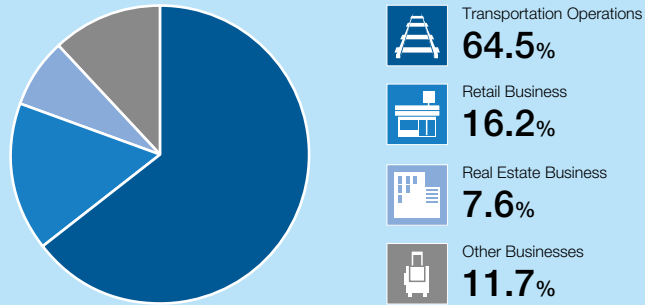


# Overview

## Operating Revenues Revenues from Third Parties

(Year ended March 31, 2017)

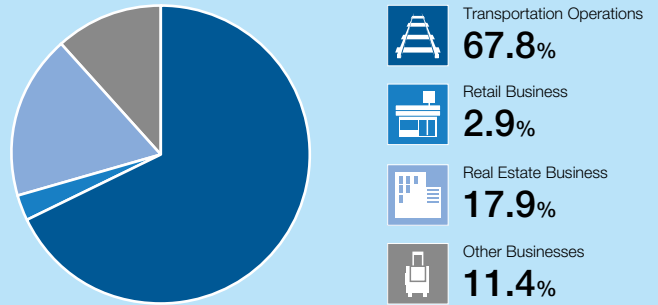
Total **¥1,441.4 billion**



## Operating Income

(Year ended March 31, 2017)

Total **¥176.3 billion**



## Transportation Operations



### Shinkansen

The Shinkansen operated by JR-West consists of the Sanyo Shinkansen, a high-speed intercity passenger service between Shin-Osaka Station in Osaka City and Hakata Station in Fukuoka City, the Hokuriku Shinkansen Line, which is one of the new Shinkansen lines, and the segment between Nagano Station and Kanazawa Station, which opened on March 14, 2015. Along the Hokuriku Shinkansen Line, JR West is the operating body for the segment between Joetsumiyoko and Kanazawa.



### Kansai Urban Area

The Kansai Urban Area provides passenger transport services to the densely populated cities of Kyoto, Osaka, and Kobe and their surrounding areas. In fiscal 2017, JR-West served a daily average of 4.1 million passengers in the Kansai Urban Area.

These passengers were mainly people commuting to and from work or school.



### Other Conventional Lines

JR-West's other conventional lines consist of limited express trains for intercity transport, local transport for commuting to and from work or school in such core urban areas as Hiroshima and Okayama, and local lines through less populated areas.

## History

### 1987. Apr

From Japanese National Railways to JR, founding of West Japan Railway Company

### 1991. May

Train collision accident on the Shigaraki Kogen Railway Line

### Oct

Purchase of the Sanyo Shinkansen facilities from Shinkansen Holding Corporation

### 1993. Mar

Debut of "Nozomi" on the Sanyo Shinkansen Line

### 1994. Jun

Opening of the Kansai-Airport Line

### 1995. Jan

The Great Hanshin-Awaji (Kobe) Earthquake (major damage to the Sanyo Shinkansen Line, the JR Kobe Line, among others)

### 1996. Oct

Stocks listed on Osaka, Tokyo, and Nagoya securities and stock exchanges

### 1997. Mar

Opening of the JR Tozai Line

### Sep

Grand opening of Kyoto Station Building

### 2000. Nov

Start of "e5489" service for making train ticket reservations via the Internet

### 2003. Sep

Opening of Shanghai Representative Office in Shanghai, China

### Nov

Start of "ICOCA" IC card service

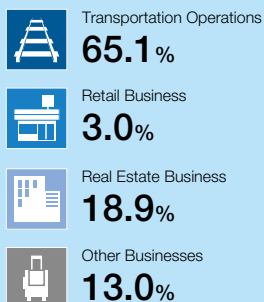
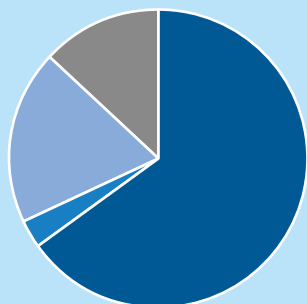
### 2005. Apr

Accident occurring between Tsukaguchi and Amagasaki stations on the Fukuchiyama Line (the JR Takarazuka Line) in which a rapid service train derailed and crashed into an apartment, taking the lives of 106 passengers and injuring over 500 more

## Total Assets

(As of March 31, 2017)

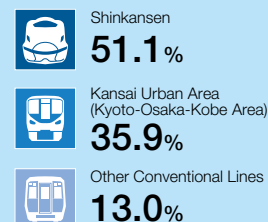
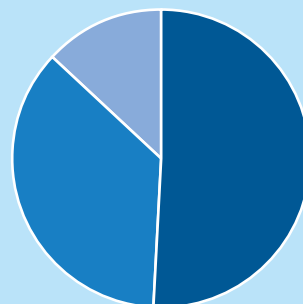
Total **¥3,007.8** billion



## Railway Revenues

(Year ended March 31, 2017)

Total **¥849.6** billion



## Non-Transportation Operations



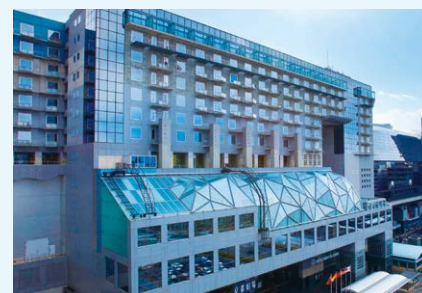
### Retail Business

JR-West's retail business mainly targets railway passengers, consisting of convenience stores, specialty stores, and food and beverage establishments located in and around station buildings, as well as department stores.



### Real Estate Business

JR-West's real estate business consists of the management of shopping centers in station buildings and other facilities, the operation of large station buildings at terminal stations, the development of commercial facilities near station areas and underneath elevated tracks, and real estate sales and leasing operations for residential and urban development focused on railway lines.



### Other Businesses

JR-West's other businesses consist of a travel agency business, a hotel business, as well as an advertising agency business, maintenance and engineering services, and other businesses to facilitate the smooth and efficient operation of the mainstay railway business.

#### May

Submission of Safety Improvement Plan to Minister of Land, Infrastructure and Transport

#### Oct

Introduction of "ICOCA" electronic money service

#### 2006. Apr

Establishment of "JR-West Corporate Philosophy" and "Safety Charter"

#### Jul

Application of Shinkansen reservation service "Express Reservations" expanding to the entire Tokaido and Sanyo Shinkansen lines

#### 2007. Jul

Introduction of new model Series "N700" to "Nozomi" Super Express on Tokaido and Sanyo Shinkansen lines

#### 2008. Mar

Opening of the Osaka Higashi Line between Hanaten and Kyuhoji stations

#### 2011. Mar

Update of online train reservation service "e5489"

Debut of "Mizuho" and "Sakura" direct through service trains on the Sanyo and Kyushu Shinkansen lines

#### May

Grand opening of Osaka Station City

#### 2013. Mar

Medium-Term Management Plan 2017 and Safety Think-and-Act Plan 2017 announced

#### 2015. Mar

Opening of the Hokuriku Shinkansen Line between Nagano and Kanazawa stations, debut of "Kagayaki," "Hakutaka," and "Tsurugi"

#### Jul

Opening of Singapore Office

#### 2016. Apr

Opening of Kyoto Railway Museum