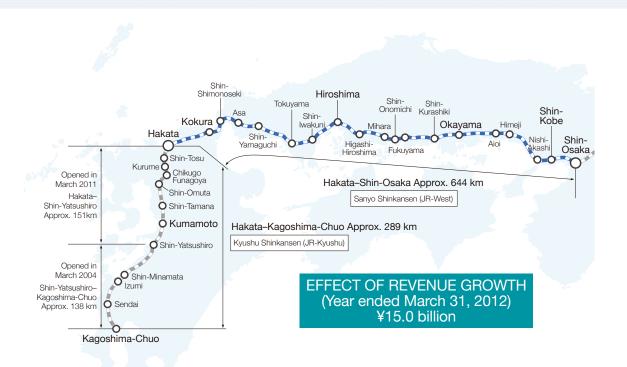
Business

Direct Service Operations with the Kyushu Shinkansen



COMPETITION WITH SHINKANSEN AND AIRLINES Years ended March 31



Note: Figures for the fiscal years ended March 2011 and 2012 are preliminary. Each vertical graph bar represents the number of passengers using JR and the number of passengers using JR aritines; the base year index of 100 (the fiscal year ended March 1998). Source: Ministry of Land, Infrastructure and Transport

- Route of Direct Service Operations
 Shin-Osaka (Sanyo Shinkansen) Kagoshima-Chuo (Kyushu Shinkansen)
- Start of Direct Service Operations
 March 12, 2011
- Capital Investment

Approx. ¥100 billion

Breakdown:

Rolling stock Approx. ¥80 billion

Ground facilities, etc. Approx. ¥20 billion

 Trains Offering Direct Service between the Sanyo and the Kyushu Shinkansen Lines (As of March 17, 2012)

Service, Travel Times, Price	Service		Travel Time (Fastest Service)	Price
Shin-Osaka <> Kagoshima-Chuo	Mizuho	5 round trips per day	3h 42m	¥21,600 (¥17,000 with discount)
	Sakura	17.5 round trips per day	4h 6m	¥21,300 (¥17,000 with discount)
Shin-Osaka <> Kumamoto	Mizuho	5 round trips per day	2h 58m	¥18,320 (¥14,400 with discount)
	Sakura	18 round trips per day	3h 18m	¥18,020 (¥14,400 with discount)

Note: Prices in parentheses represent the prices of "early reservation discount tickets" available when reserving three days or more in advance.

Travel Time by Distance Traveled	Hakata	Hiroshima	Okayama	Shin-Osaka
Kumamoto	33m (40m)	1h 37m (52m)	2h 13m (53m)	2h 58m (59m)
Kagoshima-Chuo	1h 17m (55m)	2h 21m (73m)	2h 57m (74m)	3h 42m (80m)

Note: Times are for the fastest Mizuho Shinkansen

Times in parentheses represent the reduction in travel time following the establishment of direct services.

