

● Data

# Non-Consolidated Financial Data

|                                   | 88.3         | 89.3         | 90.3         | 91.3         | 92.3         | 93.3         | 94.3         | 95.3*1       | 96.3         | 97.3         | 98.3         | 99.3*2       | 00.3         | 01.3         | 02.3         | 03.3         | 04.3         | 05.3*3       | 06.3         | 07.3         | 08.3         | 09.3         | 10.3         | 11.3          |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| <b>Total Assets</b>               | 1,440.2      | 1,337.6      | 1,275.1      | 1,314.2      | 2,297.1      | 2,306.5      | 2,327.9      | 2,355.1      | 2,297.9      | 2,333.4      | 2,277.2      | 2,242.0      | 2,232.6      | 2,247.8      | 2,135.7      | 2,116.8      | 2,126.8      | 2,098.0      | 2,102.1      | 2,151.8      | 2,222.9      | 2,215.1      | 2,286.9      | <b>2405.7</b> |
| <b>Total Liabilities</b>          | 1,283.2      | 1,175.9      | 1,087.6      | 1,096.9      | 2,058.4      | 2,046.0      | 2,047.7      | 2,077.5      | 2,004.6      | 2,016.7      | 1,949.3      | 1,929.9      | 1,885.9      | 1,844.4      | 1,747.0      | 1,706.1      | 1,687.5      | 1,623.7      | 1,599.9      | 1,618.5      | 1,670.5      | 1,654.3      | 1,718.8      | <b>1824.3</b> |
| <b>Total Shareholders' Equity</b> | 157.0        | 161.6        | 187.4        | 217.2        | 238.6        | 260.4        | 280.1        | 277.5        | 293.2        | 316.6        | 327.8        | 312.0        | 346.6        | 403.3        | 388.6        | 410.7        | 439.3        | 474.3        | 502.2        | —            | —            | —            | —            | <b>—</b>      |
| <b>Total Net Assets*4</b>         | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | 533.3        | 552.4        | 560.7        | 568.1        | <b>581.3</b>  |
| <b>Operating Revenues</b>         | <b>763.1</b> | <b>807.1</b> | <b>834.3</b> | <b>892.3</b> | <b>917.2</b> | <b>922.5</b> | <b>937.6</b> | <b>874.1</b> | <b>936.2</b> | <b>956.0</b> | <b>946.0</b> | <b>909.4</b> | <b>885.1</b> | <b>881.4</b> | <b>869.8</b> | <b>849.0</b> | <b>845.8</b> | <b>846.4</b> | <b>851.2</b> | <b>865.8</b> | <b>879.4</b> | <b>875.0</b> | <b>816.7</b> | <b>828.6</b>  |
| Transportation                    | 691.0        | 728.1        | 748.8        | 801.8        | 819.0        | 820.4        | 824.9        | 767.5        | 823.9        | 839.1        | 830.0        | 795.5        | 773.9        | 773.1        | 770.2        | 752.3        | 750.8        | 750.9        | 756.5        | 765.8        | 781.7        | 773.7        | 720.0        | <b>728.0</b>  |
| Transportation incidentals        | 26.0         | 20.5         | 23.6         | 25.0         | 26.1         | 26.8         | 26.2         | 26.1         | 25.5         | 26.9         | 27.3         | 27.1         | 26.1         | 24.6         | 24.6         | 23.8         | 23.0         | 22.8         | 22.5         | 22.5         | 22.2         | 21.8         | 20.1         | <b>19.5</b>   |
| Other operations                  | 4.4          | 12.0         | 10.7         | 12.2         | 14.9         | 16.0         | 22.8         | 18.2         | 18.5         | 18.1         | 21.3         | 20.5         | 19.9         | 18.6         | 18.3         | 18.4         | 18.5         | 17.7         | 17.7         | 18.2         | 19.6         | 20.9         | 21.1         | <b>21.8</b>   |
| Miscellaneous                     | 41.7         | 46.3         | 51.0         | 53.1         | 57.0         | 59.2         | 63.6         | 62.1         | 68.1         | 71.7         | 67.1         | 66.2         | 65.0         | 65.0         | 56.6         | 54.4         | 53.4         | 54.8         | 54.4         | 59.1         | 55.7         | 58.4         | 55.4         | <b>59.2</b>   |
| <b>Operating Expenses</b>         | <b>692.3</b> | <b>727.7</b> | <b>743.3</b> | <b>769.8</b> | <b>781.5</b> | <b>771.4</b> | <b>793.8</b> | <b>772.7</b> | <b>795.9</b> | <b>825.9</b> | <b>831.1</b> | <b>796.7</b> | <b>786.0</b> | <b>784.4</b> | <b>770.3</b> | <b>745.7</b> | <b>740.4</b> | <b>736.4</b> | <b>742.3</b> | <b>756.8</b> | <b>769.6</b> | <b>772.9</b> | <b>758.2</b> | <b>752.8</b>  |
| Personnel costs                   | 268.2        | 265.4        | 300.6        | 289.2        | 303.4        | 318.3        | 329.8        | 334.4        | 341.8        | 350.9        | 358.5        | 357.8        | 350.1        | 345.6        | 330.5        | 301.6        | 294.5        | 286.8        | 276.1        | 272.5        | 269.9        | 268.6        | 265.2        | <b>235.3</b>  |
| Salary                            | 256.1        | 248.7        | 252.1        | 267.6        | 282.1        | 288.9        | 301.2        | 304.7        | 307.3        | 306.0        | 307.8        | 297.4        | 285.0        | 284.1        | 270.2        | 244.5        | 237.5        | 230.6        | 221.8        | 215.0        | 213.4        | 212.3        | 208.9        | <b>209.8</b>  |
| Retirement payment costs          | 12.0         | 16.7         | 48.4         | 21.5         | 21.2         | 29.4         | 28.6         | 29.7         | 34.5         | 44.8         | 50.7         | 60.3         | 65.0         | 61.4         | 60.2         | 57.0         | 56.9         | 56.2         | 54.3         | 57.4         | 56.4         | 56.2         | 56.3         | <b>25.5</b>   |
| Non-personnel costs               | 229.9        | 238.6        | 259.8        | 301.1        | 311.9        | 294.7        | 317.2        | 295.5        | 305.7        | 326.5        | 301.2        | 277.7        | 276.5        | 275.0        | 281.2        | 288.2        | 291.0        | 300.5        | 320.0        | 337.9        | 338.8        | 333.9        | 318.6        | <b>333.4</b>  |
| Energy costs                      | 39.4         | 38.4         | 40.4         | 43.1         | 43.4         | 43.6         | 43.8         | 41.4         | 43.3         | 42.4         | 43.8         | 40.5         | 39.3         | 38.2         | 39.2         | 38.4         | 36.6         | 36.9         | 34.8         | 34.3         | 34.4         | 38.2         | 33.5         | <b>33.7</b>   |
| Maintenance costs                 | 87.9         | 99.5         | 111.8        | 139.9        | 143.2        | 127.4        | 136.4        | 124.8        | 128.4        | 146.7        | 120.9        | 108.0        | 112.3        | 114.3        | 116.8        | 122.6        | 121.9        | 127.1        | 140.7        | 148.9        | 148.6        | 135.8        | 128.1        | <b>135.8</b>  |
| Miscellaneous costs               | 102.5        | 100.6        | 107.6        | 117.9        | 125.2        | 123.6        | 136.9        | 129.2        | 134.0        | 137.3        | 136.5        | 129.2        | 124.9        | 122.4        | 125.1        | 127.1        | 132.4        | 136.4        | 144.4        | 154.5        | 155.8        | 159.8        | 156.9        | <b>163.8</b>  |
| Shinkansen fees                   | 94.3         | 94.3         | 74.0         | 74.0         | 36.6         | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | —            | <b>—</b>      |
| Rental payments, etc.             | 5.5          | 5.6          | 5.8          | 5.8          | 5.8          | 5.8          | 5.9          | 7.9          | 9.0          | 10.0         | 23.0         | 22.8         | 23.8         | 31.5         | 31.3         | 31.0         | 30.8         | 24.6         | 24.7         | 24.6         | 24.6         | 25.3         | 25.0         | <b>25.1</b>   |
| Taxes                             | 9.1          | 10.9         | 14.9         | 19.7         | 21.6         | 25.8         | 26.4         | 20.6         | 29.1         | 27.1         | 38.0         | 31.3         | 31.0         | 30.3         | 30.0         | 29.3         | 28.2         | 29.7         | 28.7         | 28.1         | 28.6         | 29.1         | 29.3         | <b>29.8</b>   |
| Enterprise tax                    | 1.6          | 3.1          | 4.1          | 8.2          | 7.8          | 6.7          | 7.2          | 0.2          | 8.5          | 6.5          | 6.5          | —            | —            | —            | —            | —            | —            | 2.0          | 1.9          | 1.8          | 1.8          | 1.7          | 1.5          | <b>1.5</b>    |
| Property taxes                    | 1.8          | 1.9          | 9.3          | 9.9          | 12.1         | 15.4         | 15.8         | 16.8         | 17.4         | 17.6         | 26.7         | 27.7         | 27.7         | 27.3         | 26.9         | 26.3         | 25.4         | 25.1         | 24.4         | 23.7         | 24.3         | 24.9         | 25.3         | <b>25.8</b>   |
| City planning taxes               | 0.4          | 0.4          | 1.0          | 1.1          | 1.2          | 1.4          | 1.5          | 1.6          | 1.7          | 1.8          | 2.6          | 2.7          | 2.7          | 2.6          | 2.5          | 2.4          | 2.2          | 2.1          | 2.0          | 1.9          | 2.0          | 2.1          | 2.1          | <b>2.1</b>    |
| Other taxes                       | 5.2          | 5.3          | 0.3          | 0.4          | 0.3          | 2.1          | 1.8          | 1.8          | 1.4          | 1.1          | 1.9          | 0.7          | 0.5          | 0.4          | 0.5          | 0.5          | 0.5          | 0.5          | 0.2          | 0.6          | 0.3          | 0.2          | 0.3          | <b>0.3</b>    |
| Depreciation and amortization     | 85.1         | 112.7        | 88.0         | 79.8         | 109.9        | 133.3        | 121.5        | 114.4        | 110.0        | 111.2        | 110.2        | 107.0        | 104.4        | 101.8        | 97.1         | 95.4         | 95.7         | 94.5         | 92.5         | 93.5         | 107.5        | 115.9        | 119.9        | <b>129.1</b>  |
| <b>Operating Income</b>           | <b>70.8</b>  | <b>79.3</b>  | <b>90.9</b>  | <b>122.4</b> | <b>135.7</b> | <b>151.1</b> | <b>143.7</b> | <b>101.3</b> | <b>140.3</b> | <b>130.0</b> | <b>114.8</b> | <b>112.7</b> | <b>99.0</b>  | <b>97.0</b>  | <b>99.5</b>  | <b>103.2</b> | <b>105.4</b> | <b>110.0</b> | <b>108.9</b> | <b>108.9</b> | <b>109.8</b> | <b>102.0</b> | <b>58.5</b>  | <b>75.8</b>   |
| Non-operating revenues            | 8.9          | 14.2         | 10.0         | 12.9         | 11.4         | 12.4         | 14.8         | 11.7         | 10.6         | 8.9          | 7.1          | 7.2          | 7.5          | 7.2          | 6.2          | 5.3          | 5.1          | 5.0          | 5.2          | 5.5          | 6.2          | 6.7          | 6.0          | <b>7.0</b>    |
| Non-operating expenses            | 71.7         | 76.2         | 60.7         | 47.9         | 73.2         | 100.9        | 96.7         | 92.4         | 95.4         | 83.0         | 73.6         | 69.4         | 64.2         | 60.8         | 51.7         | 47.2         | 45.6         | 40.7         | 38.2         | 36.7         | 36.0         | 35.4         | 34.7         | <b>34.3</b>   |
| <b>Recurring Profit</b>           | <b>8.0</b>   | <b>17.2</b>  | <b>40.2</b>  | <b>87.5</b>  | <b>74.0</b>  | <b>62.5</b>  | <b>61.9</b>  | <b>20.7</b>  | <b>55.6</b>  | <b>56.0</b>  | <b>48.3</b>  | <b>50.5</b>  | <b>42.3</b>  | <b>43.4</b>  | <b>54.0</b>  | <b>61.3</b>  | <b>65.0</b>  | <b>74.3</b>  | <b>75.9</b>  | <b>77.6</b>  | <b>79.9</b>  | <b>73.4</b>  | <b>29.8</b>  | <b>48.5</b>   |
| Extraordinary profit (loss)       | 1.1          | 0.9          | 1.9          | (26.9)       | 0.6          | 1.1          | 1.1          | (11.5)       | 0.4          | 2.6          | 0.5          | (50.5)       | 1.9          | 1.6          | 5.4          | 1.5          | 3.4          | 7.7          | (18.9)       | (1.8)        | (3.8)        | 1.1          | 4.4          | <b>(0.4)</b>  |
| Extraordinary profit              | 8.3          | 10.5         | 18.2         | 19.2         | 15.7         | 29.8         | 29.6         | 39.8         | 62.0         | 44.1         | 49.9         | 43.1         | 48.3         | 107.4        | 105.1        | 42.6         | 109.0        | 73.6         | 76.7         | 45.1         | 40.9         | 70.3         | 52.8         | <b>48.9</b>   |
| Extraordinary loss                | 7.1          | 9.6          | 16.3         | 46.2         | 15.1         | 28.6         | 28.4         | 51.3         | 61.6         | 41.4         | 49.4         | 93.6         | 46.3         | 105.8        | 99.6         | 41.1         | 105.5        | 65.8         | 95.6         | 47.0         | 44.8         | 69.2         | 48.3         | <b>49.4</b>   |
| <b>Net Income (Loss)</b>          | <b>2.0</b>   | <b>4.6</b>   | <b>25.7</b>  | <b>29.8</b>  | <b>36.4</b>  | <b>31.9</b>  | <b>29.8</b>  | <b>7.5</b>   | <b>25.8</b>  | <b>33.5</b>  | <b>23.4</b>  | <b>(5.6)</b> | <b>25.5</b>  | <b>25.9</b>  | <b>32.5</b>  | <b>33.4</b>  | <b>37.1</b>  | <b>48.0</b>  | <b>35.1</b>  | <b>44.6</b>  | <b>45.1</b>  | <b>44.3</b>  | <b>20.5</b>  | <b>28.5</b>   |

Note: Figures in parentheses are negative values.

\*1 The Hanshin-Awaji Earthquake struck in January 1995.

\*2 Accounting items pertaining to enterprise tax have changed since the fiscal year ended March 1999, due to amendments to regulations governing the presentation of financial statements in Japan enacted in October 1998.

In accordance with the Law on the Disposition of the Liability owed by the Japan National Railways Settlement Corporation (JNRSC), the Company paid ¥44.5 billion to the Japan Railways Group Mutual Aid Association in March 1999.

\*3 Size-based corporate tax (part of enterprise tax) has been included in "Taxes" since the fiscal year ended March 2005.

\*4 "Shareholders' Equity" has been replaced by "Net Assets" pursuant to Japan's Companies Act, which came into force on May 1, 2006. The disclosure of related figures and items has been adjusted to reflect this change.