# West Japan Railway Company Flash Report (Consolidated Basis)

Results for the nine months ended December 31, 2005

#### Forward-Looking Statements

This release contains forward-looking statements that are based on JR-West's current expectations, assumptions, estimates and projections about its business, industry, and capital markets around the world.

These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as "may" "will" "expect" "anticipate" "plan" or similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of JR-West's financial condition, or state other forward-looking information.

Known or unknown risks, uncertainties and other factors could cause the actual results to differ materially from those contained in any forward-looking statements. JR-West cannot promise that the expectations expressed in these forward-looking statements will turn out to be correct. JR-West's actual results could be materially different from and worse than expectations.

Important risks and factors that could cause actual results to be materially different from expectations include, but are not limited to:

- expenses, liability, loss of revenue or adverse publicity associated with property or casualty losses;
- economic downturn, deflation and population decreases;
- adverse changes in laws, regulations and government policies in Japan;
- service improvements, price reductions and other strategies undertaken by competitors such as passenger railway and airlines companies;
- earthquake and other natural disaster risks; and
- failure of computer telecommunications systems disrupting railway or other operations

All forward-looking statements in this release are made as of January 31, 2006 based on information available to JR-West as of the date January 31, 2006 and JR-West does not undertake to update or revise any of its forward-looking statements or reflect future events or circumstances.

#### FLASH REPORT (CONSOLIDATED BASIS)

Company name: West Japan Railway Company

Stock listings: Tokyo Stock Exchange, Osaka Securities Exchange, Nagoya and Fukuoka Stock Exchanges

Code number: 9021

URL: http://www.westjr.co.jp

Address of headquarters: 4-24, Shibata 2-chome, Kita-ku, Osaka 530-8341, Japan

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#### 1. Items related to the preparation of this summary of quarterly results

(1) Adoption of simplified accounting methods: No

(2) Changes in accounting methods from the previous consolidated fiscal year: No

(3) Changes in consolidated financial conditions

Number of consolidated subsidiaries added: 3
Number of consolidated subsidiaries removed: 0

#### 2. Results for the nine months ended December 31, 2005 (from April 1, 2005 to December 31, 2005)

#### (1) Operating results

(Figures less than ¥1 million have been omitted)

	,						
	Operating	Operating revenues		Operating income		Recurring profit	
	(% change fro	(% change from the same		(% change from the same		rom the same	
	period of the previous year)		period of the previous year)		period of the previous year)		
	Millions	Millions of yen		Millions of yen		ns of yen	
Nine months ended December 31, 2005	926,264	(1.7)	125,257	(12.3)	97,726	(20.3)	
Nine months ended December 31, 2004	910,526	(0.6)	111,494	(4.0)	81,265	(8.3)	
(Reference) Year ended March 31, 2005	1,220,847		133,100		95,933		

	Net income (% change from the same period of the previous year)		Net income per share	Net income per share after dilution
	Millions of yen		Yen	Yen
Nine months ended December 31, 2005	50,256	(-12.1)	25,139.15	-
Nine months ended December 31, 2004	57,143	(24.1)	28,584.43	-
(Reference) Year ended March 31, 2005	58,996		29,462.96	-

#### (2) Financial Position

	Total assets	Total shareholders'	Shareholders' equity ratio	Shareholders' equity per share	
	Millions of yen	Millions of yen	%	Yen	
December 31, 2005	2,362,585	566,867	24.0	283,559.44	
December 31, 2004	2,360,315	522,670	22.1	261,450.74	
(Reference) March 31, 2005	2,364,322	524,357	22.2	262,232.61	

(3) Cash flows

	Operating activities	Investing activities	Financing activities	Cash at the end of the period	
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	
Nine months ended December 31, 2005	124,039	-63,126	-38,299	85,131	
Nine months ended December 31, 2004	85,628	-27,113	-37,169	92,015	
(Reference) Year ended March 31, 2005	142,970	-84,918	-66,480	62,241	

# (Reference)

# Forecasts for FY2006/3 (from April 1, 2005 to March 31, 2006)

	Operating revenues	Recurring profit	Net income	Net income per share	
	Millions of yen	Millions of yen	Millions of yen	Yen	
Fiscal year	1,237,400	98,200	45,500	22,768.00	

# Forecasts for FY2006/3 on a non-consolidated basis (from April 1, 2005 to March 31, 2006)

	Operating revenues	Recurring profit	Net income	Net income per share
	Millions of yen	Millions of yen	Millions of yen	Yen
Fiscal year	851,500	74,500	35,000	17,500.00

<sup>\*</sup> See cautionary statement regarding Forward-Looking Statements on the front page of this report with respect to some risks and uncertainties that may cause actual results of differ from these forecasts.

#### **Operating Results and Financial Position**

On April 25, 2005, one of the Company's rapid trains derailed between Tsukaguchi and Amagasaki stations on the JR Fukuchiyama Line, resulting in a tragic accident that caused 106 fatalities and more than 500 injuries among the passengers.

We pray for the victims of the accident and offer our sincerest apologies to their families, the injured passengers, the residents of the condominium into which the train crashed, and everyone else affected by the accident. We hope that the injured passengers will recover quickly and are deeply sorry for the immense grief and adversity caused by this tragedy.

Going forward, JR-West will continue to advance efforts based on its Safety Enhancement Plan, which was formulated in May 2005, to build a corporate culture that places a top priority on safety. We recognize that safety is not something that comes naturally; rather, it is something that we must create with our own hands.

#### Performance Highlights

Consolidated Results for the Nine Months Ended December 31, 2005 (April 1, 2005-December 31, 2005)

Operating revenues: ¥926.2 billion Operating income: ¥125.2 billion Recurring profit: ¥97.7 billion Net income: ¥50.2 billion

Note: As of FY2006/3, Railway Track & Structures Technology Co., Ltd., West Japan Electric Technology Co., Ltd., and JR West Financial Management Co., Ltd., were added to the scope of consolidation.

#### 1. Results by Business Segment (Consolidated Basis)

#### 1. Transportation Operations

JR-West proceeded with the steady implementation of its May 2005 Safety Enhancement Plan. Specifically, JR-West added coaching to the training curriculum for supervisory-level personnel, revised accident prevention training for train crews, and took other steps to make training programs more effective; installed automatic train stop (ATS) systems to prevent trains from exceeding the speed limit when traveling on the curved portions of railway tracks; and upgraded training facilities through the introduction of driver simulators and other improvements. In this way, JR-West worked with both "hard" and "soft" tools to promote safety.

In its Sanyo Shinkansen services, JR-West worked to enhance transportation services through such measures as putting additional trains into operation in response to an increase in ridership due to such factors as the increase in the number of *Nozomi* trains originating in the Sanyo region and offering direct service to Tokyo as a result of March 2005 timetable revisions. In its conventional lines services, JR-West revised driver timetables for service between Amagasaki and Takarazuka stations on the Fukuchiyama Line and installed an automatic train stop-pattern (ATS-P) system for this area of railway. Service on the aforementioned stretch of railway was resumed on June 19, 2005, having been out of service temporarily following the accident. In addition, in October 2005, JR-West implemented passenger timetable revisions in line with revisions to certain driver timetables on the Hanwa and Kansai lines.

In sales and marketing, JR-West promoted such mainstay products as *Nozomi* early reservation discount tickets and packages offering transportation and access to the Aichi World Expo as well as worked with localities, other JR companies, and travel agencies to generate and meet tourism demand via such campaigns as "Destination Hiroshima" and "DISCOVER WEST." Enhancements in services for customers included the installation of additional Green Ticket Vending

Machines and creation of more barrier-free environments, including expanding the number of elevators and escalators in railway stations and related facilities. Moreover, new services were introduced to improve the passenger-friendliness of the JR-West system, including the new Lost and Found Management System, which went into operation in the Kyoto-Osaka-Kobe region to provide prompt responses to inquiries regarding lost items and proper management of lost and found services.

As for initiatives to protect the global environment, JR-West has expanded its environmental management system through the Group, based on the ISO 14001 international standards. JR-West is also endeavoring to reduce the impact of its activities on the natural environment by reducing the energy consumption of its transportation vehicles and stepping up the recycling of materials.

Against a backdrop of intensifying competition in highway bus services, JR-West introduced "Super Dream," a new type of overnight highway bus service between Osaka and Tokyo, as part of efforts to enhance its transportation services. In addition, JR-West upgraded its reserved ticket sales system and took other steps to make its services more convenient.

As a result, operating revenue for Transportation Operations edged up 0.9% from the same period of the previous fiscal year, to ¥641.7 billion, and operating income grew 13.0%, to ¥99.7 billion.

#### 2. Sales of Goods and Food Services

JR-West worked to expand its business in and around stations through such initiatives as opening a Daily-in convenience store inside Fukuchiyama Station and the *Umesan Koji* commercial complex, which primarily comprises eateries, in the space under elevated tracks in Osaka Station as part of ongoing "NexStation Plan" efforts to bolster the competitiveness of its stations.

As a result, the Sales of Goods and Food Services segment generated operating revenue of ¥181.0 billion, reflecting a 3.6% increase from the same period of the previous fiscal year, and operating income rose 7.7%, to ¥4.9 billion.

#### 3. Real Estate

Along with the elevation of the tracks at Fukui Station, JR-West has opened Prism Fukui, a shopping center below the tracks. Other real estate related activities include the renovation of the shopping center Gare Suminodo, the development of condominium apartments on land formerly occupied by housing for Company employees, and further real estate development in the vicinity of station buildings. In addition, as part of the renovation of Osaka Station and the development of the New North Building, the design for the North Building has been decided and steady progress is being made according to plan.

As a result, operating revenues for the Real Estate segment increased 1.6%, to ¥53.8 billion, and operating income climbed 7.8%, to ¥15.5 billion.

#### 4. Other Businesses

In JR-West's travel agency operations, subsidiary Nippon Travel Agency Co., Ltd., actively launched new products and services to mark the 100th anniversary of its establishment. These included the creation and introduction of Red Balloon Centennial, a high-value-added travel product, and other tour packages using chartered transportation. In its hotel business, JR-West renovated guest rooms, restaurants, and banquet halls, while banquet and culinary departments planned various events to promote sales.

As a result, operating revenues rose 4.4% from the same period of the previous fiscal year, to ¥181.3 billion, and operating income jumped 16.7%, to ¥4.4 billion.

#### 2. Forecasts for the Full Fiscal Year Ending March 31, 2006

JR-West expects the operating environment to remain challenging and will implement various measures to fully leverage its management resources to enhance corporate value while consistently placing a top priority on safety.

Consolidated results forecasts for the fiscal year ending March 31, 2006, are as follows:

Operating revenues: ¥1,237.4 billion Operating income: ¥132.1 billion Recurring profit: ¥98.2 billion Net income: ¥45.5 billion

#### 3. Financial Position

#### (1) Cash flows from operating activities

Cash generated by operating activities rose ¥38.4 billion from the same period of the previous fiscal year, to ¥124.0 billion, primarily owing to a decline in retirement allowance, corporate tax, and other payments.

#### (2) Cash flows from investing activities

Cash flows used in investing activities came to ¥63.1 billion, representing a ¥36.0 billion increase from the same period of the previous fiscal year, mainly due to capital expenditures and a decline in proceeds from the sale of stock.

#### (3) Cash flows from financing activities

Cash flows used in financing activities amounted to ¥38.2 billion, representing a ¥1.1 billion rise from the same period of the previous fiscal year, as a result of a ¥25.8 billion reduction in long-term debt, the payment of dividends, and other factors.

As a result of the aforementioned factors, cash and cash equivalents at the end of the period under review increased ¥22.8 billion, to ¥85.1 billion, compared with the end of the previous fiscal year.

# **CONSOLIDATED BALANCE SHEETS**

(Figures less than ¥1 million have been omitted)

		Millions of yen					
	December 31, 2005	March 31, 2005	Change	December 31, 2004			
ASSETS							
Current assets:							
Cash	97,291	62,901	34,389	92,675			
Accounts receivable	36,674	42,959	-6,284	36,494			
Deferred tax assets	11,492	19,079	-7,586	10,630			
Other current assets	95,721	89,179	6,542	85,784			
Total current assets	241,179	214,120	27,059	225,584			
Fixed assets:							
Property, plant and equipment	1,954,621	2,002,218	-47,597	1,988,286			
Investments and other assets:	166,743	147,939	18,803	146,443			
Investment securities	62,579	53,695	8,884	53,262			
Deferred tax assets	83,644	73,014	10,629	71,512			
Other investments and assets	20,519	21,229	-710	21,668			
Total fixed assets	2,121,364	2,150,158	-28,793	2,134,729			
Deferred assets	40	44	-3	1			
Total assets	2,362,585	2,364,322	-1,737	2,360,315			

		Millions	of yen	
	December 31, 2005	March 31, 2005	Change	December 31, 2004
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:				
Current portion of long-term debt	108,271	69,511	38,759	56,522
Accounts payable	49,175	92,964	-43,789	48,623
Other current liabilities	345,690	334,787	10,903	338,151
Total current liabilities	503,136	497,263	5,872	443,297
Long-term liabilities:				
Bonds and long-term debt	947,521	1,012,156	-64,635	1,058,173
Retirement allowances for employees	207,393	199,779	7,613	204,295
Other long-term liabilities	110,860	105,288	5,571	106,963
Total long-term liabilities	1,265,774	1,317,224	-51,449	1,369,432
Total liabilities	1,768,911	1,814,488	-45,576	1,812,729
Minority interest	26,805	25,476	1,329	24,916
Shareholders' equity				
Capital stock	100,000	100,000	-	100,000
Capital surplus	55,000	55,000	-	55,000
Consolidated retained earnings	402,640	365,303	37,337	363,450
Evaluation differences on other securities	9,554	4,381	5,173	4,546
Treasury stock	-327	-327	-	-327
Total shareholders' equity	566,867	524,357	42,510	522,670
Total liabilities, minority interest, and shareholders' equity	2,362,585	2,364,322	-1,737	2,360,315

# CONSOLIDATED STATEMENTS OF INCOME

(Figures less than ¥1 million have been omitted)

	Millions of yen				
	Nine months	Nine months		(Reference)	
	ended December	ended December	Change	Year ended March	
	31, 2005	31, 2004		31, 2005	
Operating revenues	926,264	910,526	15,738	1,220,847	
Operating expenses	801,006	799,031	1,975	1,087,747	
Operating income	125,257	111,494	13,762	133,100	
Nonoperating revenues	2,968	2,493	474	6,284	
Nonoperating expenses	30,499	32,723	-2,224	43,451	
Recurring profit	97,726	81,265	16,460	95,933	
Extraordinary profits	36,895	57,074	-20,178	79,204	
Extraordinary losses	48,720	37,008	11,711	69,725	
Income before income taxes	85,901	101,330	-15,429	105,411	
Corporation, inhabitants and enterprise taxes	34,208	42,347	-8,139	43,987	
Minority interests in earnings					
of consolidated subsidiaries	1,437	1,839	-401	2,428	
Net income	50,256	57,143	-6,887	58,996	

#### **CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Figures less than ¥1 million have been omitted)

	Millions of yen				
	Nine months ended December 31, 2005	Nine months ended December 31, 2004	Change	(Reference) Year ended March31, 2005	
I. Cash flows from operating activities					
Net cash provided by operating activities	124,039	85,628	38,411	142,970	
II. Cash flows from investing activities					
Purchases of property, plant and equipment	-92,609	-86,212	-6,396	-145,371	
Other	29,482	59,098	-29,615	60,452	
Net cash used in investing activities	-63,126	-27,113	-36,012	-84,918	
III. Cash flows from financing activities					
Change in long-term borrowings, net	-25,875	-23,850	-2,025	-56,878	
Other	-12,423	-13,318	895	-9,602	
Net cash used in financing activities	-38,299	-37,169	-1,130	-66,480	
IV. Change in cash and cash equivalents, net	22,614	21,345	1,268	-8,427	
V. Cash and cash equivalents at beginning of the period	62,241	70,655	-8,413	70,655	
VI. Change in cash and cash equivalents accompanying consolidation of additional subsidiaries	275	14	260	14	
VII. Cash and cash equivalents at the end of the period	85,131	92,015	-6,883	62,241	

#### **SEGMENT INFORMATION**

#### 1. Information by business segment

Nine months ended December 31, 2004 (from April 1, 2004 to December 31, 2004)

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		Millions of yen						
		Sales of				Eliminations		
	Transportation	goods and	Real estate	Other	Total	and	Consolidated	
		food services				intergroup		
Operating revenues	635,762	174,817	52,930	173,702	1,037,213	-126,687	910,526	
Operating expenses	547,441	170,193	38,492	169,907	926,035	-127,003	799,031	
Operating income	88,321	4,623	14,437	3,795	111,178	316	111,494	

Nine months ended December 31, 2005 (from April 1, 2005 to December 31, 2005)

Nine months ended December 31, 2003 (nom April 1, 2003 to December 31, 2003)									
		Millions of yen							
		Sales of				Eliminations			
	Transportation	goods and	Real estate	Other	Total	and	Consolidated		
		food services				intergroup			
Operating revenues	641,743	181,052	53,803	181,364	1,057,963	-131,699	926,264		
Operating expenses	541,977	176,071	38,244	176,933	933,227	-132,220	801,006		
Operating income	99,766	4,981	15,558	4,430	124,736	520	125,257		

# (Reference) FY 2005/3 (from April 1, 2004 to March 31, 2005)

	Millions of yen						
		Sales of				Eliminations	
	Transportation	goods and	Real estate	Other	Total	and	Consolidated
		food services				intergroup	
Operating revenues	846,002	232,862	70,891	259,598	1,409,354	-188,507	1,220,847
Operating expenses	746,636	227,625	51,969	249,413	1,275,644	-187,897	1,087,747
Operating income	99,365	5,237	18,922	10,185	133,710	-609	133,100

# Reference Materials

# CONSOLIDATED RESULTS FORECASTS FOR FY2006/3 (from April 1, 2005 to March 31, 2006) (Reference)

	Billions of yen		
	Forecasts for FY2006/3	FY2005/3	Change from the previous year
Operating revenues	<1.45>* <sup>1</sup>	<1.44>* <sup>1</sup>	
	[1,233.0]* <sup>2</sup>		
	1,237.4	1,220.8	16.5
Operating expenses	1,105.3	1,087.7	17.5
Operating income	[129.3] * <sup>2</sup>		
	132.1	133.1	-1.0
Nonoperating revenues	-33.9	-37.1	3.2
Recurring profit	[95.2] * <sup>2</sup>		
	98.2	95.9	2.2
Net income	<1.30>* <sup>1</sup>	<1.23>* <sup>1</sup>	
	[48.5] * <sup>2</sup>		
	45.5	58.9	-13.4

Notes: 1. The figures in "< >" are the consolidated-to-parent ratio.

#### **BUSINESS SEGMENT RESULTS FORECASTS (Reference)**

	Billions of yen		
	Forecasts for FY2006/3	FY2005/3	Change from the previous year
Transportation			
Operating revenues	851.4	846.0	5.3
Operating income	97.1	99.3	-2.2
Sales of goods and food services			
Operating revenues	236.1	232.8	3.2
Operating income	5.5	5.2	0.2
Real estate			
Operating revenues	75.4	70.8	4.5
Operating income	19.9	18.9	0.9
Other			
Operating revenues	275.2	259.5	15.6
Operating income	10.5	10.1	0.3

<sup>2.</sup> The figures in "[ ]" are results forecasts announced on November 8, 2005.

# NON-CONSOLIDATED STATEMENTS OF INCOME (Reference)

	Billions of yen			
	Nine months ended	Nine months ended	Change from the same	
	December 31, 2005	December 31, 2004	period of the previous year	
Operating revenues:				
Transportation	573.2	565.6	7.5	
Transportation incidentals	16.7	16.9	-0.1	
Other operations	13.1	13.4	-0.3	
Miscellaneous	38.2	39.8	-1.6	
	641.4	635.9	5.5	
Operating expenses:				
Personnel costs	208.4	216.0	-7.6	
Non personnel costs	213.3	209.0	4.2	
Rental payments	18.5	18.4	0.1	
Taxes	25.1	26.0	-0.9	
Depreciation	68.2	70.0	-1.7	
	533.6	539.6	-6.0	
Operating income:	107.8	96.2	11.5	
Non operating loss:				
Non operating revenues	1.5	1.4	0	
Non operating expenses	28.8	30.7	-1.9	
	-27.3	-29.2	1.9	
Recurring profit:	80.5	66.9	13.5	
Extraordinary income:				
Extraordinary profit	35.4	51.8	-16.3	
Extraordinary loss	46.6	34.4	12.1	
	-11.1	17.3	-28.5	
Income before income taxes	69.3	84.3	-15.0	
Income taxes	27.2	34.8	-7.5	
Net income	42.0	49.4	-7.4	

# NON-CONSOLIDATED BALANCE SHEETS (Reference)

	Billions of yen		
	December 31, 2005	March 31, 2005	Change
ASSETS			
Current assets:			
Total current assets	155.7	127.9	27.7
Fixed assets:			
Fixed assets for railway operations	1,650.8	1,683.8	-32.9
Construction in progress	57.5	67.8	-10.2
Investments and advances	237.6	218.4	19.1
Total fixed assets	1,946.0	1,970.1	-24.0
Total assets	2,101.8	2,098.0	3.7

	December 31, 2005	March 31, 2005	Change
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Current portion of long-term debt	84.6	65.9	18.7
Accounts payable	385.3	409.5	-24.1
Total current liabilities	470.0	475.4	-5.4
Total long-term liabilities:			
Bonds and long-term debt	910.4	948.2	-37.8
Retirement allowances for employees	188.4	181.7	6.7
Long-term payables for leased			
railway facilities	24.7	18.2	6.4
Total long-term liabilities	1,123.6	1,148.2	-24.6
Total liabilities	1,593.6	1,623.7	-30.1
Capital stock	100.0	100.0	-
Capital surplus	55.0	55.0	-
Retained earnings:			
Earned legal surplus	11.3	11.3	-
Reserved for advanced			
depreciation on property	8.9	7.6	1.3
Other reserves	240.0	210.0	30.0
Unappropriated retained earnings	84.2	86.5	-2.3
Total retained earnings	344.5	315.4	29.0
Evaluation differences on other securities	8.6	3.8	4.8
Total shareholders' equity	508.1	474.3	33.8
Total liabilities and shareholders' equity	2,101.8	2,098.0	3.7

# NON-CONSOLIDATED RESULTS FORECASTS FOR FY 2006/3

(from April 1, 2005 to March 31, 2006) (Reference)

		Billions of yen			
	Forecasts for FY2006/3	FY 2005/3	Change from the previous year		
Operating revenues:					
Transportation	757.0	750.9	6.0		
Miscellaneous	94.5	95.5	-10		
	[849.0]*				
	851.5	846.4	5.0		
Operating expenses	743.5	736.4	7.0		
Operating income	[106.0]				
	108.0	110.0	-2.0		
Non operating loss	-33.5	-35.6	2.1		
Recurring profit	[72.5]				
	74.5	74.3	0.1		
Net income	[39.0]				
	35.0	48.0	-13.0		

Note: The figures in "[  $\,\,$ ]" are results forecasts announced on November 8, 2005.