CORPORATE **OVERVIEW**

STRATEGY

OPERATING ENVIRONMENT BUSINESS

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Corporate Overview

Businesses

CORPORATE PROFILE As of March 31, 2021

Date of establishment: April 1, 1987

Common stock : ¥100 billion

: 191,334,500 Shares outstanding

Employees at work : 23,900 (non-consolidated)

47,984 (consolidated)

Number of subsidiaries: 154

(incl. 64 consolidated

subsidiaries)

BUSINESSES As of March 31, 2021

Railway Services

: 4.903.1 kilometers Total route length Shinkansen 812.6 kilometers Conventional lines 4.090.5 kilometers

* The total route length is the sum of the Shinkansen and conventional lines.

Number of stations : 1.174

Number of passenger cars: 6,503

Number of passengers : Total 1,425 million 36 million Shinkansen 1.397 million Conventional lines Kansai Urban Area 1,155 million Other 270 million

Passenger-kilometers : Total 34,110 million

Shinkansen 7.717 million Conventional lines 26,392 million Kansai Urban Area 20,934 million Other 5.457 million

Train-kilometers per day : Total 501 thousand

Shinkansen 117 thousand Conventional lines 383 thousand CONSOLIDATED SEGMENT As of March 31 2021

Transportation

Railway Services

 Shinkansen, Conventional lines Consolidated subsidiary: 1 company

Subsidiary: Sagano Scenic Railway Co., Ltd.



Bus Services

• Express buses, conventional buses

Consolidated subsidiaries: 2 companies Subsidiaries: West Japan JR Bus Company Chuqoku JR Bus Company

Ferry Services

Consolidated subsidiary: 1 company Subsidiary: JR West Miyajima Ferry Co., Ltd.

Retail

Sales of Goods and Food Services

- Operation of stores within railway stations (convenience stores, gift shops, restaurants, etc.)
- Operation of VIA INN accommodation-oriented budget hotels

Consolidated subsidiaries: 7 companies

Main subsidiaries: West Japan Railway Daily Service Net Company West Japan Railway Food Service Net Company West Japan Railway Fashion Goods Company

Department Store

 Operation of JR Kyoto Isetan and isetan shops in LUCUA osaka

Consolidated subsidiary: 1 company Subsidiary: West Japan Railway Isetan Limited



Wholesale and others

Consolidated subsidiaries: 2 companies Subsidiaries: Japan Railway West Trading Co.

West Japan Railway Sanin Development Company

Real Estate

Shopping Centers

• Operation of shopping centers in station buildings and surrounding areas of stations

Consolidated subsidiaries: 11 companies

Main subsidiaries: JR West Japan Shopping Center Development Company

JR West Urban Development Co., Ltd.

Real Estate Lease and Sale

- Operation of station buildings and development of commercial facilities surrounding areas of stations and underneath elevated tracks
- Development of condominiums and community along railway belts

Consolidated subsidiaries: 4 companies Subsidiaries: Kyoto Station Building Development Co., Ltd.

Osaka Terminal Building Co., Ltd.

JR West Real Estate & Development Company

JR West Properties Co., Ltd.

Other Businesses

Hotels

• Operation of hotels directly connected to main stations

Consolidated subsidiaries: 6 companies

Main subsidiaries: West Japan Railway Hotel Development Limited HOTEL GRANVIA OSAKA Co., LTD.

Travel Services

Consolidated subsidiary: 1 company Subsidiary: Nippon Travel Agency Co., Ltd.

Construction

• Construction, Maintenance Works, Electric Works, etc.

Consolidated subsidiaries: 10 companies Main subsidiaries: DAITETSU KOGYO Co., LTD. WEST JAPAN RAII WAY

TECHNOS CORPORATION Nishinihon Electric System Co., Ltd.



Others

• Advertising Services, Cleaning and Maintenance Works, etc.

Consolidated subsidiaries: 18 companies

Main subsidiaries: West Japan Marketing Communications, Inc.

JR West MAINTEC Co., LTD.