# **Consolidated Financial Statements**

West Japan Railway Company

Year ended March 31, 2019 with Independent Auditor's Report

# Consolidated Financial Statements

Year ended March 31, 2019

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# **Consolidated Financial Statements**

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#### Independent Auditor's Report

The Board of Directors West Japan Railway Company

We have audited the accompanying consolidated financial statements of West Japan Railway Company and its consolidated subsidiaries, which comprise the consolidated balance sheet as at March 31, 2019, and the consolidated statements of profit or loss, comprehensive income, changes in net assets, and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. The purpose of an audit of the consolidated financial statements is not to express an opinion on the effectiveness of the entity's internal control, but in making these risk assessments the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of West Japan Railway Company and its consolidated subsidiaries as at March 31, 2019, and their consolidated financial performance and cash flows for the year then ended in conformity with accounting principles generally accepted in Japan.

#### Convenience Translation

We have reviewed the translation of these consolidated financial statements into U.S. dollars, presented for the convenience of readers, and, in our opinion, the accompanying consolidated financial statements have been properly translated on the basis described in Note 1.

# Consolidated Balance Sheet

# As of March 31, 2019

|   | Million  | s of ven   | Millions of<br>U.S. dollars<br>(Note 1)   |
|---|--|--|---|
|   | 2019   | 2018   | 2019                                      |
| Assets  |  |  | 2017                                      |
| Current assets: Cash and deposits (Notes 2, 9 and 19) Short-term investments (Notes 2, 3 and 19)  | ¥ 109,327<br>27,500                                    | ¥ 82,995<br>18,700                                     | \$ 993<br>250                             |
| Notes and accounts receivable (Notes 19 and 20): Unconsolidated subsidiaries and affiliates Trade Less allowance for doubtful accounts  | 1,146<br>151,134<br>(705)                              | 820<br>144,291<br>(815)                                | 10<br>1,373<br>(6)                        |
| Inventories (Note 4)  | 104,827  | 101,258  | 952                                       |
| Prepaid expenses and other current assets   | 61,703   | 52,291   | 560                                       |
| Total current assets  | 454,934  | 399,542  | 4,135                                     |
| Investments: Unconsolidated subsidiaries and affiliates (Notes 5 and 19) Other securities (Notes 3, 9 and 19) Total investments   | 73,438<br>27,572<br>101,010                            | 59,943<br>26,873<br>86,817                             | 667<br>250<br>918                         |
| Property, plant and equipment, at cost (Notes 6, 7 and 9): Land Buildings and structures Machinery, equipment and vehicles Tools, furniture and fixtures Construction in progress | 767,908<br>3,384,853<br>1,556,753<br>172,026<br>73,496 | 758,987<br>3,313,924<br>1,503,517<br>146,311<br>73,063 | 6,980<br>30,771<br>14,152<br>1,563<br>668 |
| constitution in progress  | 5,955,038  | 5,795,803  | 54,136                                    |
| Less accumulated depreciation   | (3,501,151)  | (3,431,266)  | (31,828)                                  |
| Property, plant and equipment, net  | 2,453,887  | 2,364,537  | 22,308                                    |
| Deferred income taxes (Note 11) Asset for retirement benefits (Note 13) Other assets (Note 9)   | 140,749<br>2,170<br>84,844                             | 142,059<br>1,868<br>77,004                             | 1,279<br>19<br>771                        |
| Total assets (Note 21)  | ¥ 3,237,596  | ¥ 3,071,829  | \$ 29,432                                 |

|  | Millions    | : of ven        | Millions of<br>U.S. dollars<br>(Note 1) |  |
|--|-------------|-----------------|---|--|
|  | 2019        | 2018            | 2019                                    |  |
| Lightlities and not assets                                   | 2017        | 2010            | 2019                                    |  |
| Liabilities and net assets Current liabilities:              |             |                 |   |  |
| Short-term loans ( <i>Notes 8 and 19</i> )                   | ¥ 20,713    | ¥ 17,252        | \$ 188                                  |  |
| Current portion of long-term debt (Notes 8, 19 and 20)       | 75,379      | 59,830          | 685                                     |  |
| Current portion of long-term payables (Notes 10 and 19)      | 1,642       | 1,580           | 14                                      |  |
| Notes and accounts payable (Notes 9, 19 and 20):             | 1,042       | 1,300           | 17                                      |  |
| Unconsolidated subsidiaries and affiliates                   | 3,689       | 2,433           | 33                                      |  |
| Trade  | 192,666     | 157,381         | 1,751                                   |  |
|  | 41,280      | 38,860          | 375                                     |  |
| Prepaid railway fares received                               |             |                 |   |  |
| Deposits and advances received (Note 19)                     | 142,260     | 125,213         | 1,293                                   |  |
| Accrued expenses (Note 19)                                   | 37,177      | 38,357          | 337                                     |  |
| Income taxes payable (Notes 11 and 19)                       | 22,726      | 25,295          | 206                                     |  |
| Provision for employees' bonuses                             | 37,408      | 39,187          | 340                                     |  |
| Provision for customer point programs                        | 2,081       | 2,204           | 18                                      |  |
| Provision for loss on disaster                               | 11,100      | -               | 100                                     |  |
| Other current liabilities                                    | 20,428      | 22,693          | 185                                     |  |
| Total current liabilities                                    | 608,554     | 530,289         | 5,532                                   |  |
| Long-term liabilities:                                       |             |                 |   |  |
| Long-term debt (Notes 8, 19 and 20)                          | 915,128     | 875,934         | 8,319                                   |  |
| Long-term payables (Notes 10 and 19)                         | 102,728     | 104,375         | 933                                     |  |
| Liability for retirement benefits (Note 13)                  | 285,843     | 301,783         | 2,598                                   |  |
| Provision for large-scale renovation of Shinkansen           |             |                 | _,-,-                                   |  |
| infrastructure   | 12,500      | 8,333           | 113                                     |  |
| Provision for environmental safety measures                  | 11,587      | 15,838          | 105                                     |  |
| Provision for loss on railway line liquidation               | 9,594       | 10,170          | 87                                      |  |
| Provision for unutilized gift tickets                        | 2,382       | 2,414           | 21                                      |  |
| Deferred income taxes (Note 11)                              | 1,528       | 2,446           | 13                                      |  |
| Other long-term liabilities                                  | 107,888     | 103,939         | 980                                     |  |
| Total long-term liabilities                                  | 1,449,180   | 1,425,236       | 13,174                                  |  |
| Contingent liabilities ( <i>Note 14</i> )                    | 1,749,100   | 1,423,230       | 13,174                                  |  |
| Net assets:  |             |                 |   |  |
| Shareholders' equity (Note 15): Common stock                 |             |                 |   |  |
| Authorized – 800,000,000 shares at March 31, 2019 and 2018   |             |                 |   |  |
| Issued and outstanding –192,481,400 and 193,735,000          |             |                 |   |  |
| shares at March 31, 2019 and 2018                            | 100,000     | 100,000         | 909                                     |  |
| Capital surplus  | 56,171      | 56,171          | 510                                     |  |
| Retained earnings (Note 22)                                  | 911,532     | 849,925         | 8,286                                   |  |
| Less treasury stock, at cost (Note 22) – 129,794 and         | ,,          | · · · · · · · · | 0,200                                   |  |
| 129,808 shares at March 31, 2019 and 2018                    | (483)       | (481)           | (4)                                     |  |
| Total shareholders' equity                                   | 1,067,220   | 1,005,615       | 9,702                                   |  |
| Accumulated other comprehensive income:                      | 1,007,==0   | 1,000,010       | >,,, ==                                 |  |
| Net unrealized holding gain on securities                    | 3,837       | 4,018           | 34                                      |  |
| Net unrealized deferred (loss) gain on hedging instruments   | (54)        | 83              | (0)                                     |  |
| Retirement benefits liability adjustments ( <i>Note 13</i> ) | 8,594       | 11,242          | 78                                      |  |
|  | 12,378      | 15,344          | 112                                     |  |
| Total accumulated other comprehensive income                 | 100,262     | 95,343          | 911                                     |  |
| Non-controlling interests                                    |             |                 |   |  |
| Total net assets   | 1,179,861   | 1,116,304       | 10,726                                  |  |
| Total liabilities and net assets                             | ¥ 3,237,596 | ¥ 3,071,829     | \$ 29,432                               |  |
| See accompanying notes to consolidated financial st          | atements.   |                 | 3                                       |  |

# Consolidated Statement of Profit or Loss

|  | Million                    | Millions of<br>U.S. dollars |                      |
|--|----------------------------|-----------------------------|----------------------|
|  | 2019                       | 2018                        | (Note 1)<br>2019     |
|  |                            |                             |                      |
| Operating revenues (Notes 7 and 21) Operating expenses: Transportation, other services and cost of | ¥ 1,529,308                | ¥ 1,500,445                 | \$ 13,902            |
| sales ( <i>Note 7</i> ) Selling, general and administrative  | 1,128,016                  | 1,113,026                   | 10,254               |
| expenses (Note 16)   | 204,345                    | 196,052                     | 1,857                |
|  | 1,332,361                  | 1,309,079                   | 12,112               |
| Operating income (Note 21)   | 196,946                    | 191,365                     | 1,790                |
| Other income (expenses):   |                            |                             |                      |
| Interest and dividend income   | 1,161                      | 703                         | 10                   |
| Interest expense   | (20,030)                   | (20,906)                    | (182)                |
| Equity in earnings of affiliates Gain on contributions received for                                | 1,812                      | 2,480                       | 16                   |
| construction ( <i>Note 6</i> ) Loss on deduction of contributions received for construction from   | 23,724                     | 25,533                      | 215                  |
| acquisition costs of property, plant and   |                            |                             |                      |
| equipment (Note 6)   | (22,107)                   | (24,208)                    | (200)                |
| Loss on disaster   | (11,433)                   | (1,863)                     | (103)                |
| Provision for loss on disaster Gain on sales of property, plant and                                | (11,100)                   | -                           | (100)                |
| equipment  | 612                        | 247                         | 5                    |
| Loss on sales of property, plant and   | (120)                      | (((1)                       | (1)                  |
| equipment Other not (Note 7)   | (139)<br>(2,272)           | (664)<br>(2,008)            | (1)<br>(20)          |
| Other, net (Note 7)  | $\frac{(2,272)}{(39,772)}$ | (20,686)                    | $\frac{(20)}{(361)}$ |
| Profit before income taxes   | 157,173                    | 170,679                     | 1,428                |
| Income taxes (Note 11):  | ,                          | ,                           |                      |
| Current  | 47,937                     | 48,260                      | 435                  |
| Deferred   | 1,414                      | 6,400                       | 12                   |
| 20101104   | 49,352                     | 54,661                      | 448                  |
| Profit   | 107,821                    | 116,018                     | 980                  |
| Profit attributable to non-controlling   |                            |                             |                      |
| interests  | 5,071                      | 5,524                       | 46                   |
| Profit attributable to owners of parent  | ¥ 102,750                  | ¥ 110,493                   | \$ 934               |

# Consolidated Statement of Comprehensive Income

Year ended March 31, 2019

|   | Million   | s of yen  | Millions of<br>U.S. dollars<br>(Note 1) |
|---|-----------|-----------|---|
|   | 2019      | 2018      | 2019                                    |
| Profit  | ¥ 107,821 | ¥ 116,018 | \$ 980                                  |
| Other comprehensive income ( <i>Note 17</i> ):                          |           |           |   |
| Net unrealized holding (loss) gain on securities                        | (323)     | 305       | (2)                                     |
| Net unrealized deferred loss on hedging instruments                     | (172)     | (132)     | (1)                                     |
| Retirement benefit liability adjustments (Note 13)                      | (2,575)   | (2,089)   | (23)                                    |
| Other comprehensive income of affiliates accounted for by equity method | 60        | 70        | 0                                       |
| attributable to owners of parent  | 68        | 70        | 0                                       |
| Total other comprehensive loss  | (3,003)   | (1,846)   | (27)                                    |
| Total comprehensive income  | ¥ 104,817 | ¥ 114,171 | \$ 952                                  |

Comprehensive income attributable to owners of parent and non-controlling interests for the years ended March 31, 2019 and 2018 are as follows:

|  | Million  | ns of yen | Millions of<br>U.S. dollars<br>(Note 1) |
|--|----------|-----------|---|
|  | 2019     | 2018      | 2019                                    |
| Comprehensive income attributable to owners of parent              | ¥ 99,783 | ¥ 108,347 | \$ 907                                  |
| Comprehensive income attributable to non-<br>controlling interests | 5,034    | 5,824     | 45                                      |

# Consolidated Statement of Changes in Net Assets

|   |              |                    |                            | rear en                       | ded March                        | 31, 2015<br>Millions of ye                            |   |  |  |                                  |                            |
|---|--------------|--------------------|----------------------------|-------------------------------|----------------------------------|---|---|--|--|----------------------------------|----------------------------|
|   | Common stock | Capital<br>surplus | Retained earnings          | Treasury<br>stock, at<br>cost | Total<br>shareholders'<br>equity | Net<br>unrealized<br>holding<br>gain on<br>securities | Net<br>unrealized<br>deferred<br>(loss) gain<br>on hedging<br>instruments | Retirement<br>benefits<br>liability<br>adjustments | Total<br>accumulated<br>other<br>comprehen-<br>sive income | Non-<br>controlling<br>interests | Total net                  |
| Balance at April 1,<br>2017   | ¥ 100,000    | ¥ 55,068           | ¥ 768,358                  | ¥(481)                        | ¥ 922,945                        | ¥ 3,763   | ¥ 188   | ¥ 13,538   | ¥ 17,491   | ¥92,173                          | ¥1,032,610                 |
| Profit attributable to<br>owners of parent<br>Cash dividends<br>Decrease in retained<br>earnings resulting<br>from change in<br>number of | -<br>-       | <u>-</u><br>-      | 110,493<br>(29,060)        | -                             | 110,493<br>(29,060)              | -<br>-  | -   | -<br>-   | -  | <del>-</del><br>-                | 110,493<br>(29,060)        |
| consolidated<br>subsidiaries<br>Increase due to merger  | _<br>_       | _<br>_             | (2)<br>136                 | -<br>-                        | (2)<br>136                       | _<br>_  | _<br>_  | _<br>_   | _<br>_   | -<br>-                           | (2)<br>136                 |
| Cancellation of<br>treasury stock<br>Increase due to<br>changes in equity in  | _            | 0                  | _                          | 0                             | 0                                | -   | _   | _  | -  | -                                | 0                          |
| affiliates accounted<br>for by equity method<br>Purchases of shares of<br>consolidated  | _            | _                  | _                          | 0                             | 0                                | _   | -   | -  | -  | -                                | 0                          |
| subsidiaries<br>Net changes in items<br>other than  | -            | 1,102              | -                          | -                             | 1,102                            | -   | -   | -  | -  | _                                | 1,102                      |
| shareholders' equity Balance at April 1, 2018 Profit attributable to  | ¥ 100,000    | ¥ 56,171           | ¥ 849,925                  | ¥(481)                        | ¥1,005,615                       | 255<br>¥4,018   | (105)<br>¥ 83   | (2,296)<br>¥11,242                                 | (2,146)<br>¥15,344   | 3,169<br>¥95,343                 | 1,023<br>¥1,116,304        |
| owners of parent Cash dividends Increase due to merger Increase due to  | -<br>-<br>-  | -<br>-<br>-        | 102,750<br>(32,340)<br>845 | -<br>-<br>-                   | 102,750<br>(32,340)<br>845       | -<br>-<br>-   | _<br>_<br>_   | _<br>_<br>_  | -<br>-<br>-  | -<br>-<br>-                      | 102,750<br>(32,340)<br>845 |
| corporate division Purchase of treasury   | _            | _                  | 348                        | -                             | 348                              | _   | _   | _  | _  | -                                | 348                        |
| stock<br>Cancellation of  | _            | -                  | _                          | (9,999)                       | (9,999)                          | _   | _   | _  | _  | _                                | (9,999)                    |
| treasury stock Increase due to changes in equity in affiliates accounted  | -            | (0)                | (9,997)                    | 9,997                         | _                                | -   | _   | _  | _  | -                                | -                          |
| for by equity method<br>Net changes in items<br>other than  | _            | _                  | _                          | 0                             | 0                                | -   | _   | _  | _  | -                                | 0                          |
| shareholders' equity<br>Balance at March 31,  |              |                    |                            |                               |                                  | (181)   | (137)   | (2,648)  | (2,966)  | 4,919                            | 1,952                      |
| 2019  | ¥ 100,000    | ¥ 56,171           | ¥ 911,532                  | ¥(483)                        | ¥1,067,220  Millions             | ¥ 3,837<br>of U.S. dollar                             | ¥ (54)  | ¥ 8,594  | ¥ 12,378   | ¥100,262                         | ¥1,179,861                 |
|   | Common       | Capital            | Retained                   | Treasury stock, at            | Total<br>shareholders'           | Net<br>unrealized<br>holding<br>gain on               | Net<br>unrealized<br>deferred<br>(loss) gain<br>on hedging                | Retirement<br>benefits<br>liability                | Total<br>accumulated<br>other<br>comprehen-                | Non-<br>controlling              | Total net                  |
| Balance at April 1,<br>2018   | \$909        | surplus<br>\$510   | earnings<br>\$ 7,726       | \$ (4)                        | equity<br>\$ 9,141               | securities<br>\$ 36                                   | instruments<br>\$ 0   | adjustments<br>\$ 102                              | \$ 139   | s 866                            | \$10,148                   |
| Profit attributable to owners of parent   |              | \$310<br>_         | 934                        |                               | 934                              | \$ <b>3</b> 0   | <b>3</b> 0  |  | \$ 139   | \$ 600<br>-                      | 934                        |
| Cash dividends  | _            | _                  | (294)                      | _                             | (294)                            | _   | _   | _<br>_   | _  | _                                | (294)                      |
| Increase due to merger<br>Increase due to<br>corporate division   | _            | _                  | 7<br>3                     | _                             | 7                                | _   | _   | _  | _  | _                                | 7                          |
| Purchase of treasury<br>stock   | _            | _                  | _                          | (90)                          | (90)                             | _   | _   | _  | _  | _                                | (90)                       |
| Cancellation of<br>treasury stock   | -            | (0)                | (90)                       | 90                            | (50)                             | -   | -   | -  | -  | _                                | -                          |
| Increase due to<br>changes in equity in<br>affiliates accounted<br>for by equity method<br>Net changes in items                           | -            | _                  | _                          | 0                             | 0                                | _   | _   | _  | _  | _                                | 0                          |
| other than shareholders' equity   |              |                    | =                          |                               |                                  | (1)   | (1)   | (24)   | (26)   | 44                               | 17                         |
| Balance at March 31,<br>2019  | \$909        | \$ 510             | \$ 8,286                   | \$ (4)                        | \$9,702                          | \$ 34   | \$ 0  | \$ 78  | \$ 112   | \$ 911                           | \$10,726                   |

# Consolidated Statement of Cash Flows

|  | 2.011     |           | Millions of U.S. dollars |
|--|-----------|-----------|--------------------------|
|  | Million   |           | (Note 1)                 |
|  | 2019      | 2018      | 2019                     |
| Cash flows from operating activities                   |           |           |                          |
| Profit before income taxes                             | ¥ 157,173 | ¥ 170,679 | \$1,428                  |
| Adjustments for:                                       |           |           |                          |
| Depreciation and amortization                          | 163,188   | 163,562   | 1,483                    |
| Loss on deduction of contributions received for        |           |           |                          |
| construction from acquisition costs of property, plant |           |           |                          |
| and equipment  | 22,107    | 24,208    | 200                      |
| Loss on disposal of property, plant and equipment      | 8,056     | 5,506     | 73                       |
| Decrease in liability for retirement benefits          | (19,720)  | (26,528)  | (179)                    |
| Increase in allowance for doubtful accounts            | 940       | 1,705     | 8                        |
| (Decrease) increase in provision for employees'        |           |           |                          |
| bonuses  | (1,813)   | 1,755     | (16)                     |
| Increase in provision for large-scale renovation of    |           |           |                          |
| Shinkansen infrastructure                              | 4,166     | 4,166     | 37                       |
| Increase (decrease) in other accruals                  | 6,438     | (4,366)   | 58                       |
| Interest and dividend income                           | (1,161)   | (703)     | (10)                     |
| Interest expense                                       | 20,030    | 20,906    | 182                      |
| Equity in earnings of affiliates                       | (1,812)   | (2,480)   | (16)                     |
| Gain on contributions received for construction        | (23,724)  | (25,533)  | (215)                    |
| Increase in notes and accounts receivable              | (6,888)   | (12,282)  | (62)                     |
| Increase in inventories                                | (2,709)   | (15,736)  | (24)                     |
| Increase in notes and accounts payable                 | 41,268    | 23,440    | 375                      |
| Decrease in accrued consumption taxes                  | (5,276)   | (366)     | (47)                     |
| Other  | (1,585)   | 9,605     | (14)                     |
| Subtotal   | 358,679   | 337,540   | 3,260                    |
| Interest and dividend received                         | 1,159     | 700       | 10                       |
| Interest paid  | (19,753)  | (20,663)  | (179)                    |
| Income taxes paid                                      | (50,357)  | (42,475)  | (457)                    |
| Net cash provided by operating activities              | ¥ 289,728 | ¥ 275,101 | \$ 2,633                 |

# Consolidated Statement of Cash Flows (continued)

|   | Million   | Millions of<br>U.S. dollars<br>(Note 1) |          |
|---|-----------|---|----------|
|   | 2019      | 2018                                    | 2019     |
| Cash flows from investing activities                  |           |   |          |
| Payments for time deposits with a maturity in excess  |           |   |          |
| of three months                                       | ¥ (231)   | ¥ (231)                                 | \$ (2)   |
| Proceeds from time deposits with a maturity in excess |           |   |          |
| of three months                                       | 231       | 231                                     | 2        |
| Purchases of property, plant and equipment            | (257,264) | (201,705)                               | (2,338)  |
| Proceeds from sales of property, plant and equipment  | 453       | 2,239                                   | 4        |
| Contributions received for construction               | 29,932    | 36,391                                  | 272      |
| Purchases of investments in securities                | (15,289)  | (4,604)                                 | (138)    |
| Proceeds from sales of investments in securities      | 55        | 631                                     | 0        |
| Net decrease in loans receivable                      | 501       | 3,083                                   | 4        |
| Other   | (5,808)   | (2,388)                                 | (52)     |
| Net cash used in investing activities                 | (247,420) | (166,352)                               | (2,249)  |
| Cash flows from financing activities                  |           |   |          |
| Net increase in short-term loans                      | 4,248     | 857                                     | 38       |
| Proceeds from long-term loans                         | 29,700    | 37,600                                  | 270      |
| Repayments of long-term loans                         | (41,326)  | (31,780)                                | (375)    |
| Proceeds from issuance of bonds                       | 70,000    | 40,000                                  | 636      |
| Redemption of bonds                                   | (25,000)  | (50,000)                                | (227)    |
| Payment of long-term payables                         | (1,583)   | (1,515)                                 | (14)     |
| Purchases of treasury stock                           | (9,999)   | _                                       | (90)     |
| Proceeds from sales of treasury stock                 | _         | 0                                       | _        |
| Cash dividends paid to owners of parent               | (32,329)  | (29,049)                                | (293)    |
| Cash dividends paid to non-controlling interests      | (114)     | (122)                                   | (1)      |
| Other   | (770)     | (37,413)                                | (7)      |
| Net cash used in financing activities                 | (7,174)   | (71,422)                                | (65)     |
| Net increase in cash and cash equivalents             | 35,132    | 37,326                                  | 319      |
| Cash and cash equivalents at beginning of year        | 101,448   | 63,332                                  | 922      |
| Increase in cash and cash equivalents resulting from  |           |   |          |
| initial consolidation of a subsidiary                 |           | 789                                     |          |
| Cash and cash equivalents at end of year (Note 2)     | ¥ 136,581 | ¥ 101,448                               | \$ 1,241 |

#### Notes to Consolidated Financial Statements

March 31, 2019

# 1. Basis of Presentation of Financial Statements and Summary of Significant Accounting Policies

#### **Basis of Presentation of Financial Statements**

The accompanying consolidated financial statements of West Japan Railway Company (the "Company") and its consolidated subsidiaries (collectively, the "Group") are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Act of Japan. In addition, the notes to the consolidated financial statements include information which is not required under accounting principles generally accepted in Japan but is presented herein as additional information.

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation.

The accompanying consolidated financial statements are stated in yen, the currency of the country in which the Group is incorporated and operate. The translation of yen amounts into U.S. dollar amounts is included solely for the convenience of readers outside Japan and has been made at \$110 = U.S. \$1.00, the exchange rate prevailing on March 31, 2019. This translation should not be construed as a representation that yen can be converted into U.S. dollars at the above or any other rate.

As permitted, amounts of less than one million yen have been omitted. As a result, the totals shown in the accompanying consolidated financial statements (both in yen and in U.S. dollars) do not necessarily agree with the sum of the individual amounts.

## Notes to Consolidated Financial Statements (continued)

# 1. Basis of Presentation of Financial Statements and Summary of Significant Accounting Policies (continued)

#### **Summary of Significant Accounting Policies**

#### (1) Principles of consolidation

The accompanying consolidated financial statements include the accounts of the Company and all significant subsidiaries over which substantial control is exerted either through majority ownership of voting stock and/or by other means. All significant intercompany balances and transactions have been eliminated in consolidation.

Investments in affiliates (companies over which the Company has the ability to exercise significant influence) are stated at cost plus equity in their undistributed earnings or undisposed losses (the equity method). Consolidated profit includes the Company's equity in the current profit or loss of such companies after the elimination of unrealized intercompany gain or loss.

The balance sheet date of one consolidated subsidiary is December 31. Any significant differences in intercompany accounts and transactions arising from intervening intercompany transactions during the period from January 1 through March 31 have been adjusted, if necessary.

The balance sheet date of one affiliate is September 30 and the Company applied the equity method to its investments in this affiliate using the most recent financial statements as of the fiscal year end. The balance sheet date of the remaining affiliates is the same as that of the consolidated financial statements.

## (2) Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash on hand, deposits with banks withdrawable on demand and short-term investments which are readily convertible to cash subject to an insignificant risk of any change in their value and which were purchased with an original maturity of three months or less.

### (3) Short-term investments and investments in securities

Marketable securities classified as other securities are stated at fair value, and net unrealized holding gain or loss on such securities is accounted for as a separate component of net assets. Cost of securities sold is determined primarily by the moving average method. Non-marketable securities classified as other securities are stated at cost primarily based on the moving average method.

## Notes to Consolidated Financial Statements (continued)

# 1. Basis of Presentation of Financial Statements and Summary of Significant Accounting Policies (continued)

#### **Summary of Significant Accounting Policies (continued)**

#### (4) Derivative financial instruments

Derivative financial instruments are stated at fair value.

#### (5) Inventories

Inventories are stated at lower of cost or net selling value, cost being determined primarily by the following methods:

Merchandise: Principally the retail cost method or the last

purchase price method

Real estate for sale and work in progress: The specific identification method

Rails, materials and supplies: Principally the moving average method

## (6) Property, plant and equipment (excluding leased assets)

Depreciation is determined primarily by the declining-balance method at rates based on the estimated useful lives of the respective assets, except for certain railway fixtures included in buildings and structures whose initial acquisition costs have been depreciated to a book value of 50% of their original costs, with the proviso that any replacement costs be charged to income (Refer to Note 6).

#### (7) Intangible assets

Amortization of intangible assets included in other assets is calculated by the straight-line method over the estimated useful lives of the respective assets.

Expenditures relating to the development of computer software intended for internal use are charged to income when incurred, except if they are deemed to contribute to the generation of future income or cost savings. Any such expenditures are capitalized as assets and are amortized by the straight-line method over their estimated useful lives, a period of five years.

#### (8) Research and development costs

Research and development costs are charged to income as incurred.

#### (9) Goodwill

Goodwill is amortized over a period of five years on a straight-line basis.

## Notes to Consolidated Financial Statements (continued)

# 1. Basis of Presentation of Financial Statements and Summary of Significant Accounting Policies (continued)

#### **Summary of Significant Accounting Policies (continued)**

#### (10) Leases

Leased assets under finance lease transactions which do not transfer ownership to the lessee are capitalized and depreciated over the respective lease terms to a nil residual value by the straight-line method.

#### (11) Income taxes

Deferred income taxes are recognized by the asset and liability method. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial reporting and the tax bases of the assets and liabilities and are measured using the enacted tax rates and laws which will be in effect when the differences are expected to reverse.

#### (12) Allowance for doubtful accounts

Allowance for doubtful accounts is computed based on the actual historical percentage of bad debts and an estimate of uncollectible amounts determined after an analysis of specific individual receivables.

#### (13) Provision for employees' bonuses

Provision for employees' bonuses is provided at an expected payment amount of the bonuses to employees.

#### (14) Provision for customer point programs

Provision for customer point programs is provided, at a reasonably estimated amount, for expected expenditures corresponding to points granted to customers, which are expected to be utilized in following periods.

#### (15) Provision for loss on disaster

Provision for loss on disaster is provided, at an estimated amount, for expected expenditures required to complete future restoration work related to damage arising from the "Heavy Rain Event of July 2018."

### Notes to Consolidated Financial Statements (continued)

# 1. Basis of Presentation of Financial Statements and Summary of Significant Accounting Policies (continued)

#### **Summary of Significant Accounting Policies (continued)**

#### (16) Retirement benefits

The asset and liability for retirement benefits are provided principally at an expected amount calculated based on the retirement benefit obligation and the fair value of the plan assets as of the balance sheet date.

In calculating the retirement benefit obligations, the benefit formula basis is applied for the attribution of expected retirement benefits to each period up to the end of the current year.

Prior service cost is principally charged to income when incurred.

Actuarial gain or loss is amortized commencing the year following the year in which the gain or loss is recognized by the straight-line method principally over a period of ten years, which is shorter than the average remaining years of service of the eligible employees.

Certain consolidated subsidiaries have calculated their retirement benefit obligation and retirement benefit expenses based on the amount which would be payable at the year end if all eligible employees terminated their services voluntarily (the "Simplified Method").

#### (17) Provision for large-scale renovation of Shinkansen infrastructure

Provision for large-scale renovation of Shinkansen infrastructure is provided based on the Article 17, Paragraph 1, of the Nationwide Shinkansen Railway Development Act.

#### (18) Provision for environmental safety measures

Provision for environmental safety measures is provided, at a reasonably estimated amount, for expected expenditures corresponding to the disposal to polychlorinated biphenyl and other wastes held by the Company and certain consolidated subsidiaries.

#### (19) Provision for loss on railway line liquidation

Provision for loss on railway line liquidation is provided, at a reasonably estimated amount, for expected expenditures corresponding to the dismantlement of the bridges, electrical facilities and other items along the closed Sanko Line (running from Gotsu station to Miyoshi station).

## Notes to Consolidated Financial Statements (continued)

# 1. Basis of Presentation of Financial Statements and Summary of Significant Accounting Policies (continued)

#### **Summary of Significant Accounting Policies (continued)**

#### (20) Provision for unutilized gift tickets

Unutilized gift tickets issued by certain consolidated subsidiaries are credited to income after a certain period has passed from their respective dates of issuance. Certain consolidated subsidiaries provide a provision for unutilized gift tickets at a reasonably estimated amount of future utilization based on the historical utilization ratio.

#### (21) Recognition of revenues and costs of construction contracts

Revenues and costs of construction contracts of which the percentage of completion can be reliably estimated, are recognized by the percentage-of-completion method. The percentage of completion is calculated at the cost incurred as a percentage of the estimated total cost. The completed-contract method continues to be adopted for contracts for which the percentage of completion cannot be reliably estimated.

#### (22) Recognition of revenue derived from finance lease transactions as a lessor

Revenue from finance lease transactions and its related cost are recognized upon receipt of lease payments.

#### (23) Hedge accounting

Gain or loss on derivatives designated as hedging instruments is deferred until the loss or gain on the underlying hedged items is recognized. Derivatives such as forward foreign exchange contracts, currency swap contracts and interest-rate swap contracts are utilized to manage foreign currency and interest-rate risk. Forward foreign exchange contracts and currency swap contracts which meet certain conditions are accounted for by the allocation method which requires that recognized foreign currency receivables or payables be translated at the corresponding forward foreign exchange or currency swap contract rates (the "allocation method"). Interest-rate swaps which meet certain conditions are accounted for as if the interest rates applied to the interest-rate swaps had originally been applied to the underlying debt (the "special treatment").

The Company and its certain consolidated subsidiaries hedge foreign currency exchange rate risk and interest rate risk within certain ranges based on their internal rules for derivative transactions.

### Notes to Consolidated Financial Statements (continued)

# 1. Basis of Presentation of Financial Statements and Summary of Significant Accounting Policies (continued)

#### **Summary of Significant Accounting Policies (continued)**

#### (23) Hedge accounting (continued)

The relationship between the hedging instruments and the underlying hedged items is evaluated at each balance sheet date to confirm the effectiveness of hedging activities. However, an evaluation of effectiveness is omitted for currency swaps which meet certain conditions for applying the allocation method and interest-rate swaps which meet certain conditions for applying the special treatment.

#### (24) Accounting standard issued but not yet effective

(Accounting Standard and Implementation Guidance for Revenue Recognition)

#### (1) Overview

On March 30, 2018, the Accounting Standards Board of Japan (the "ASBJ") issued "Accounting Standard for Revenue Recognition" (ASBJ Statement No.29) and "Implementation Guidance on Accounting Standard for Revenue Recognition" (ASBJ Guidance No.30). The International Accounting Standards Board ("IASB") and the Financial Accounting Standards Board ("FASB") in the United States co-developed comprehensive accounting standards for revenue recognition and issued "Revenue from Contracts with Customers" (issued as IFRS 15 by the IASB and Topic 606 by the FASB) in May 2014. The ASBJ developed comprehensive accounting standards on revenue recognition and issued them in conjunction with the implementation guidance based on the fact that IFRS 15 will be applied from fiscal years starting on or after January 1, 2018 and Topic 606 will be applied from fiscal years starting after December 15, 2017.

As the basic policy in developing accounting standards for revenue recognition, the ASBJ defined the accounting standard starting with incorporating the basic principle of IFRS 15 from a standpoint of comparability between financial statements, which is one benefit of ensuring consistency with IFRS 15. Furthermore, the ASBJ added alternative accounting treatment without impairing comparability when there are matters to be considered related to accounting practices, etc. common in Japan.

#### (2) Scheduled date of adoption

The Company expects to adopt the accounting standard and implementation guidance from the beginning of the fiscal year ending March 31, 2022.

## Notes to Consolidated Financial Statements (continued)

1. Basis of Presentation of Financial Statements and Summary of Significant Accounting Policies (continued)

#### **Summary of Significant Accounting Policies (continued)**

(24) Accounting standard issued but not yet effective (continued)

(3) Effect of the adoption of accounting standard and implementation guidance

The Company is currently evaluating the effect of the adoption of the accounting standard and the implementation guidance on the consolidation financial statements.

#### (Change in Presentation)

(Applying "Partial Amendments to Accounting Standard for Tax Effect Accounting")

"Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28 issued on February 16, 2018) has been applied from the beginning of the fiscal year ended March 31, 2019. Deferred tax assets are now presented in non-current assets in the consolidated balance sheet and deferred tax liabilities are now presented in long-term liabilities in the consolidated balance sheet.

As a result, ¥19,457 million of deferred income taxes in current assets and ¥37 million of deferred income taxes in current liabilities previously presented in the consolidated balance sheet as of March 31, 2018 have been reclassified and included within deferred income taxes in non-current assets and deferred income taxes in long-term liabilities, respectively.

Along with the application, due to offsetting of deferred tax assets and deferred tax liabilities of the same taxable entity, deferred income taxes in non-current assets and long-term liabilities were offset by  $\pm 1,136$  million.

As a result, deferred income taxes in current assets decreased by ¥19,547 million, deferred income taxes in non-current assets increased by ¥18,410 million, deferred income taxes in current liabilities decreased by ¥37 million and deferred income taxes in long-term liabilities decreased by ¥1,098 million as compared with the corresponding amounts previously presented in the consolidated balance sheet as of March 31, 2018.

## Notes to Consolidated Financial Statements (continued)

# 1. Basis of Presentation of Financial Statements and Summary of Significant Accounting Policies (continued)

#### (Additional Information)

(Damage from the "Heavy Rain Event of July 2018")

Restoration expenses related to damage resulting from the "Heavy Rain Event of July 2018" were recorded as "Loss on disaster" in the other income (expense) section in the consolidated statement of profit or loss. In addition, to prepare for expenditures needed for future recovery efforts, the Company recognized the estimated amount as provision for loss on disaster in current liabilities in the consolidated balance sheet, and recorded provision for loss on disaster in the other income (expense) section in the consolidated statement of profit or loss.

#### 2. Cash and Cash Equivalents

The balances of cash and deposits reflected in the accompanying consolidated balance sheets at March 31, 2019 and 2018 are reconciled to the balances of cash and cash equivalents as presented in the accompanying consolidated statements of cash flows for the years then ended as follows:

| Million   | s of yen                             | Millions of<br>U.S. dollars                  |
|-----------|--------------------------------------|--|
| 2019      | 2018                                 | 2019   |
| ¥ 109,327 | ¥ 82,995                             | \$ 993                                       |
|           |                                      |  |
| (245)     | (246)                                | (2)  |
|           |                                      |  |
| 27,500    | 18,700                               | 250  |
| ¥ 136,581 | ¥ 101,448                            | \$ 1,241                                     |
|           | 2019<br>¥ 109,327<br>(245)<br>27,500 | ¥ 109,327 ¥ 82,995 (245) (246) 27,500 18,700 |

## Notes to Consolidated Financial Statements (continued)

#### 3. Short-Term Investments and Investments in Securities

The accounting standard for financial instruments requires that, except for investments in unconsolidated subsidiaries and affiliates, securities be classified as follows: trading, held-to-maturity, or other securities. The Group did not have any investments classified as trading or held-to-maturity securities at March 31, 2019 and 2018. The standard further requires that marketable securities classified as other securities are stated at fair value, with any unrealized holding gain or loss reported as a separate component of net assets, net of deferred income taxes.

Marketable securities classified as other securities at March 31, 2019 and 2018 are summarized as follows:

|  | Millions of yen |             |            |          |             |            |  |
|--|-----------------|-------------|------------|----------|-------------|------------|--|
|  |                 | 2019        |            |          | 2018        |            |  |
|  | Carrying        | Acquisition |            | Carrying | Acquisition |            |  |
|  | value           | costs       | Difference | value    | costs       | Difference |  |
| Securities whose carrying value exceeds                                  |                 |             |            |          |             |            |  |
| their acquisition costs:   |                 |             |            |          |             |            |  |
| Equity securities  | ¥ 19,677        | ¥ 13,666    | ¥6,010     | ¥16,600  | ¥10,233     | ¥ 6,367    |  |
| Debt securities:   |                 |             |            |          |             |            |  |
| Government bonds   | 274             | 268         | 6          | 274      | 266         | 7          |  |
| Subtotal   | 19,952          | 13,935      | 6,016      | 16,875   | 10,500      | 6,374      |  |
| Securities whose carrying value does not exceed their acquisition costs: |                 |             |            |          |             |            |  |
| Equity securities  | 2,279           | 2,933       | (653)      | 5,604    | 6,162       | (558)      |  |
| Other  | 27,500          | 27,500      | _          | 18,700   | 18,700      | _          |  |
| Subtotal   | 29,779          | 30,433      | (653)      | 24,304   | 24,862      | (558)      |  |
| Total  | ¥ 49,731        | ¥44,368     | ¥5,363     | ¥41,179  | ¥35,362     | ¥ 5,816    |  |

# Notes to Consolidated Financial Statements (continued)

# 3. Short-Term Investments and Investments in Securities (continued)

|  | Millions of U.S. dollars |             |            |  |
|--|--------------------------|-------------|------------|--|
|  | 2019                     |             |            |  |
|  | Carrying                 | Acquisition | _          |  |
|  | value                    | costs       | Difference |  |
| Securities whose carrying value exceeds  |                          |             |            |  |
| their acquisition costs:                 |                          |             |            |  |
| Equity securities                        | \$178                    | \$124       | \$ 54      |  |
| Debt securities:                         |                          |             |            |  |
| Government bonds                         | 2                        | 2           | 0          |  |
| Subtotal                                 | 181                      | 126         | 54         |  |
| Securities whose carrying value does not |                          |             |            |  |
| exceed their acquisition costs:          |                          |             |            |  |
| Equity securities                        | 20                       | 26          | (5)        |  |
| Other                                    | 250                      | 250         | _          |  |
| Subtotal                                 | 270                      | 276         | (5)        |  |
| Total                                    | \$452                    | \$403       | \$ 48      |  |

# 4. Inventories

Inventories at March 31, 2019 and 2018 consisted of the following:

|                                      | Million   | s of yen  | Millions of<br>U.S. dollars |
|--------------------------------------|-----------|-----------|-----------------------------|
|                                      | 2019      | 2018      | 2019                        |
| Merchandise and real estate for sale | ¥ 15,841  | ¥ 15,327  | \$ 144                      |
| Work in progress                     | 66,687    | 64,348    | 606                         |
| Rails, materials and supplies        | 22,299    | 21,582    | 202                         |
|                                      | ¥ 104,827 | ¥ 101,258 | \$ 952                      |

### Notes to Consolidated Financial Statements (continued)

#### 5. Investments in Unconsolidated Subsidiaries and Affiliates

Investments in unconsolidated subsidiaries and affiliates at March 31, 2019 and 2018 consisted of the following:

|                             | Million  | s of yen | Millions of<br>U.S. dollars |
|-----------------------------|----------|----------|-----------------------------|
|                             | 2019     | 2018     | 2019                        |
| Investments in:             |          |          |                             |
| Unconsolidated subsidiaries | ¥ 23,813 | ¥ 11,964 | \$ 216                      |
| Affiliates                  | 49,624   | 47,979   | 451                         |
|                             | ¥ 73,438 | ¥ 59,943 | \$ 667                      |

#### 6. Property, Plant and Equipment

Contributions for the construction of railway facilities granted by national and municipal governments and others are recognized as gain on contributions received for construction upon receipt. These contribution amounts are deducted directly from the acquisition costs of the related property, plant and equipment upon completion as stipulated in the Corporation Tax Law of Japan. Compensation for the expropriation of properties received from national and municipal governments and others, in accordance with the Corporation Tax Law, is also recognized as other income upon receipt. These compensation amounts are deducted directly from the acquisition costs of the properties acquired to replace the properties expropriated.

For railway services, the accumulated contributions deducted from the acquisition costs of property, plant and equipment at March 31, 2019 and 2018 amounted to \(\xi\$734,980 million (\xi6,681 million) and \(\xi\$717,998 million, respectively.

For railway services, the compensation deducted from the acquisition costs of property, plant and equipment to replace the properties expropriated for the years ended March 31, 2019 and 2018 totaled \(\frac{\pma}{1}\),025 million (\(\frac{\pma}{9}\) million) and \(\frac{\pma}{8}62\) million, respectively.

## Notes to Consolidated Financial Statements (continued)

#### 7. Investment and Rental Properties

The Company and certain consolidated subsidiaries own office buildings for lease, commercial facilities including lands and rental housing, mainly in Osaka Prefecture and other areas.

The carrying value in the consolidated balance sheet and corresponding fair value of those properties as of March 31, 2019 and 2018 are as follows:

|               | Millio         | ns of yen      |                |
|---------------|----------------|----------------|----------------|
|               | 2              | 019            |                |
|               | Carrying value |                | Fair value     |
| As of         |                | As of          | As of          |
| April 1, 2018 | Net change     | March 31, 2019 | March 31, 2019 |
| ¥ 309,800     | ¥ 18,037       | ¥ 327,838      | ¥ 701,449      |
|               | Millio         | ns of yen      |                |
|               | 2              | 018            |                |
|               | Carrying value |                | Fair value     |
| As of         |                | As of          | As of          |
| April 1, 2017 | Net change     | March 31, 2018 | March 31, 2018 |
| ¥ 303,470     | ¥ 6,330        | ¥ 309,800      | ¥ 640,800      |
|               | Millions oj    | f U.S. dollars |                |
|               | 2              | 019            |                |
|               | Carrying value |                | Fair value     |
| As of         |                | As of          | As of          |
| April 1, 2018 | Net change     | March 31, 2019 | March 31, 2019 |
| \$2,816       | \$163          | \$2,980        | \$6,376        |

## Notes to Consolidated Financial Statements (continued)

#### 7. Investment and Rental Properties (continued)

#### Notes:

- 1. The carrying value represents the acquisition cost less accumulated depreciation and accumulated impairment loss.
- 2. The components of net change in carrying value for the years ended March 31, 2019 and 2018 included increase mainly due to acquisitions of real estate properties in the amount of \(\frac{\pmathbf{\frac{4}}}{31,786}\) million (\\$288 million) and \(\frac{\pmathbf{\frac{4}}}{12,040}\) million (\\$109 million) and \(\frac{\pmathbf{\frac{4}}}{11,409}\) million, respectively.
- 3. The fair value of the main real estate properties is estimated in accordance with appraisal standards for valuing real estate. The fair value of the other real estate properties is based on the carrying value or a different valuation method because those values are considered to reasonably reflect the fair value.

# Notes to Consolidated Financial Statements (continued)

## 8. Short-Term Loans and Long-Term Debt

Short-term loans represent loans on deeds due within one year. The annual interest rates applicable to such loans outstanding at March 31, 2019 and 2018 ranged from 0.002% to 0.34% and from 0.15% to 0.33%, respectively.

Long-term debt at March 31, 2019 and 2018 is summarized as follows:

|   | Million   | s of yen  | Millions of<br>U.S. dollars |
|---|-----------|-----------|-----------------------------|
|   | 2019      | 2018      | 2019                        |
| Secured West Japan Railway bonds, payable in yen, at rate of 2.41%, due through 2018  | ¥ –       | ¥ 10,000  | \$ -                        |
| Unsecured West Japan Railway bonds, payable in yen, at rates ranging from 0.175% to 2.49%, due from 2019 through 2059   | 569,984   | 514,983   | 5,181                       |
| Unsecured loans from the Development<br>Bank of Japan, payable in yen, at rates<br>ranging from 1.66% to 3.15%, due in<br>installments from 2019 through 2021 | 15,979    | 16,405    | 145                         |
| Unsecured loans from banks and insurance companies, payable in yen, at rates ranging from 0.00% to 2.15%, due in installments from 2019 through 2057          | 360,400   | 371,300   | 3,276                       |
| Secured loans from the Development<br>Bank of Japan, payable in yen, at rates<br>ranging from 3.25% to 4.70%, due<br>through 2018                             | _         | 300       | _                           |
| Finance lease obligations, at rates ranging from 0.00% to 4.72%, due in installments  |           |           |                             |
| from 2019 through 2049  | 30,861    | 9,494     | 280                         |
| Other   | 13,282    | 13,282    | 120                         |
|   | 990,507   | 935,765   | 9,004                       |
| Less current portion  | (75,379)  | (59,830)  | (685)                       |
|   | ¥ 915,128 | ¥ 875,934 | \$ 8,319                    |

# Notes to Consolidated Financial Statements (continued)

## 8. Short-Term Loans and Long-Term Debt (continued)

The aggregate annual maturities of long-term debt subsequent to March 31, 2019 are summarized as follows:

| Year ending March 31, | Millions of yen | Millions of<br>U.S. dollars |
|-----------------------|-----------------|-----------------------------|
| 2020                  | ¥ 75,379        | \$ 685                      |
| 2021                  | 72,945          | 663                         |
| 2022                  | 63,398          | 576                         |
| 2023                  | 59,211          | 538                         |
| 2024                  | 81,129          | 737                         |
| 2025 and thereafter   | 638,457         | 5,804                       |
|                       | ¥ 990,522       | \$ 9,004                    |

In order to achieve more efficient financing, the Company has concluded line-of-credit agreements with certain financial institutions. The status of these lines of credit at March 31, 2019 and 2018 was as follows:

|                  | Million   | s of yen  | Millions of<br>U.S. dollars |
|------------------|-----------|-----------|-----------------------------|
|                  | 2019      | 2018      | 2019                        |
| Lines of credit  | ¥ 130,000 | ¥ 130,000 | \$ 1,181                    |
| Credit utilized  |           |           |                             |
| Available credit | ¥ 130,000 | ¥ 130,000 | \$ 1,181                    |

## 9. Pledged Assets

Assets pledged at March 31, 2019 as collateral for indebtedness are summarized as follows:

| Millions of yen | Millions of<br>U.S. dollars              |
|-----------------|--|
| 201             | 9  |
| ¥ 245           | \$ 2                                     |
| 709             | 6  |
| 128             | 1  |
| 191             | 1  |
| 395             | 3  |
| ¥1,670          | \$ 15                                    |
|                 | 201<br>¥ 245<br>709<br>128<br>191<br>395 |

# Notes to Consolidated Financial Statements (continued)

# 9. Pledged Assets (continued)

The indebtedness secured by such collateral at March 31, 2019 was as follows:

|                            | Millions of yen | Millions of<br>U.S. dollars |
|----------------------------|-----------------|-----------------------------|
|                            | 201             | 9                           |
| Notes and accounts payable | ¥16             | \$ 0                        |

# 10. Long-Term Payables

Long-term payables at March 31, 2019 and 2018 are summarized as follows:

|  | Millions  | of yen    | Millions of<br>U.S. dollars |
|--|-----------|-----------|-----------------------------|
|  | 2019      | 2018      | 2019                        |
| Unsecured payables to the Japan        |           |           |                             |
| Railway Construction, Transport &      |           |           |                             |
| Technology Agency:                     |           |           |                             |
| Fixed interest portion at 6.55% due in |           |           |                             |
| installments from 2019 through 2052    | ¥ 102,931 | ¥ 103,833 | \$ 935                      |
| Other                                  | 1,439     | 2,121     | 13                          |
|  | 104,371   | 105,955   | 948                         |
| Less current portion                   | (1,642)   | (1,580)   | (14)                        |
|  | ¥ 102,728 | ¥ 104,375 | \$ 933                      |

The aggregate annual maturities of long-term payables subsequent to March 31, 2019 are summarized as follows:

| Year ending March 31, | Millions of yen | Millions of<br>U.S. dollars |
|-----------------------|-----------------|-----------------------------|
| 2020                  | ¥ 1,642         | \$ 14                       |
| 2021                  | 1,568           | 14                          |
| 2022                  | 1,310           | 11                          |
| 2023                  | 1,167           | 10                          |
| 2024                  | 1,245           | 11                          |
| 2025 and thereafter   | 97,436          | 885                         |
|                       | ¥ 104,371       | \$ 948                      |

# Notes to Consolidated Financial Statements (continued)

#### 11. Income Taxes

A reconciliation of the statutory and effective tax rates for the years ended March 31, 2019 and 2018 has been omitted because the differences between the statutory tax rates and the Group's effective tax rates for financial reporting purposes were less than 5% of the statutory tax rates.

The significant components of deferred tax assets and liabilities of the Group at March 31, 2019 and 2018 are summarized as follows:

|   | Million  | s of yen | Millions of<br>U.S. dollars |
|---|----------|----------|-----------------------------|
|   | 2019     | 2018     | 2019                        |
| Deferred tax assets:  |          |          |                             |
| Provision for employees' bonuses  | ¥ 11,808 | ¥ 12,340 | \$ 107                      |
| Accrued enterprise taxes included in  |          |          |                             |
| accrued expenses  | 2,109    | 2,227    | 19                          |
| Liability for retirement benefits   | 87,841   | 92,701   | 798                         |
| Unrealized gain on property, plant and  |          |          |                             |
| equipment   | 15,080   | 14,301   | 137                         |
| Tax loss carryforwards  | 11,002   | 10,727   | 100                         |
| Other   | 49,210   | 44,302   | 447                         |
| Total gross deferred tax assets   | 177,052  | 176,600  | 1,609                       |
| Valuation allowance   | (18,434) | (17,533) | (167)                       |
| Total deferred tax assets   | 158,617  | 159,067  | 1,441                       |
| Deferred tax liabilities:   |          |          |                             |
| Unrealized holding gain on securities Contributions received for construction | (2,001)  | (2,131)  | (18)                        |
| deducted from acquisition costs of  |          |          |                             |
| property, plant and equipment   | (11,492) | (11,364) | (104)                       |
| Gain on valuation of assets of  |          | ,        | ` '                         |
| consolidated subsidiaries   | (1,161)  | (1,158)  | (10)                        |
| Other   | (4,741)  | (4,799)  | (43)                        |
| Total deferred tax liabilities  | (19,396) | (19,454) | (176)                       |
| Deferred tax assets, net  | ¥139,221 | ¥139,612 | \$1,265                     |

## Notes to Consolidated Financial Statements (continued)

#### 12. Leases

Future minimum lease payments subsequent to March 31, 2019 for noncancelable operating leases were as follows:

| Year ending March 31, | Millions of yen | Millions of<br>U.S. dollars |
|-----------------------|-----------------|-----------------------------|
| 2020                  | ¥ 2,560         | \$ 23                       |
| 2021 and thereafter   | 36,557          | 332                         |
|                       | ¥ 39,118        | \$355                       |

Future minimum lease receipts subsequent to March 31, 2019 for noncancelable operating leases were as follows:

| Year ending March 31, | Millions of yen | Millions of<br>U.S. dollars |
|-----------------------|-----------------|-----------------------------|
| 2020                  | ¥ 249           | \$ 2                        |
| 2021 and thereafter   | 1,689           | 15                          |
|                       | ¥ 1,939         | \$ 17                       |

#### 13. Retirement Benefit Plans

The Company and its consolidated subsidiaries have lump-sum severance and retirement benefit plans. Certain consolidated subsidiaries have a small-and-medium-sized enterprise mutual aid plan (a defined contribution retirement plan) and/or a defined contribution pension plan. In certain cases, special retirement benefits may be paid to employees.

Certain consolidated subsidiaries have calculated their retirement benefit obligation and retirement benefit expenses by the Simplified Method.

The changes in the retirement benefit obligations, except those for which the Simplified Method was applied, during the years ended March 31, 2019 and 2018 are as follows:

|   |                 |          | Millions of  |
|---|-----------------|----------|--------------|
|   | Millions of yen |          | U.S. dollars |
|   | 2019            | 2018     | 2019         |
| Retirement benefit obligations at beginning of year | ¥ 310,492       | ¥332,995 | \$ 2,822     |
| Service cost  | 11,643          | 11,898   | 105          |
| Interest cost                                       | 2,343           | 2,530    | 21           |
| Actuarial loss                                      | 1,901           | 1,754    | 17           |
| Retirement benefits paid                            | (31,486)        | (39,044) | (286)        |
| Reclassification of retirement benefit obligation   |                 |          |              |
| resulting from change from Simplified Method        | _               | 282      | _            |
| Other   | (3)             | 74       | (0)          |
| Retirement benefit obligations at end of year       | ¥294,891        | ¥310,492 | \$2,680      |

## Notes to Consolidated Financial Statements (continued)

#### 13. Retirement Benefit Plans (continued)

The changes in plan assets, except those for which the Simplified Method was applied during the years ended March 31, 2019 and 2018 are as follows:

|   | Millions of yen |          | Millions of<br>U.S. dollars |
|---|-----------------|----------|-----------------------------|
|   | 2019            | 2018     | 2019                        |
| Plan assets at beginning of year                  | ¥ 17,334        | ¥ 15,773 | \$ 157                      |
| Expected return on plan assets                    | 285             | 293      | 2                           |
| Actuarial (loss) gain                             | (160)           | 198      | (1)                         |
| Contributions paid                                | 1,525           | 1,478    | 13                          |
| Retirement benefits paid                          | (469)           | (641)    | (4)                         |
| Reclassification of retirement benefit obligation |                 |          |                             |
| resulting from change from Simplified Method      |                 | 231      |                             |
| Plan assets at end of year                        | ¥ 18,514        | ¥ 17,334 | \$ 168                      |

The changes in liability for retirement benefits for which the Simplified Method was applied during the years ended March 31, 2019 and 2018 are as follows:

|  | Millions of yen |         | Millions of<br>U.S. dollars |
|--|-----------------|---------|-----------------------------|
|  | 2019            | 2018    | 2019                        |
| Liability for retirement benefits at beginning of year | ¥ 6,757         | ¥ 6,358 | \$61                        |
| Retirement benefit expenses                            | 1,036           | 1,045   | 9                           |
| Retirement benefits paid                               | (455)           | (477)   | (4)                         |
| Contributions paid                                     | (122)           | (118)   | (1)                         |
| Reclassification of liability for retirement benefits  |                 |         |                             |
| resulting from change from Simplified Method           | _               | (51)    | _                           |
| Other  | 81              |         | 0                           |
| Liability for retirement benefits at end of year       | ¥ 7,297         | ¥ 6,757 | \$ 66                       |

The following table sets forth the funded status of the plans and the amounts recognized in the consolidated balance sheet as of March 31, 2019 and 2018 for the Company's and its consolidated subsidiaries' defined benefit pension plans, including those for which the Simplified Method was applied:

|   | Millions             | s of yen             | Millions of<br>U.S. dollars |
|---|----------------------|----------------------|-----------------------------|
|   | 2019                 | 2018                 | 2019                        |
| Funded retirement benefit obligations Plan assets at fair value         | ¥ 21,627<br>(19,641) | ¥ 20,374<br>(18,365) | \$ 196<br>(178)             |
| Unfunded retirement benefit obligations                                 | 1,986<br>281,687     | 2,009<br>297,906     | 18<br>2,560                 |
| Net liability for retirement benefits in the consolidated balance sheet | ¥ 283,673            | ¥ 299,915            | \$ 2,578                    |
| Liability for retirement benefits Asset for retirement benefits         | 285,843<br>(2,170)   | 301,783<br>(1,868)   | 2,598<br>(19)               |
| Net liability for retirement benefits in the consolidated balance sheet | ¥ 283,673            | ¥ 299,915            | \$ 2,578                    |

# Notes to Consolidated Financial Statements (continued)

## 13. Retirement Benefit Plans (continued)

The components of retirement benefit expenses for the years ended March 31, 2019 and 2018 are as follows:

|   |                 |          | Millions of  |
|---|-----------------|----------|--------------|
|   | Millions of yen |          | U.S. dollars |
|   | 2019            | 2018     | 2019         |
| Service cost  | ¥ 11,643        | ¥ 11,898 | \$ 105       |
| Interest cost   | 2,343           | 2,530    | 21           |
| Expected return on plan assets                                  | (285)           | (293)    | (2)          |
| Amortization of unrecognized actuarial gain                     | (1,694)         | (1,461)  | (15)         |
| Amortization of prior service cost                              | (0)             | (0)      | (0)          |
| Retirement benefit expenses calculated by the                   |                 |          |              |
| Simplified Method   | 1,036           | 1,045    | 9            |
| Other   | (23)            | 62       | (0)          |
| Retirement benefit expenses under defined benefit pension plans | ¥ 13,020        | ¥ 13,782 | \$ 118       |

The components of retirement benefit liability adjustments included in other comprehensive income (before tax effects) for the years ended March 31, 2019 and 2018 are as follows:

|                    | Millions  | of yen   | Millions of<br>U.S. dollars |
|--------------------|-----------|----------|-----------------------------|
|                    | 2019      | 2018     | 2019                        |
| Prior service cost | ¥ (0)     | ¥ (0)    | \$ (0)                      |
| Actuarial gain     | (3,756)   | (3,017)  | (34)                        |
|                    | ¥ (3,756) | ¥(3,017) | \$ (34)                     |

The components of retirement benefit liability adjustments included in accumulated other comprehensive income (before tax effects) as of March 31, 2019 and 2018 are as follows:

| M      | fillions          | s of ven |                               | Millions<br>U.S. do      | v |
|--------|-------------------|----------|-------------------------------|--------------------------|---|
| -      |                   |          |                               | 2019                     |   |
| ¥      | 0                 | ¥        | 0                             | \$                       | 0 |
| 12,4   | 59                | 16       | ,216                          | 11                       | 3 |
| ¥ 12,4 | 59                | ¥ 16     | ,216                          | \$ 11                    | 3 |
|        | 2011<br>¥<br>12,4 | 2019     | 2019 20<br>¥ 0 ¥<br>12,459 16 | ¥ 0 ¥ 0<br>12,459 16,216 |   |

## Notes to Consolidated Financial Statements (continued)

#### 13. Retirement Benefit Plans (continued)

The fair value of plan assets, by major category, as percentages of total plan assets as of March 31, 2019 and 2018 are as follows:

|                   | 2019 | 2018 |
|-------------------|------|------|
| Debt securities   | 46%  | 48%  |
| Equity securities | 23   | 23   |
| Other             | 31   | 29   |
| Total             | 100% | 100% |

The expected long-term rate of return on plan assets has been determined considering the anticipated allocation to each asset class at present and in the future, and the expected long-term rate of return on assets held in each category at present and in the future.

The assumptions used in accounting for the above retirement benefit plans for the years ended March 31, 2019 and 2018 are principally as follows:

|  | 2019 | 2018 |
|--|------|------|
| Discount rate                          | 0.8% | 0.8% |
| Expected rate of return on plan assets | 2.0% | 3.0% |

Total contributions required to be paid by certain consolidated subsidiaries to the defined contribution pension plans for the years ended March 31, 2019 and 2018 amounted to \(\frac{4}{520}\) million (\(\frac{4}{547}\) million, respectively.

#### 14. Contingent Liabilities

At March 31, 2019, the Company and its certain consolidated subsidiaries have a commitment to provide guarantees of loans and are also contingently liable for guarantees of loans, accounts payable-trade and other obligations of unconsolidated subsidiaries, affiliates and a third party in the aggregate amount of \$19,755 million (\$179 million).

The Company expects further expenditures to be incurred in subsequent years relating to the payment of compensation for a train accident on the Fukuchiyama Line, which occurred on April 25, 2005, as well as other related costs; however, it is unable to estimate the amounts of such expenditures on a reasonable basis at the present time.

### Notes to Consolidated Financial Statements (continued)

#### 15. Shareholders' Equity

The Companies Act of Japan provides that an amount equal to 10% of the amount to be disbursed as distributions of capital surplus (other than the capital reserve) and retained earnings (other than the legal reserve) be transferred to the capital reserve and the legal reserve, respectively, until the sum of the capital reserve and the legal reserve equals 25% of the capital stock account. Such distributions can be made at any time by resolution of the shareholders, or by the Board of Directors if certain conditions are met.

Additional paid-in capital is presented as capital surplus and the legal reserve is included in retained earnings in the accompanying consolidated balance sheet and consolidated statement of changes in net assets. The Company's additional paid-in capital included in capital surplus amounted to ¥55,000 million (\$500 million) and legal reserve included in retained earnings amounted to ¥11,327 million (\$102 million) at March 31, 2019 and 2018, respectively.

#### Common stock and treasury stock

Movements in shares of common stock in issue and treasury stock during the years ended March 31, 2019 and 2018 are summarized as follows:

|                | Number of shares |                  |           |                |  |  |
|----------------|------------------|------------------|-----------|----------------|--|--|
|                | April 1, 2018    | Increase         | Decrease  | March 31, 2019 |  |  |
| Common stock   | 193,735,000      | _                | 1,253,600 | 192,481,400    |  |  |
| Treasury stock | 129,808          | 1,253,600        | 1,253,614 | 129,794        |  |  |
|                |                  | Number of shares |           |                |  |  |
|                | April 1, 2017    | Increase         | Decrease  | March 31, 2018 |  |  |
|                |                  |                  |           |                |  |  |

The decrease in common stock for the year ended March 31, 2019 was due to the cancellation of treasury stock.

The increase in treasury stock for the year ended March 31, 2019 was due to the purchase of treasury stock.

The decrease in treasury stock of 1,253,614 common stock for the year ended March 31, 2019 was due to the cancellation of 1,253,600 shares and changes in equity in affiliates accounted for by equity method of 14 shares.

The decrease in treasury stock of 91 common stock for the year ended March 31, 2018 was due to the sales of 75 shares less than one trading unit and changes in equity in affiliates accounted for by equity method of 16 shares.

# Notes to Consolidated Financial Statements (continued)

## 16. Research and Development Costs

Research and development costs are expensed in the year in which such costs are incurred. These amounted to \(\frac{\pma}{8}\),893 million (\(\frac{\pma}{8}\)0 million) and \(\frac{\pma}{8}\),395 million for the years ended March 31, 2019 and 2018, respectively.

## 17. Other Comprehensive Income

The following table presents reclassification adjustments and tax effects on components of other comprehensive income for the years ended March 31, 2019 and 2018.

|   | Millions of yen |          | Millions of<br>U.S. dollars |
|---|-----------------|----------|-----------------------------|
|   | 2019            | 2018     | 2019                        |
| Net unrealized holding (loss) gain on securities: |                 |          |                             |
| Amount arising during the year                    | ¥ (453)         | ¥ 515    | \$ (4)                      |
| Reclassification adjustments for loss included    |                 |          |                             |
| in consolidated statement of profit or loss       |                 | (71)     |                             |
| Before tax effect                                 | (453)           | 444      | (4)                         |
| Tax effect  | 129             | (139)    | 1                           |
| Total   | (323)           | 305      | (2)                         |
| Net unrealized deferred loss on hedging           |                 |          |                             |
| instruments:                                      |                 |          |                             |
| Amount arising during the year                    | (249)           | (191)    | (2)                         |
| Before tax effect                                 | (249)           | (191)    | (2)                         |
| Tax effect  | 76              | 59       | 0                           |
| Total   | (172)           | (132)    | (1)                         |
| Retirement benefit liability adjustments:         | ,               | ,        |                             |
| Amount arising during the year                    | (2,062)         | (1,556)  | (18)                        |
| Reclassification adjustments for loss included    | ,               | ,        | . ,                         |
| in consolidated statement of profit or loss       | (1,694)         | (1,461)  | (15)                        |
| Before tax effect                                 | (3,756)         | (3,017)  | (34)                        |
| Tax effect  | 1,181           | 928      | 10                          |
| Total   | (2,575)         | (2,089)  | (23)                        |
| Other comprehensive income of affiliates          |                 | ,        | . ,                         |
| accounted for by the equity method                |                 |          |                             |
| attributable to owners of parent:                 |                 |          |                             |
| Amount arising during the year                    | 79              | 56       | 0                           |
| Reclassification adjustments for (loss) gain      |                 |          |                             |
| included in consolidated statement of profit      |                 |          |                             |
| or loss   | (11)            | 14       | (0)                         |
| Total   | 68              | 70       | 0                           |
| Total other comprehensive loss                    | ¥ (3,003)       | ¥(1,846) | \$(27)                      |
| <u>*</u>  |                 |          |                             |

## Notes to Consolidated Financial Statements (continued)

#### 18. Amounts per Share

Amounts per share at March 31, 2019 and 2018 and for the years then ended were as follows:

|   | Yen       |           | U.S. dollars |
|---|-----------|-----------|--------------|
|   | 2019      | 2018      | 2019         |
| Net assets                              | ¥5,612.63 | ¥5,273.42 | \$ 51.02     |
| Profit attributable to owners of parent | 533.31    | 570.72    | 4.84         |
| Cash dividends                          | 175.00    | 160.00    | 1.59         |

Net assets per share have been computed based on the number of shares of common stock outstanding at each balance sheet date.

Profit attributable to owners of parent per share has been computed based on the profit available for distribution to shareholders of common stock and the weighted-average number of shares of common stock outstanding during each year. Diluted profit attributable to owners of parent per share has not been presented for the years ended March 31, 2019 and 2018 since the Company had no potentially dilutive stock at March 31, 2019 and 2018.

Cash dividends per share represent the cash dividends proposed by the Board of Directors as applicable to the respective fiscal years together with the interim cash dividends paid.

### Notes to Consolidated Financial Statements (continued)

#### 19. Financial Instruments

#### Overview

#### (1) Policy for financial instruments

The Group raises funds mainly through bonds and bank borrowings mainly for the purpose of settlement of existing payables and capital investment which cannot be fully provided by free cash flows. The Group manages temporary cash surpluses through low-risk financial assets. Further, the Group raises short-term working capital mainly through short-term bonds. The Group uses derivatives for the purpose of reducing risk and does not enter into derivatives for speculative or trading purposes.

#### (2) Types of financial instruments and related risk

Trade receivables – trade notes and accounts receivable – are exposed to credit risk in relation to customers. Short-term investments and investments in securities are exposed to market price volatility risk. Those securities are mainly composed of the shares of common stock of other companies with which the Group has business relationships.

Substantially all trade payables – trade notes and accounts payable and deposits and advances received – have payment due dates within one year. The Group is also exposed to foreign currency exchange risk arising from trade payables denominated in However, regarding trade payables denominated in foreign foreign currencies. currencies arising from organized foreign tours, forward foreign exchange contracts are principally arranged to reduce the risk. Bonds and bank borrowings are taken out principally for the purpose of settlement of existing payables and capital investments. The redemption dates of these long-term debts extend up to thirty nine years from March 31, 2019. Some of them have variable interest rates and are exposed to interest rate fluctuation risk. Long-term payables are mainly derived from the purchase of Sanyo Shinkansen's facilities. These payables are settled by installments once every six The repayment dates of these payables extend up to thirty two years from months. March 31, 2019.

Regarding derivatives, the Group enters into currency swap and interest-rate swap contracts to reduce the risk arising from the fluctuation in exchange rates and interest rates on financial liabilities and forward foreign exchange contracts to reduce the foreign currency exchange risk arising from trade payables denominated in foreign currencies.

Information regarding the method of hedge accounting is found in Note 1 (23).

#### Notes to Consolidated Financial Statements (continued)

#### 19. Financial Instruments (continued)

#### **Overview (continued)**

- (3) Risk management for financial instruments
  - (a) Monitoring of credit risk (the risk that customers or counterparties may default)

In accordance with the internal policies of the Company for managing credit risk arising from trade receivables, the Company monitors due dates and outstanding balances by individual customer. The Company is also making efforts to identify at an early stage and mitigate risks arising from bad debts from customers who are having financial difficulties. The consolidated subsidiaries also monitor the risk as same manners as the Company in accordance with their internal policies.

The Group enters into derivative transactions only with financial institutions which have a sound credit profile to mitigate counterparty risk. At the balance sheet date, the carrying values of the financial assets in the consolidated balance sheets represent the maximum credit risk exposures of the Group.

(b) Monitoring of market risks (the risks arising from fluctuations in foreign currency exchange rates, interest rates and others)

The Company utilizes currency swap and interest-rate swap contracts to reduce the risk arising from the fluctuation in exchange rates and interest rates on financial liabilities. Finance division of the Company executes and monitors them in accordance with internal policy.

For trade payables denominated in foreign currencies, certain consolidated subsidiaries identify the foreign currency exchange risk by currency and month and enter into principally forward foreign exchange contracts to hedge such risk. For trade payables denominated in foreign currencies arising from forecasted transactions to occur within six months regarding organized foreign tours, forward foreign exchange contracts are principally arranged considering the actual results in the past and the circumstances of the tour reservations. The basic policy is approved at a meeting once a half year in accordance with internal policy. In accordance with the approval, finance division enters into such transactions and reconciles outstanding balances with those of the counterparties. The control division of the Company monitors these risks based on the application from each operating division of each branch of certain consolidated subsidiaries. In addition, these risks are also periodically monitored by the internal audit division of the Company.

#### Notes to Consolidated Financial Statements (continued)

#### 19. Financial Instruments (continued)

#### **Overview (continued)**

- (3) Risk management for financial instruments (continued)
  - (b) Monitoring of market risks (the risks arising from fluctuations in foreign currency exchange rates, interest rates and others) (continued)
    - For short-term investments and investments in securities, the Group periodically reviews the fair values of such financial instruments and the financial position of the issuers. In addition, the Group continuously evaluates whether securities other than those classified as held-to-maturity debt securities should be maintained taking into account their fair values and relationships with the issuers.
  - (c) Monitoring of liquidity risk (the risk that the Group may not be able to meet its obligations on scheduled due dates)
    - Based on reports from each division of the Company, subsidiaries and affiliates, the Company prepares and updates their cash flow plans on a timely basis to manage liquidity risk. In addition, the Company has kept the liquidity level stable to a certain extent by entering into commitment line contracts to enable the Company to raise funds in accordance with the policies determined in advance.
- (4) Supplementary explanation of the estimated fair value of financial instruments

The fair value of financial instruments is determined based on their quoted market price, if available. When there is no available quoted market price, fair value is reasonably estimated. Since various variable factors are reflected in estimating the fair value, different factors could result in different fair values. In addition, the notional amounts of derivatives in the following "Estimated Fair Value of Financial Instruments" section are not necessarily indicative of the actual market risk involved in derivative transactions.

## Notes to Consolidated Financial Statements (continued)

#### 19. Financial Instruments (continued)

#### **Estimated Fair Value of Financial Instruments**

The carrying value of financial instruments on the consolidated balance sheets as of March 31, 2019 and 2018 and estimated fair value are shown in the following table. The following table does not include financial instruments for which it is extremely difficult to determine the fair value (Refer to 2 in Note 19).

|   | Millions of yen |                |            |  |  |
|---|-----------------|----------------|------------|--|--|
|   |                 | 2019           |            |  |  |
|   |                 | Estimated fair |            |  |  |
|   | Carrying value  | value          | Difference |  |  |
| Assets:   |                 |                |            |  |  |
| Cash and deposits                                     | ¥ 109,327       | ¥ 109,327      | ¥ -        |  |  |
| Notes and accounts receivable:                        |                 |                |            |  |  |
| Unconsolidated subsidiaries and affiliates            | 1,107           | 1,107          | _          |  |  |
| Trade   | 147,253         | 147,253        | _          |  |  |
| Short-term investments and investments in securities: |                 |                |            |  |  |
| Investments in affiliates                             | 2,915           | 4,002          | 1,087      |  |  |
| Other securities                                      | 49,531          | 49,531         | _          |  |  |
| Liabilities:  |                 |                |            |  |  |
| Short-term loans                                      | (20,713)        | (20,713)       | _          |  |  |
| Notes and accounts payable:                           |                 |                |            |  |  |
| Unconsolidated subsidiaries and affiliates            | (3,689)         | (3,689)        | _          |  |  |
| Trade   | (192,666)       | (192,666)      | _          |  |  |
| Income taxes payable                                  | (22,726)        | (22,726)       | _          |  |  |
| Accrued expenses                                      | (5,782)         | (5,782)        | _          |  |  |
| Deposits (component of deposits and advances          |                 |                |            |  |  |
| received)   | (108,475)       | (108,475)      | _          |  |  |
| Long-term debt (including current portion)            | (959,646)       | (1,041,537)    | (81,891)   |  |  |
| Long-term payables (including current                 |                 |                |            |  |  |
| portion)  | (104,371)       | (229,101)      | (124,730)  |  |  |
| Derivative transactions qualifying for hedge          |                 |                |            |  |  |
| accounting (component of deposits and                 |                 |                |            |  |  |
| advances received)                                    | (97)            | (97)           | _          |  |  |

## Notes to Consolidated Financial Statements (continued)

## 19. Financial Instruments (continued)

## **Estimated Fair Value of Financial Instruments (continued)**

|  | Millions of yen |                |            |  |  |
|--|-----------------|----------------|------------|--|--|
|  | 2018            |                |            |  |  |
|  |                 | Estimated fair |            |  |  |
|  | Carrying value  | value          | Difference |  |  |
| Assets:  |                 |                |            |  |  |
| Cash and deposits                              | ¥ 82,995        | ¥ 82,995       | ¥ -        |  |  |
| Notes and accounts receivable:                 |                 |                |            |  |  |
| Unconsolidated subsidiaries and affiliates     | 778             | 778            | _          |  |  |
| Trade  | 140,301         | 140,301        | _          |  |  |
| Short-term investments and investments in      |                 |                |            |  |  |
| securities:                                    |                 |                |            |  |  |
| Investments in affiliates                      | 2,770           | 4,069          | 1,299      |  |  |
| Other securities                               | 41,179          | 41,179         | _          |  |  |
| Liabilities:                                   |                 |                |            |  |  |
| Short-term loans                               | (17,252)        | (17,252)       | _          |  |  |
| Notes and accounts payable:                    |                 |                |            |  |  |
| Unconsolidated subsidiaries and affiliates     | (2,433)         | (2,433)        | _          |  |  |
| Trade  | (157,381)       | (157,381)      | _          |  |  |
| Income taxes payable                           | (25,295)        | (25,295)       | _          |  |  |
| Accrued expenses                               | (6,266)         | (6,266)        | _          |  |  |
| Deposits (component of deposits and advances   |                 |                |            |  |  |
| received)                                      | (95,661)        | (95,661)       | _          |  |  |
| Long-term debt (including current portion)     | (926,270)       | (994,373)      | (68,103)   |  |  |
| Long-term payables (including current portion) | (105,955)       | (227,178)      | (121,223)  |  |  |
| Derivative transactions qualifying for hedge   |                 |                |            |  |  |
| accounting (component of deposits and advances |                 |                |            |  |  |
| received)                                      | 151             | 151            | _          |  |  |

## Notes to Consolidated Financial Statements (continued)

## 19. Financial Instruments (continued)

## **Estimated Fair Value of Financial Instruments (continued)**

|  | Millions of U.S. dollars |                |            |  |  |
|--|--------------------------|----------------|------------|--|--|
|  |                          | 2019           |            |  |  |
|  |                          | Estimated fair |            |  |  |
|  | Carrying value           | value          | Difference |  |  |
| Assets:  |                          |                |            |  |  |
| Cash and deposits                              | \$ 993                   | \$ 993         | \$ -       |  |  |
| Notes and accounts receivable:                 |                          |                |            |  |  |
| Unconsolidated subsidiaries and affiliates     | 10                       | 10             | _          |  |  |
| Trade  | 1,338                    | 1,338          | _          |  |  |
| Short-term investments and investments in      |                          |                |            |  |  |
| securities:                                    |                          |                |            |  |  |
| Investments in affiliates                      | 26                       | 36             | 9          |  |  |
| Other securities                               | 450                      | 450            | _          |  |  |
| Liabilities:                                   |                          |                |            |  |  |
| Short-term loans                               | (188)                    | (188)          | _          |  |  |
| Notes and accounts payable:                    |                          |                |            |  |  |
| Unconsolidated subsidiaries and affiliates     | (33)                     | (33)           | _          |  |  |
| Trade  | (1,751)                  | (1,751)        | _          |  |  |
| Income taxes payable                           | (206)                    | (206)          | _          |  |  |
| Accrued expenses                               | (52)                     | (52)           | _          |  |  |
| Deposits (component of deposits and advances   |                          |                |            |  |  |
| received)                                      | (986)                    | (986)          | _          |  |  |
| Long-term debt (including current portion)     | (8,724)                  | (9,468)        | (744)      |  |  |
| Long-term payables (including current portion) | (948)                    | (2,082)        | (1,133)    |  |  |
| Derivative transactions qualifying for hedge   |                          |                |            |  |  |
| accounting (component of deposits and          |                          |                |            |  |  |
| advances received)                             | (0)                      | (0)            | _          |  |  |

#### Notes to Consolidated Financial Statements (continued)

#### 19. Financial Instruments (continued)

#### **Estimated Fair Value of Financial Instruments (continued)**

#### Notes:

1. Methods to determine the estimated fair value of financial instruments and other matters related to securities and derivative transactions

Cash and deposits and notes and accounts receivable

Since these items are settled in a short period of time, their carrying value approximates fair value.

Short-term investments and investments in securities

Since short-term investments are settled in a short period of time, their carrying value approximates fair value. The fair value of stocks is determined based on quoted market prices. The fair value of debt securities is determined based on either quoted market prices or present value of the future cash flows discounted by the interest rate which is determined using the interest rate of national bonds plus a credit spread premium.

Short-term loans, notes and accounts payable, deposits, income taxes payable and accrued expenses

Since these items are settled in a short period of time, their carrying value approximates fair value.

Bonds (component of long-term debt, including current portion)

The fair value of bonds is determined based on the quoted market price.

Long-term loan (component of long-term debt, including current portion) and long-term payables (including current portion)

The fair value of long-term loans is determined based on the present value of the total amounts of principal and interest payments discounted at an interest rate to be applied if similar new loans were entered into.

Further, the fair value of certain long-term loans, which are subject to treatment using foreign currency swap or interest-rate swap, is estimated by discounting the foreign currency swap or interest-rate swap and the total amounts of principal and interest treated in combination with them based on an interest rate to be applied if similar new loans were entered into.

Long-term payables are monetary liability for purchase of railway facilities assumed under a special law, and it is difficult for the Company to raise funds again in the same manner. The fair value of such long-term payables is determined based on the present value of the total amounts of principal and interest payment discounted at an interest rate to be applied if similar new bonds were issued.

*Derivative transactions* Refer to Note 20.

#### Notes to Consolidated Financial Statements (continued)

#### 19. Financial Instruments (continued)

#### **Estimated Fair Value of Financial Instruments (continued)**

2. Financial instruments for which it is extremely difficult to determine the fair value as of March 31, 2019 and 2018 are summarized as follows:

|                           |          |              | Millions of |
|---------------------------|----------|--------------|-------------|
|                           | Millions | U.S. dollars |             |
|                           | 2019     | 2018         | 2019        |
| Investments in securities |          |              |             |
| Unlisted stocks           | ¥ 74,927 | ¥ 60,463     | \$ 681      |
| Other                     | 1,135    | 1,104        | 10          |

Because no quoted market price is available and also the future cash flows cannot be estimated reasonably, it is extremely difficult to determine the fair value. Therefore, the above financial instruments are not included as amounts presented in the table of "Estimated Fair Value of Financial Instruments" in this note.

3. The redemption schedule for cash and deposits, receivables, short-term investments and investments in securities with maturities at March 31, 2019 is as follows:

|   | Millions of yen         |                                       |                                       |  |  |
|---|-------------------------|---------------------------------------|---------------------------------------|--|--|
|   | 2019                    |                                       |                                       |  |  |
|   | Due in one year or less | Due after one year through five years | Due after five year through ten years |  |  |
| Cash and deposits   | ¥ 92,866                | ¥ -                                   | ¥ -                                   |  |  |
| Notes and accounts receivable: Unconsolidated subsidiaries and affiliates Trade         | 1,107<br>147,218        | 0<br>34                               | -<br>-                                |  |  |
| Short-term investments and investments in securities: Other securities with maturities  |                         |                                       |                                       |  |  |
| (certificates of deposits) Other securities with maturities (national government bonds) | 27,500                  | -<br>267                              | -<br>5                                |  |  |
| Total   | ¥ 268,692               | ¥ 302                                 | ¥ 5                                   |  |  |

## Notes to Consolidated Financial Statements (continued)

## 19. Financial Instruments (continued)

### **Estimated Fair Value of Financial Instruments (continued)**

|  | Millions of U.S. dollars |                                       |   |  |  |  |
|--|--------------------------|---------------------------------------|---|--|--|--|
|  | 2019                     |                                       |   |  |  |  |
|  | Due in one year or less  | Due after one year through five years | Due after five<br>year through ten<br>years |  |  |  |
| Cash and deposits                      | \$ 844                   | \$ -                                  | \$ –  |  |  |  |
| Notes and accounts receivable:         |                          |                                       |   |  |  |  |
| Unconsolidated subsidiaries and        |                          |                                       |   |  |  |  |
| affiliates                             | 10                       | 0                                     | _   |  |  |  |
| Trade                                  | 1,338                    | 0                                     | _   |  |  |  |
| Short-term investments and investments |                          |                                       |   |  |  |  |
| in securities:                         |                          |                                       |   |  |  |  |
| Other securities with maturities       |                          |                                       |   |  |  |  |
| (certificates of deposit)              | 250                      | _                                     | _   |  |  |  |
| Other securities with maturities       |                          |                                       |   |  |  |  |
| (national government bonds)            |                          | 2                                     | 0   |  |  |  |
| Total                                  | \$ 2,442                 | \$ 2                                  | \$ 0  |  |  |  |

<sup>4.</sup> The redemption schedules for long-term debt and long-term payables are disclosed in Note 8 "Short-Term Loans and Long-Term Debt" and Note 10 "Long-Term Payables" in the Notes to Consolidated Financial Statements.

## Notes to Consolidated Financial Statements (continued)

#### 20. Derivative Transactions

There were no derivative transactions not qualifying for hedge accounting at March 31, 2019 and 2018.

The notional amounts and the estimated fair value of the derivative instruments outstanding qualifying for hedge accounting at March 31, 2019 and 2018 were as follows:

#### <u>Currency-related transactions</u>

|   |  |  |                           | Millions of yen 2019             |                                    |  |
|---|--|--|---------------------------|----------------------------------|------------------------------------|--|
| Method of hedge accounting                                    | Description of transaction   | Hedged items   | Notional amount           | Notional amount<br>(Over 1 year) | Estimated fair value               |  |
| Deferral hedge accounting                                     | Forward foreign exchange contracts Buy Euro U.S. dollars Other   | Accounts payable (Forecasted transaction)  | ¥ 3,499<br>2,375<br>1,317 | ¥ –<br>–<br>–                    | ¥ (61) (*1)<br>2 (*1)<br>(39) (*1) |  |
| Allocation method<br>of forward foreign<br>exchange contracts | Forward foreign exchange contracts Sell Euro Buy Australian dollars and others   | Accounts receivable (Forecasted transaction) Accounts payable (Forecasted transaction) | _                         | -                                | -                                  |  |
| Allocation method<br>of forward foreign<br>exchange contracts | Forward foreign<br>exchange contracts<br>Buy<br>Euro<br>U.S. dollars<br>Other  | Accounts payable   | 273<br>240<br>132         | -<br>-<br>-                      | (*2)<br>(*2)<br>(*2)               |  |
| Allocation method<br>of forward foreign<br>exchange contracts | Currency swap contracts including interest-rate conversion Pay Yen / Receive U.S. dollars (Interest-rate conversion: Pay fixed / Receive floating) | Long-term loans included in long-term debt   | 5,000                     | 5,000                            | (*2)                               |  |
|   | 3,   |  | ¥ 12,837                  | ¥ 5,000                          | ¥ (97)                             |  |

## Notes to Consolidated Financial Statements (continued)

## 20. Derivative Transactions (continued)

### Currency-related transactions (continued)

|   |  |  |   | Millions of yen |                                 |  |
|---|--|--|---|-----------------|---------------------------------|--|
| Method of hedge accounting                                    | Description of transaction   | Hedged items   | Notional amount Notional amount (Over 1 year) |                 | Estimated fair value            |  |
| Deferral hedge accounting                                     | Forward foreign<br>exchange contracts<br>Buy<br>Euro<br>U.S. dollars<br>Other  | Accounts payable (Forecasted transaction)  | ¥ 3,526<br>3,392<br>1,912                     | ¥ –<br>–<br>40  | ¥ 68 (*1)<br>29 (*1)<br>56 (*1) |  |
| Allocation method<br>of forward foreign<br>exchange contracts | Forward foreign exchange contracts Sell Euro Buy Australian dollars and others   | Accounts receivable (Forecasted transaction) Accounts payable (Forecasted transaction) | 23<br>49                                      | -               | (2) (*1)<br>(0) (*1)            |  |
| Allocation method<br>of forward foreign<br>exchange contracts | Forward foreign<br>exchange contracts<br>Buy<br>Euro<br>U.S. dollars<br>Other  | Accounts payable   | 264<br>382<br>177                             | -<br>-<br>-     | (*2)<br>(*2)<br>(*2)            |  |
| Allocation method<br>of forward foreign<br>exchange contracts | Currency swap contracts including interest-rate conversion Pay Yen / Receive U.S. dollars (Interest-rate conversion: Pay fixed / Receive floating) | Long-term loans included in long-term debt   | 5,000   | 5,000           | (*2)                            |  |
|   | ٥,   |  | ¥ 14,728                                      | ¥ 5,040         | ¥ 151                           |  |
|   |  |  |   |                 |                                 |  |

## Notes to Consolidated Financial Statements (continued)

#### 20. Derivative Transactions (continued)

#### Currency-related transactions (continued)

|   |  |  |   | Millions of U.S. dollar. | S                                 |  |
|---|--|--|---|--------------------------|-----------------------------------|--|
| Method of hedge accounting                                    | Description of transaction   | Hedged items   | Notional amount Notional amount (Over 1 year) |                          | Estimated fair value              |  |
| Deferral hedge accounting                                     | Forward foreign exchange contracts Buy Euro U.S. dollars Other   | Accounts payable (Forecasted transaction)  | \$ 31<br>21<br>11                             | \$ -<br>-<br>-           | \$ (0) (*1)<br>0 (*1)<br>(0) (*1) |  |
| Allocation method<br>of forward foreign<br>exchange contracts | Forward foreign exchange contracts Sell Euro Buy Australian dollars and others   | Accounts receivable (Forecasted transaction) Accounts payable (Forecasted transaction) | -   | -                        | - (*1)<br>- (*1)                  |  |
| Allocation method<br>of forward foreign<br>exchange contracts | Forward foreign<br>exchange<br>contracts<br>Buy<br>Euro<br>U.S. dollars<br>Other   | Accounts payable   | 2<br>2<br>1                                   | -<br>-<br>-              | (*2)<br>(*2)<br>(*2)              |  |
| Allocation method<br>of forward foreign<br>exchange contracts | Currency swap contracts including interest-rate conversion Pay Yen / Receive U.S. dollars (Interest-rate conversion: Pay fixed / Receive floating) | Long-term loans included in long-term debt   | 45  | 45                       | (*2)                              |  |
|   |  |  | \$ 116  | \$ 45                    | \$ (0)                            |  |
|   |  |  |   |                          |                                   |  |

<sup>(\*1)</sup> The fair value is primarily based on the prices provided by financial institutions.

<sup>(\*2)</sup> Because forward foreign exchange contracts are accounted for as if the exchange rates applied to the forward foreign exchange contracts had originally applied to hedged items, their fair values were included in hedged items.

## Notes to Consolidated Financial Statements (continued)

### 20. Derivative Transactions (continued)

### <u>Interest-rate related transactions</u>

|   |  |  | Millions of yen |                          |            |  |
|---|--|--|-----------------|--------------------------|------------|--|
|   |  |  |                 | 2019                     |            |  |
| Method of hedge Description of                    |  |  |                 | Estimated                |            |  |
| accounting  | transaction                                      | Hedged items                               | Notional amount | (Over 1 year)            | fair value |  |
| Special treatment of interest-rate swap contracts | Interest-rate swaps Pay fixed / Receive floating | Long-term loans included in long-term debt | ¥ 40,100        | ¥ 40,100                 | (*)        |  |
|   |  |  |                 | Millions of yen          |            |  |
|   |  |  |                 | 2018                     |            |  |
| Method of hedge                                   | Description of                                   |  |                 | Notional amount          | Estimated  |  |
| accounting  | transaction                                      | Hedged items                               | Notional amount | (Over 1 year)            | fair value |  |
| Special treatment of interest-rate swap contracts | Interest-rate swaps Pay fixed / Receive floating | Long-term loans included in long-term debt | ¥ 40,100        | 100 ¥ 40,100             |            |  |
|   |  |  |                 | Millions of U.S. dollars |            |  |
|   |  |  |                 | 2019                     |            |  |
| Method of hedge                                   | Description of                                   |  |                 | Notional amount          | Estimated  |  |
| accounting  | transaction                                      | Hedged items                               | Notional amount | (Over 1 year)            | fair value |  |
| Special treatment of interest-rate swap contracts | Interest-rate swaps Pay fixed / Receive floating | Long-term loans included in long-term debt | \$ 364          | \$ 364                   | (*)        |  |

<sup>(\*)</sup> Because interest rate swap contracts are accounted for as if the interest rates applied to the swaps had originally applied to the long-term loans, their fair values were included in long-term loans.

#### Notes to Consolidated Financial Statements (continued)

#### 21. Segment Information

The Group's reportable segments are its structural units, for which separate financial information is available, and which are subject to periodic review by the Board of Directors in order to assist decision-making on the allocation of managerial resources and assessment of business performance.

The Group primarily engages in businesses related to transportation, sales of goods and food services and real estate.

The Company and its consolidated subsidiaries are composed of three main business segments and those reportable segments are "Transportation," "Sales of goods and food services" and "Real estate." "Transportation" involves railway, bus, and ferry services. "Sales of goods and food services" involves department store, restaurant and wholesale businesses. "Real estate" involves sales or leasing of real estate and management of shopping malls.

Accounting policies used in each reportable segment are substantially the same as those described in Note 1 "Summary of Significant Accounting Policies." Intersegment transactions are those conducted among the Company and its consolidated subsidiaries and are mainly recorded at the market prices.

## Notes to Consolidated Financial Statements (continued)

## 21. Segment Information (continued)

Reportable segment information for the years ended March 31, 2019 and 2018 is outlined as follows:

|   | Millions of yen |                                  |             |           |             |                 |              |
|---|-----------------|----------------------------------|-------------|-----------|-------------|-----------------|--------------|
|   |                 |                                  |             | 2019      |             |                 |              |
|   | R               | Reportable segmen                | ts          |           |             |                 |              |
|   | Transporta-     | Sales of goods and food services | P. 1. (4)   | Oil       | C 14 4 1    | Elimination and |              |
| 0   | tion            | 100d services                    | Real estate | Other     | Subtotal    | adjustments     | Consolidated |
| Operating revenues, income and assets by reportable segments:           |                 |                                  |             |           |             |                 |              |
| Operating revenues:  External customers Intersegment operating revenues | ¥ 953,913       | ¥ 245,525                        | ¥148,500    | ¥ 181,368 | ¥ 1,529,308 | ¥ –             | ¥ 1,529,308  |
| or transfers  | 15,935          | 9,182                            | 18,778      | 289,466   | 333,362     | (333,362)       | _            |
| Total   | ¥ 969,849       | ¥ 254,708                        | ¥167,278    | ¥ 470,834 | ¥ 1,862,670 | ¥ (333,362)     | ¥ 1,529,308  |
| Segment income  | ¥ 136,287       | ¥ 6,142                          | ¥ 35,694    | ¥ 21,275  | ¥ 199,399   | ¥ (2,453)       | ¥ 196,946    |
| Segment assets  | ¥ 2,095,046     | ¥ 118,210                        | ¥675,783    | ¥ 474,531 | ¥ 3,363,572 | ¥ (125,975)     | ¥ 3,237,596  |
| Other items:  |                 |                                  |             |           |             |                 |              |
| Depreciation and<br>amortization<br>Investment in affiliates            | ¥ 134,361       | ¥ 5,287                          | ¥ 20,903    | ¥ 2,634   | ¥ 163,188   | ¥ –             | ¥ 163,188    |
| accounted for by the equity method                                      | 27,288          | -                                | -           | 12,949    | 40,237      | -               | 40,237       |
| Increase in property,<br>plant and equipment<br>and intangible assets   | 212,916         | 16,297                           | 45,426      | 23,164    | 297,805     | _               | 297,805      |

## Notes to Consolidated Financial Statements (continued)

# 21. Segment Information (continued)

|                          | Millions of yen |  |             |           |             |                                   |              |
|--------------------------|-----------------|--|-------------|-----------|-------------|-----------------------------------|--------------|
|                          |                 |  |             | 2018      |             |                                   |              |
|                          | R               | Reportable segmen                      | ts          |           |             |                                   | _            |
|                          | Transporta-     | Sales of<br>goods and<br>food services | Real estate | Other     | Subtotal    | Elimination<br>and<br>adjustments | Consolidated |
| Operating revenues,      |                 | 100d Sci vices                         | Real estate | Other     | Suototai    | adjustificitis                    | Consortated  |
| income and assets by     |                 |  |             |           |             |                                   |              |
| reportable segments:     |                 |  |             |           |             |                                   |              |
| Operating revenues:      |                 |  |             |           |             |                                   |              |
| External customers       | ¥ 950,887       | ¥239,822                               | ¥139,680    | ¥ 170,055 | ¥ 1,500,445 | ¥ –                               | ¥ 1,500,445  |
| Intersegment             |                 |  |             |           |             |                                   |              |
| operating revenues       |                 |  |             |           |             |                                   |              |
| or transfers             | 15,905          | 9,261                                  | 18,141      | 267,081   | 310,390     | (310,390)                         |              |
| Total                    | ¥ 966,792       | ¥ 249,084                              | ¥157,822    | ¥ 437,136 | ¥ 1,810,835 | ¥ (310,390)                       | ¥ 1,500,445  |
| Segment income           | ¥ 130,319       | ¥ 7,294                                | ¥ 35,792    | ¥ 19,962  | ¥ 193,368   | ¥ (2,002)                         | ¥ 191,365    |
| Segment assets           | ¥ 2,031,642     | ¥ 105,040                              | ¥630,879    | ¥ 419,910 | ¥ 3,187,471 | ¥ (115,642)                       | ¥ 3,071,829  |
| Other items:             |                 |  |             |           |             |                                   |              |
| Depreciation and         |                 |  |             |           |             |                                   |              |
| amortization             | ¥ 136,561       | ¥ 5,157                                | ¥ 19,505    | ¥ 2,337   | ¥ 163,562   | ¥ -                               | ¥ 163,562    |
| Investment in affiliates |                 |  |             |           |             |                                   |              |
| accounted for by the     |                 |  |             |           |             |                                   |              |
| equity method            | 25,988          | _                                      | _           | 12,232    | 38,221      | _                                 | 38,221       |
| Increase in property,    |                 |  |             |           |             |                                   |              |
| plant and equipment      |                 |  |             |           |             |                                   |              |
| and intangible assets    | 157,367         | 6,633                                  | 33,870      | 6,809     | 204,681     | _                                 | 204,681      |

### Notes to Consolidated Financial Statements (continued)

#### 21. Segment Information (continued)

|  | Millions of U.S. dollars 2019 |                                  |                    |                    |                       |                                   |                       |  |
|--|-------------------------------|----------------------------------|--------------------|--------------------|-----------------------|-----------------------------------|-----------------------|--|
|  |                               |                                  |                    |                    |                       |                                   |                       |  |
|  | Reportable segments           |                                  |                    |                    |                       |                                   |                       |  |
|  | Transporta-                   | Sales of goods and food services | Real estate        | Other              | Subtotal              | Elimination<br>and<br>adjustments | Consolidated          |  |
| Operating revenues,<br>income and assets by<br>reportable segments:<br>Operating revenues: |                               |                                  |                    |                    |                       |                                   |                       |  |
| External customers Intersegment operating revenues   | \$ 8,671                      | \$ 2,232                         | \$ 1,350           | \$ 1,648           | \$ 13,902             | \$ -                              | \$ 13,902             |  |
| or transfers   | 144                           | 83                               | 170                | 2,631              | 3,030                 | (3,030)                           | _                     |  |
| Total  | \$ 8,816                      | \$ 2,315                         | \$ 1,520           | \$ 4,280           | \$ 16,933             | \$ (3,030)                        | \$ 13,902             |  |
| Segment income<br>Segment assets   | \$ 1,238<br>\$ 19,045         | \$ 55<br>\$ 1,074                | \$ 324<br>\$ 6,143 | \$ 193<br>\$ 4,313 | \$ 1,812<br>\$ 30,577 | \$ (22)<br>\$ (1,145)             | \$ 1,790<br>\$ 29,432 |  |
| Other items: Depreciation and amortization Investment in affiliates                        | \$ 1,221                      | \$ 48                            | \$ 190             | \$ 23              | \$ 1,483              | \$ -                              | \$ 1,483              |  |
| accounted for by the equity method Increase in property,                                   | 248                           | _                                | _                  | 117                | 365                   | -                                 | 365                   |  |
| plant and equipment and intangible assets  | 1,935                         | 148                              | 412                | 210                | 2,707                 | _                                 | 2,707                 |  |

"Other" involves business segments not included in the reportable segments, such as "Hotel services," "Travel agent services" and "Construction."

The adjustments of segment income in the amounts of \(\xi\_2,453\) million (\\$22\) million) and \(\xi\_2,002\) million for the years ended March 31, 2019 and 2018, respectively, are eliminations of intersegment transactions.

The adjustments of segment assets in the amounts of ¥125,975 million (\$1,145 million) and ¥115,642 million, include corporate assets not allocated to reportable segments of ¥256,452 million (\$2,331million) and ¥222,448 million, and eliminations of intersegment transactions of ¥382,427 million (\$3,476 million) and ¥338,091 million at March 31, 2019 and 2018, respectively.

Segment income is reconciled to operating income in the consolidated statement of profit or loss.

#### Notes to Consolidated Financial Statements (continued)

#### 21. Segment Information (continued)

Information on each product and service was omitted for the years ended March 31, 2019 and 2018 because it was same as that of the reportable segment information.

Geographical information and information on sales to major customers was omitted for the years ended March 31, 2019 and 2018 because there were no items that meet their disclosure criteria.

Information on loss on impairment of property, plant and equipment per each reportable segment was omitted for the year ended March 31, 2019 and 2018 because the amounts were immaterial.

Information on amortization of goodwill and the remaining balance by reportable segment as of and for the years ended March 31, 2019 and 2018 was omitted because the amounts were immaterial.

#### 22. Subsequent Events

#### (1) Cash dividends

The following distribution of retained earnings of the Company, which has not been reflected in the accompanying consolidated financial statements for the year ended March 31, 2019, was to be approved at a meeting of the shareholders of the Company to be held on June 20, 2019:

|   |                 | Millions of  |
|---|-----------------|--------------|
|   | Millions of yen | U.S. dollars |
| Cash dividends ( $\$87.5 = U.S.\$0.79$ per share) | ¥ 16,842        | \$ 153       |

#### (2) Acquisition of treasury stock

At a meeting of the Board of Directors of the Company held on April 26, 2019, pursuant to the provision of Article 156 of the Companies Act of Japan which is applicable in accordance with Article 165, paragraph 3 of the same law, the Company approved a purchase of up to 1,500,000 of its own shares of common stock with an aggregate acquisition cost not exceeding ¥10,000 million (\$90 million) during the period from May 7, 2019 through March 31, 2020 in order to improve capital efficiency and to enhance the return to shareholders.