

Hotel Granvia Hiroshima

## Other Businesses

JR-West's other businesses consist of the travel agency business operated by Nippon Travel Agency, which became a consolidated subsidiary of JR-West in fiscal 2004, the hotel business centered on the Hotel Granvia Kyoto, advertising agency business, maintenance and engineering services, and other businesses to facilitate the smooth and efficient operation of the mainstay railway business.

## Review of Fiscal 2007

In travel agency operations, JR-West undertook aggressive marketing measures that included enhancing the Red Balloon Centennial product established to mark the 100th anniversary of Nippon Travel Agency, and a strengthening of sales via the Internet. In hotel operations, the Company promoted sales with renovations to its banquet halls and guest rooms, along with various events organized by the banquet and culinary divisions.

As a result, operating revenues in the Other Businesses segment increased 3.4% from the previous fiscal year, to ¥143.4 billion, with operating income climbing 9.2%, to ¥12.5 billion.





Prepared in December 2003, the Osaka Station Renovation and New North Building Development Plan was designed to make Osaka Station, located in Osaka's Kita ("North") Area and JR-West's premier terminal station, a station befitting its status as the gateway to Osaka. The plan would also increase the earnings of the corporate group, and help to invigorate both the Osaka Station area and the entire Kansai region. The main tenets of the plan are a fundamental renovation of the station, enhancements to station concourses and public areas, and development of the New North Building, all of which were intended to allow Osaka Station to provide the comfort and convenience appropriate to a terminal station.

The station renovation and improvement work focused on alleviating overcrowding, providing more convenience for changing trains, and making facilities barrier-free. The plan incorporates substantial revisions to passenger flow



Artist's image of the New North Building



Artist's image of ACTY Osaka after the expansion of floors

## Osaka Station Renovation and New North Building Development Project

and station design, improvements that make the station easier to use, along with erection of a large dome and other ideas to create an attractive, symbolic station space. Along with the station renovations we are also adding elements to make the station area an excursion destination in its own right, such as walkways and public areas in the new building and over the station.

The New North Building will have 210,000 square meters of floor space, and incorporates a symbolic atrium in its central portion. The main tenant will be a department store, and there are plans for a mall of specialty stores, offices, a cinema complex and other facilities. Station renovation work began in spring 2004, and groundbreaking for the New North Building in fall 2006. The opening of the New North Building, along with the walkways and public areas (the grand opening), is planned for the spring of 2011.

Along with the plans to renovate Osaka Station and develop the New North Building, JR-West also formulated a plan in December 2005 for the expansion of ACTY Osaka, the existing south building. The aim of this plan is to renovate and create an attractive façade for the south-side entrance of Osaka Station, providing a balance and uniform flow with the north side. Specific plans include expanding the floor space of the ACTY Osaka building by 35,000 square meters, constructing a connecting concourse linking the north and south sides of the station together with a multi-story public space, along with other measures to make the south side of the station more like a main entrance. Construction to expand the building is scheduled to begin in the fall of 2007, to be completed around the same time as the New North Building.

The total construction cost for both projects is projected to be approximately ¥170 billion.



Artist's image of Osaka Station