

■ Trend of handling revenues (from April 2013 to March 2014)

(Reference) Revision of the allocation method for handling revenues

- The breakdown of handling revenues is based on certain assumptions. To better reflect actual circumstances, we have revised the allocation method for revenues from Short-haul and Medium-Long-haul.
- Figures in the following chart, as a reference, have been calculated according to the new allocation method, retroactively to April of the previous fiscal year.
- There is no change in total handling revenues or from commuter pass.

*Percentage indicates year-on-year increase / (decrease)

	Handling revenues	Breakdowns		
	YOY (%)	Short-haul (%)	Medium- & Long-haul (%)	Commuter Pass (%)
April	0.8	(1.0)	2.7	(1.6)
May	1.6	0.0	3.1	(1.5)
June	2.6	2.7	2.8	1.9
1st Quarter	1.6	0.5	2.9	(0.8)
July	2.9	0.5	4.8	(0.7)
August	2.2	1.9	2.9	(0.4)
September	4.5	1.6	5.3	5.0
2nd Quarter	3.2	1.4	4.3	1.7
First half	2.4	0.9	3.6	0.4
October	1.0	(1.5)	3.2	(2.1)
November	1.8	1.1	2.6	(0.5)
December	4.1	4.2	5.2	(1.0)
3rd Quarter	2.2	1.3	3.7	(1.4)
January	1.9	1.3	2.7	0.1
February	3.5	2.6	4.5	0.4
March	25.5	9.6	9.6	91.0
4th Quarter	11.4	4.8	5.9	37.0
Second half	6.7	3.0	4.8	17.2
Total	4.5	2.0	4.2	8.4

* Figures in bracket () are negative values.

* Handling revenues are the revenues from ticket sales in our ticket offices, at ticket vending machines and group tours tickets sold in travel agencies in JR-West area.

* Handling revenues include transactions between JR-West and other railway companies and consumption tax. They are not equivalent to transportation revenues reported in the statements of income.

* "P" denotes preliminary figures, which does not include ticket sales in travel agencies in JR-West area.

■ Trend of passenger volume (from April 2013 to March 2014)



*Percentage indicates year-on-year increase / (decrease)

	Sanyo Shinkansen				Conventional Lines	
	Nozomi/ Mizuho (%)	Hikari/ Sakura (%)	Kodama (%)	Total (%)	Urban Network (%)	Express Trains (%)
April	(2)	3	7	(1)	(0)	(1)
May	2	4	7	3	1	2
June	1	4	12	2	5	4
1st Quarter	0	4	9	1	2	2
July	0	4	15	1	2	1
August	3	(0)	9	3	4	1
September	6	4	13	6	3	1
2nd Quarter	3	2	12	3	3	1
First half	2	3	10	2	2	1
October	3	(1)	14	3	0	0
November	3	(1)	12	2	3	4
December	7	2	15	6	5	7
3rd Quarter	4	0	14	4	3	3
January	4	3	24	4	3	4
February	4	1	13	3	3	1
March	6	2	18	5	4	4
4th Quarter	4	2	18	4	3	3
Second half	4	1	16	4	3	3
Total	3	2	13	3	3	2

* Figures in bracket () are negative values.

* With regard to the Sanyo Shinkansen, above figures are based on the passenger volume between Shin-Osaka and Nishi-Akashi.

* With regard to the Urban Network, above figures are based on the number of short-haul tickets sold.

* "P" denotes preliminary figures.