CONTENTS

CORPORATE **OVERVIEW**

OPERATING ENVIRONMENT **BUSINESS**

DATA

OTHER

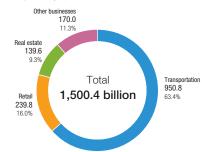
< 12 >

Business

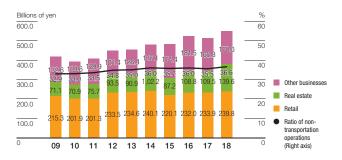
Non-Transportation Operations (Financial Overview) Years ended March 31

OPERATING REVENUES BY SEGMENT

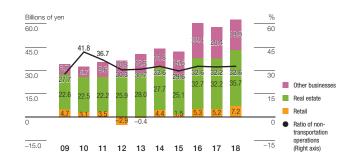
Year ended March 31, 2018 (Billions of yen)



OPERATING REVENUES OF NON-TRANSPORTATION OPERATIONS



OPERATING INCOME OF NON-TRANSPORTATION OPERATIONS

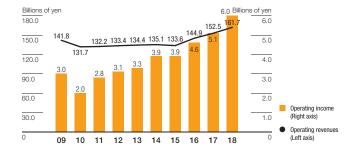


Retail

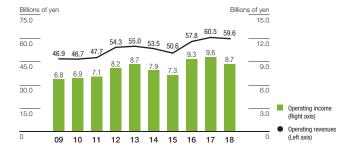
Real estate

Other businesses

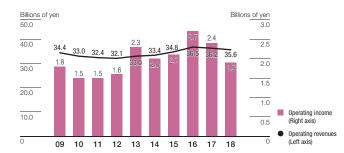
SALES OF GOODS AND FOOD SERVICES



SHOPPING CENTER OPERATIONS



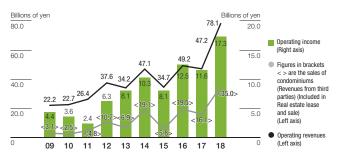
HOTELS



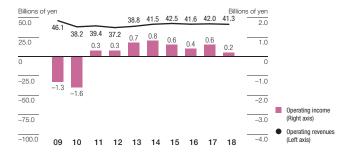
DEPARTMENT STORE



REAL ESTATE LEASE AND SALE



TRAVEL AGENCY



Notes: 1. Operating revenues are the revenues from third parties (= customers). The breakdown of operating revenues by each segment is the sum of revenues of major subsidiaries.

^{2.} The breakdown of operating income by each segment is the sum of incomes of major subsidiaries before eliminating internal transactions.