10.2	10.0	11.3	9.8	8.1	(23.7)	(12.4)	8.8
EBITDA (¥ billions)*3	290.3	288.5	289.3	338.1	339.1	356.1	361.3	332.2	(70.8)	42.9	2,436
Net interest-bearing debt / EBITDA*4	3.3	3.3	3.3	2.8	2.9	2.7	2.7	2.9	(19.2)	32.8	5.6
EBITDA margin (%)	22.4	21.7	21.4	23.3	23.5	23.7	23.6	22.0	(7.9)	4.2	17.5
Current ratio (%)	47.7	55.3	69.0	65.1	64.5	75.3	74.8	61.8	90.4	124.7	108.8
Equity ratio (%)	28.5	29.2	28.8	30.9	31.3	33.2	33.3	34.1	24.5	26.2	27.7
Debt-equity ratio (times) *5	1.3	1.3	1.3	1.1	1.1	1.0	1.0	0.9	1.8	1.8	1.6
Interest-coverage ratio (times)	4.3	4.8	5.4	7.5	7.9	9.2	9.9	8.3	(12.0)	(5.4)	4.1
Earnings (net income) per share (EPS) (¥)	310.87	338.98	344.58	443.53	471.52	570.72	533.31	466.88	(1,219.71)	(516.06)	363.26
EPS growth (%)	104.1	9.0	1.7	28.7	6.3	21.0	(6.6)	(12.5)	—	—	—
Book-value (net assets) per share (BPS) (¥) *6	3,850.82	4,048.31	4,138.65	4,534.29	4,857.50	5,273.42	5,612.63	5,847.27	4,460.73	3,973.15	4,245.13
Dividend per share (¥)*7	110	115	125	135	140	160	175	182.5	100	100	125
Payout ratio (%)	35.4	33.9	36.3	30.4	29.7	28.0	32.8	39.1	—	—	34.4
Total return ratio (%)*8	—	—	—	—	—	—	42.5	50.3	—	—	34.4
Dividend on equity (DOE) (%)*9	2.9	2.9	3.1	3.1	3.0	3.2	3.2	3.2	1.9	2.4	3.0
Rate of total distribution on net assets (%)*10	—	2.9	3.1	3.1	3.0	3.2	4.2	4.1	1.9	2.7	3.0
Consolidated/non-consolidated ratio (operating revenues) (times)	1.50	1.52	1.52	1.52	1.51	1.54	1.56	1.57	1.77	1.79	1.76
Consolidated/non-consolidated ratio (net income) (times)	1.44	1.35	1.41	1.40	1.29	1.37	1.27	1.21	—	—	1.49
Non-Consolidated											
Operating income ratio (%)	11.8	11.6	12.6	14.4	14.2	14.8	15.4	12.4	(46.0)	(22.0)	4.9
Recurring profit ratio (%)	8.9	9.2	10.3	12.2	12.4	13.2	13.9	11.1	(49.4)	(23.9)	3.5
Return on operating revenues (%)	4.8	5.6	5.3	6.4	7.4	8.3	8.2	7.7	(42.8)	(21.1)	7.5

*1 Return on total assets (ROA) = Operating income / [(Total assets at the end of the previous fiscal year + Total assets at the end of the fiscal year under review) / 2]

*2 Return on equity (ROE) = Net income / [(Equity at the end of the previous fiscal year + Equity at the end of the fiscal year under review) / 2]

*3 EBITDA = Operating income (after enterprise tax readjustment) + Depreciation expense + Amortization of goodwill

*4 Net interest-bearing debt / EBITDA = (Interest-bearing debt - Cash and deposits) / (Operating income (after enterprise tax readjustment) + Depreciation expense + Amortization of goodwill)

*5 Debt-equity ratio = Long-term debt and payables / Total shareholders' equity

*6 Book-value (net assets) per share (BPS) = Equity at the end of the fiscal year under review / Number of shares at the end of the fiscal year under review

*7 Estimate for the fiscal year ended March 2023, as are payout ratio, total return ratio, dividend on equity (DOE), and rate of total distribution on net assets.

*8 Total return ratio = (Total dividends + Acquisitions of treasury stock) / Net income

*9 Dividend on Equity (DOE) = Dividend per share / [(BPS at the end of the previous fiscal year + BPS at the end of the fiscal year under review) / 2]

*10 Rate of total distribution on net assets = (Total dividends + Acquisitions of treasury stock) / [(Equity at the end of the previous fiscal year + Equity at the end of the fiscal year under review) / 2]

*11 From the fiscal year ended March 31, 2018, accompanying partial amendments to Accounting Standard for Tax Effect Accounting, the method of offsetting deferred tax assets and deferred tax liabilities in the "Assets" and "Liabilities" sections has been changed.

*12 Effective from the fiscal year ended March 31, 2022, the Company has adopted the Accounting Standard for Revenue Recognition (ASB) Statement No. 29, March 31, 2020, etc.